

Heartland Multiple Listing Service

North

Home Sales Report - Single Family New Homes

January 2020

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	0	0	0	0	0	0
\$20,000 - \$29,999	0	0	0	0	0	0
\$30,000 - \$39,999	0	0	0	0	0	0
\$40,000 - \$49,999	0	0	0	0	0	0
\$50,000 - \$59,999	0	0	0	0	0	0
\$60,000 - \$69,999	0	0	0	0	0	0
\$70,000 - \$79,999	0	0	0	0	0	0
\$80,000 - \$89,999	0	0	0	0	0	0
\$90,000 - \$99,999	0	0	0	0	0	1
\$100,000 - \$119,999	0	0	0	0	0	0
\$120,000 - \$139,999	0	0	0	0	0	0
\$140,000 - \$159,999	0	0	0	0	0	0
\$160,000 - \$179,999	0	0	0	0	0	1
\$180,000 - \$199,999	1	0	0	0	1	6
\$200,000 - \$249,999	1	0	1	0	2	17
\$250,000 - \$299,999	1	1	3	0	5	48
\$300,000 - \$399,999	1	11	18	0	30	210
\$400,000 - \$499,999	0	1	9	0	10	88
\$500,000 - \$749,999	0	0	4	0	4	41
\$750,000 - \$999,999	0	0	0	0	0	2
\$1,000,000 +	0	0	0	0	0	0
Total Units	4	13	35	0	52	414
Average Price	\$265,975	\$356,899	\$397,089	\$0	\$376,956	\$381,704

Total Dollar Volume Sgl Fam
\$19,601,694

Total Dollar Volume Condo/Lft

Total Dollar Volume
\$19,601,694

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
0-30	17	0	17
31-60	4	0	4
61-90	6	0	6
91-120	3	0	3
121+	22	0	22

	# Sold by Financing		
	Houses	Condos/Loft	Total
FHA	2	0	2
VA	4	0	4
Conv	40	0	40
Assume	0	0	0
Cash	5	0	5
Owner	0	0	0
Other	1	0	1

Heartland Multiple Listing Service

North

Home Sales Report - Single Family Resales

January 2020

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	0	0	0	0	0	3
\$20,000 - \$29,999	2	0	1	0	3	2
\$30,000 - \$39,999	2	1	0	0	3	12
\$40,000 - \$49,999	1	1	0	0	2	6
\$50,000 - \$59,999	3	1	0	0	4	10
\$60,000 - \$69,999	0	4	0	0	4	9
\$70,000 - \$79,999	1	3	1	0	5	12
\$80,000 - \$89,999	3	2	0	2	7	16
\$90,000 - \$99,999	6	1	0	0	7	11
\$100,000 - \$119,999	10	7	1	1	19	25
\$120,000 - \$139,999	6	24	6	0	36	39
\$140,000 - \$159,999	3	22	6	0	31	30
\$160,000 - \$179,999	3	29	4	0	36	30
\$180,000 - \$199,999	0	25	6	0	31	29
\$200,000 - \$249,999	1	52	16	0	69	53
\$250,000 - \$299,999	1	17	18	0	36	63
\$300,000 - \$399,999	0	5	36	1	42	96
\$400,000 - \$499,999	0	1	11	0	12	44
\$500,000 - \$749,999	0	0	5	0	5	57
\$750,000 - \$999,999	1	0	0	0	1	12
\$1,000,000 +	0	0	0	0	0	24
Total Units	43	195	111	4	353	583
Average Price	\$127,886	\$183,756	\$293,343	\$145,225	\$210,973	\$339,264

Total Dollar Volume Sgl Fam
\$73,892,496

Total Dollar Volume Condo/Lft
\$580,900

Total Dollar Volume
\$74,473,396

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
0-30	176	3	179
31-60	69	0	69
61-90	44	1	45
91-120	32	0	32
121+	25	0	25

	# Sold by Financing		
	Houses	Condos/Loft	Total
FHA	72	0	72
VA	31	0	31
Conv	178	3	181
Assume	0	0	0
Cash	49	1	50
Owner	0	0	0
Other	4	0	4

Heartland Multiple Listing Service

North

Home Sales Report - Single Family Total

January 2020

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	0	0	0	0	0	3
\$20,000 - \$29,999	2	0	1	0	3	2
\$30,000 - \$39,999	2	1	0	0	3	12
\$40,000 - \$49,999	1	1	0	0	2	6
\$50,000 - \$59,999	3	1	0	0	4	10
\$60,000 - \$69,999	0	4	0	0	4	9
\$70,000 - \$79,999	1	3	1	0	5	12
\$80,000 - \$89,999	3	2	0	2	7	16
\$90,000 - \$99,999	6	1	0	0	7	12
\$100,000 - \$119,999	10	7	1	1	19	25
\$120,000 - \$139,999	6	24	6	0	36	39
\$140,000 - \$159,999	3	22	6	0	31	30
\$160,000 - \$179,999	3	29	4	0	36	31
\$180,000 - \$199,999	1	25	6	0	32	35
\$200,000 - \$249,999	2	52	17	0	71	70
\$250,000 - \$299,999	2	18	21	0	41	111
\$300,000 - \$399,999	1	16	54	1	72	306
\$400,000 - \$499,999	0	2	20	0	22	132
\$500,000 - \$749,999	0	0	9	0	9	98
\$750,000 - \$999,999	1	0	0	0	1	14
\$1,000,000 +	0	0	0	0	0	24
Total Units	47	208	146	4	405	997
Average Price	\$139,638	\$194,577	\$318,213	\$145,225	\$232,284	\$356,887

Total Dollar Volume Sgl Fam
\$93,494,190

Total Dollar Volume Condo/Lft
\$580,900

Total Dollar Volume
\$94,075,090

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
0-30	193	3	196
31-60	73	0	73
61-90	50	1	51
91-120	35	0	35
121+	47	0	47

	# Sold by Financing		
	Houses	Condos/Loft	Total
FHA	74	0	74
VA	35	0	35
Conv	218	3	221
Assume	0	0	0
Cash	54	1	55
Owner	0	0	0
Other	5	0	5