

# Heartland Multiple Listing Service

North

Home Sales Report - Single Family New Homes

February 2020

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	0	0	0	0	0	0
\$20,000 - \$29,999	0	0	0	0	0	0
\$30,000 - \$39,999	0	0	0	0	0	0
\$40,000 - \$49,999	0	0	0	0	0	0
\$50,000 - \$59,999	0	0	0	0	0	0
\$60,000 - \$69,999	0	0	0	0	0	0
\$70,000 - \$79,999	0	0	0	0	0	0
\$80,000 - \$89,999	0	0	0	0	0	0
\$90,000 - \$99,999	0	0	0	0	0	0
\$100,000 - \$119,999	0	0	0	0	0	0
\$120,000 - \$139,999	0	0	0	0	0	0
\$140,000 - \$159,999	0	0	0	0	0	0
\$160,000 - \$179,999	0	0	0	0	0	1
\$180,000 - \$199,999	0	2	0	0	2	4
\$200,000 - \$249,999	1	4	0	0	5	10
\$250,000 - \$299,999	4	6	10	0	20	40
\$300,000 - \$399,999	0	6	13	0	19	193
\$400,000 - \$499,999	0	1	15	0	16	92
\$500,000 - \$749,999	0	0	6	0	6	41
\$750,000 - \$999,999	0	0	0	0	0	2
\$1,000,000 +	0	0	0	0	0	0
<b>Total Units</b>	<b>5</b>	<b>19</b>	<b>44</b>	<b>0</b>	<b>68</b>	<b>383</b>
<b>Average Price</b>	<b>\$281,770</b>	<b>\$288,322</b>	<b>\$393,047</b>	<b>\$0</b>	<b>\$355,604</b>	<b>\$391,425</b>

Total Dollar Volume Sgl Fam  
\$24,181,046

Total Dollar Volume Condo/Lft

Total Dollar Volume  
\$24,181,046

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
0-30	26	0	26
31-60	8	0	8
61-90	3	0	3
91-120	3	0	3
121+	28	0	28

	# Sold by Financing		
	Houses	Condos/Loft	Total
FHA	4	0	4
VA	8	0	8
Conv	52	0	52
Assume	0	0	0
Cash	4	0	4
Owner	0	0	0
Other	0	0	0

# Heartland Multiple Listing Service

North

Home Sales Report - Single Family Resales

February 2020

		SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
Price Class		0-2	3	4+			
Under \$19,999		1	0	1	0	2	2
\$20,000 - \$29,999		1	1	1	0	3	2
\$30,000 - \$39,999		1	2	0	0	3	6
\$40,000 - \$49,999		1	2	0	0	3	7
\$50,000 - \$59,999		1	3	0	0	4	7
\$60,000 - \$69,999		0	3	1	0	4	5
\$70,000 - \$79,999		1	1	0	0	2	8
\$80,000 - \$89,999		1	6	1	0	8	17
\$90,000 - \$99,999		3	2	0	0	5	10
\$100,000 - \$119,999		13	11	1	0	25	18
\$120,000 - \$139,999		9	16	2	0	27	25
\$140,000 - \$159,999		6	20	4	0	30	27
\$160,000 - \$179,999		3	17	1	0	21	23
\$180,000 - \$199,999		2	27	4	0	33	28
\$200,000 - \$249,999		2	44	24	0	70	62
\$250,000 - \$299,999		3	18	39	0	60	62
\$300,000 - \$399,999		0	10	23	0	33	97
\$400,000 - \$499,999		0	0	13	0	13	65
\$500,000 - \$749,999		0	0	8	1	9	65
\$750,000 - \$999,999		0	0	1	0	1	21
\$1,000,000 +		0	0	0	0	0	24
<b>Total Units</b>		<b>48</b>	<b>183</b>	<b>124</b>	<b>1</b>	<b>356</b>	<b>581</b>
<b>Average Price</b>		<b>\$130,496</b>	<b>\$184,621</b>	<b>\$302,935</b>	<b>\$540,000</b>	<b>\$219,532</b>	<b>\$372,206</b>

**Total Dollar Volume Sgl Fam**  
\$77,613,337

**Total Dollar Volume Condo/Lft**  
\$540,000

**Total Dollar Volume**  
\$78,153,337

# Sold by Days on Market			
	Houses	Condos/Loft	Total
<b>0-30</b>	191	0	191
<b>31-60</b>	58	0	58
<b>61-90</b>	43	0	43
<b>91-120</b>	26	0	26
<b>121+</b>	35	1	36

# Sold by Financing			
	Houses	Condos/Loft	Total
<b>FHA</b>	60	0	60
<b>VA</b>	31	0	31
<b>Conv</b>	206	1	207
<b>Assume</b>	0	0	0
<b>Cash</b>	41	0	41
<b>Owner</b>	0	0	0
<b>Other</b>	6	0	6

# Heartland Multiple Listing Service

North

Home Sales Report - Single Family Total

February 2020

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	1	0	1	0	2	2
\$20,000 - \$29,999	1	1	1	0	3	2
\$30,000 - \$39,999	1	2	0	0	3	6
\$40,000 - \$49,999	1	2	0	0	3	7
\$50,000 - \$59,999	1	3	0	0	4	7
\$60,000 - \$69,999	0	3	1	0	4	5
\$70,000 - \$79,999	1	1	0	0	2	8
\$80,000 - \$89,999	1	6	1	0	8	17
\$90,000 - \$99,999	3	2	0	0	5	10
\$100,000 - \$119,999	13	11	1	0	25	18
\$120,000 - \$139,999	9	16	2	0	27	25
\$140,000 - \$159,999	6	20	4	0	30	27
\$160,000 - \$179,999	3	17	1	0	21	24
\$180,000 - \$199,999	2	29	4	0	35	32
\$200,000 - \$249,999	3	48	24	0	75	72
\$250,000 - \$299,999	7	24	49	0	80	102
\$300,000 - \$399,999	0	16	36	0	52	290
\$400,000 - \$499,999	0	1	28	0	29	157
\$500,000 - \$749,999	0	0	14	1	15	106
\$750,000 - \$999,999	0	0	1	0	1	23
\$1,000,000 +	0	0	0	0	0	24
<b>Total Units</b>	<b>53</b>	<b>202</b>	<b>168</b>	<b>1</b>	<b>424</b>	<b>964</b>
<b>Average Price</b>	<b>\$144,767</b>	<b>\$194,375</b>	<b>\$326,536</b>	<b>\$540,000</b>	<b>\$241,355</b>	<b>\$379,842</b>

**Total Dollar Volume Sgl Fam**  
\$101,794,383

**Total Dollar Volume Condo/Lft**  
\$540,000

**Total Dollar Volume**  
\$102,334,383

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
<b>0-30</b>	217	0	217
<b>31-60</b>	66	0	66
<b>61-90</b>	46	0	46
<b>91-120</b>	29	0	29
<b>121+</b>	63	1	64

	# Sold by Financing		
	Houses	Condos/Loft	Total
<b>FHA</b>	64	0	64
<b>VA</b>	39	0	39
<b>Conv</b>	258	1	259
<b>Assume</b>	0	0	0
<b>Cash</b>	45	0	45
<b>Owner</b>	0	0	0
<b>Other</b>	6	0	6