

Heartland Multiple Listing Service

North

Home Sales Report - Single Family New Homes

March 2020

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	0	0	0	0	0	0
\$20,000 - \$29,999	0	0	0	0	0	0
\$30,000 - \$39,999	0	0	0	0	0	0
\$40,000 - \$49,999	0	0	0	0	0	0
\$50,000 - \$59,999	0	0	0	0	0	0
\$60,000 - \$69,999	0	0	0	0	0	0
\$70,000 - \$79,999	0	0	0	0	0	0
\$80,000 - \$89,999	0	0	0	0	0	0
\$90,000 - \$99,999	0	0	0	0	0	0
\$100,000 - \$119,999	0	0	0	0	0	0
\$120,000 - \$139,999	0	0	0	0	0	0
\$140,000 - \$159,999	0	0	0	0	0	0
\$160,000 - \$179,999	0	0	0	0	0	1
\$180,000 - \$199,999	0	1	0	0	1	2
\$200,000 - \$249,999	3	3	4	0	10	12
\$250,000 - \$299,999	2	7	6	0	15	46
\$300,000 - \$399,999	1	10	30	0	41	188
\$400,000 - \$499,999	0	0	21	0	21	90
\$500,000 - \$749,999	0	0	3	0	3	39
\$750,000 - \$999,999	0	0	0	0	0	3
\$1,000,000 +	0	0	0	0	0	0
Total Units	6	21	64	0	91	381
Average Price	\$265,250	\$298,762	\$372,245	\$0	\$348,233	\$392,056

Total Dollar Volume Sgl Fam
\$31,689,195

Total Dollar Volume Condo/Lft

Total Dollar Volume
\$31,689,195

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
0-30	21	0	21
31-60	3	0	3
61-90	5	0	5
91-120	16	0	16
121+	46	0	46

	# Sold by Financing		
	Houses	Condos/Loft	Total
FHA	13	0	13
VA	10	0	10
Conv	60	0	60
Assume	0	0	0
Cash	4	0	4
Owner	0	0	0
Other	1	0	1

Heartland Multiple Listing Service

North

Home Sales Report - Single Family Resales

March 2020

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	0	1	0	0	1	2
\$20,000 - \$29,999	0	1	0	0	1	5
\$30,000 - \$39,999	2	3	0	0	5	5
\$40,000 - \$49,999	0	2	0	0	2	5
\$50,000 - \$59,999	1	2	0	0	3	7
\$60,000 - \$69,999	2	0	0	0	2	5
\$70,000 - \$79,999	2	1	0	0	3	12
\$80,000 - \$89,999	1	2	0	1	4	17
\$90,000 - \$99,999	2	5	1	2	10	8
\$100,000 - \$119,999	9	8	1	1	19	24
\$120,000 - \$139,999	12	30	2	0	44	29
\$140,000 - \$159,999	10	27	0	0	37	34
\$160,000 - \$179,999	6	51	4	0	61	24
\$180,000 - \$199,999	3	25	6	0	34	20
\$200,000 - \$249,999	2	59	24	0	85	57
\$250,000 - \$299,999	0	23	39	0	62	57
\$300,000 - \$399,999	1	9	49	0	59	90
\$400,000 - \$499,999	0	1	12	0	13	63
\$500,000 - \$749,999	0	2	8	0	10	69
\$750,000 - \$999,999	0	0	0	0	0	19
\$1,000,000 +	0	0	0	0	0	24
Total Units	53	252	146	4	455	576
Average Price	\$130,754	\$187,692	\$308,038	\$94,887	\$218,860	\$376,600

Total Dollar Volume Sgl Fam
\$99,201,883

Total Dollar Volume Condo/Lft
\$379,549

Total Dollar Volume
\$99,581,432

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
0-30	286	4	290
31-60	66	0	66
61-90	25	0	25
91-120	16	0	16
121+	54	0	54

	# Sold by Financing		
	Houses	Condos/Loft	Total
FHA	91	1	92
VA	36	0	36
Conv	240	2	242
Assume	0	0	0
Cash	57	1	58
Owner	0	0	0
Other	4	0	4

Heartland Multiple Listing Service

North

Home Sales Report - Single Family Total

March 2020

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	0	1	0	0	1	2
\$20,000 - \$29,999	0	1	0	0	1	5
\$30,000 - \$39,999	2	3	0	0	5	5
\$40,000 - \$49,999	0	2	0	0	2	5
\$50,000 - \$59,999	1	2	0	0	3	7
\$60,000 - \$69,999	2	0	0	0	2	5
\$70,000 - \$79,999	2	1	0	0	3	12
\$80,000 - \$89,999	1	2	0	1	4	17
\$90,000 - \$99,999	2	5	1	2	10	8
\$100,000 - \$119,999	9	8	1	1	19	24
\$120,000 - \$139,999	12	30	2	0	44	29
\$140,000 - \$159,999	10	27	0	0	37	34
\$160,000 - \$179,999	6	51	4	0	61	25
\$180,000 - \$199,999	3	26	6	0	35	22
\$200,000 - \$249,999	5	62	28	0	95	69
\$250,000 - \$299,999	2	30	45	0	77	103
\$300,000 - \$399,999	2	19	79	0	100	278
\$400,000 - \$499,999	0	1	33	0	34	153
\$500,000 - \$749,999	0	2	11	0	13	108
\$750,000 - \$999,999	0	0	0	0	0	22
\$1,000,000 +	0	0	0	0	0	24
Total Units	59	273	210	4	546	957
Average Price	\$144,431	\$196,236	\$327,606	\$94,887	\$240,422	\$382,754

Total Dollar Volume Sgl Fam
\$130,891,078

Total Dollar Volume Condo/Lft
\$379,549

Total Dollar Volume
\$131,270,627

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
0-30	307	4	311
31-60	69	0	69
61-90	30	0	30
91-120	32	0	32
121+	100	0	100

	# Sold by Financing		
	Houses	Condos/Loft	Total
FHA	104	1	105
VA	46	0	46
Conv	300	2	302
Assume	0	0	0
Cash	61	1	62
Owner	0	0	0
Other	5	0	5