

# Heartland Multiple Listing Service

North

Home Sales Report - Single Family New Homes

April 2019

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	0	0	0	0	0	0
\$20,000 - \$29,999	0	0	0	0	0	0
\$30,000 - \$39,999	0	0	0	0	0	0
\$40,000 - \$49,999	0	0	0	0	0	0
\$50,000 - \$59,999	0	0	0	0	0	0
\$60,000 - \$69,999	0	0	0	0	0	1
\$70,000 - \$79,999	0	0	0	0	0	0
\$80,000 - \$89,999	0	1	0	0	1	0
\$90,000 - \$99,999	0	0	0	0	0	0
\$100,000 - \$119,999	0	0	0	0	0	0
\$120,000 - \$139,999	0	0	0	0	0	0
\$140,000 - \$159,999	0	0	0	0	0	1
\$160,000 - \$179,999	0	0	0	0	0	3
\$180,000 - \$199,999	0	0	1	0	1	5
\$200,000 - \$249,999	1	3	0	0	4	23
\$250,000 - \$299,999	2	4	6	0	12	79
\$300,000 - \$399,999	3	12	31	0	46	204
\$400,000 - \$499,999	0	1	16	0	17	104
\$500,000 - \$749,999	0	0	9	0	9	40
\$750,000 - \$999,999	0	0	1	0	1	2
\$1,000,000 +	0	0	0	0	0	1
<b>Total Units</b>	<b>6</b>	<b>21</b>	<b>64</b>	<b>0</b>	<b>91</b>	<b>463</b>
<b>Average Price</b>	<b>\$305,366</b>	<b>\$301,455</b>	<b>\$405,389</b>	<b>\$0</b>	<b>\$374,809</b>	<b>\$377,581</b>

Total Dollar Volume Sgl Fam  
\$34,107,639

Total Dollar Volume Condo/Lft

Total Dollar Volume  
\$34,107,639

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
0-30	23	0	23
31-60	3	0	3
61-90	7	0	7
91-120	6	0	6
121+	52	0	52

	# Sold by Financing		
	Houses	Condos/Loft	Total
FHA	3	0	3
VA	7	0	7
Conv	54	0	54
Assume	0	0	0
Cash	12	0	12
Owner	0	0	0
Other	14	0	14

# Heartland Multiple Listing Service

North

Home Sales Report - Single Family Resales

April 2019

		SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
Price Class		0-2	3	4+			
Under \$19,999		2	0	0	0	2	4
\$20,000 - \$29,999		0	0	0	0	0	11
\$30,000 - \$39,999		1	1	0	0	2	7
\$40,000 - \$49,999		2	0	0	0	2	7
\$50,000 - \$59,999		0	1	1	0	2	9
\$60,000 - \$69,999		1	3	1	1	6	7
\$70,000 - \$79,999		1	1	1	1	4	8
\$80,000 - \$89,999		2	4	0	1	7	13
\$90,000 - \$99,999		1	1	0	0	2	11
\$100,000 - \$119,999		15	18	1	2	36	19
\$120,000 - \$139,999		11	33	6	0	50	27
\$140,000 - \$159,999		4	30	7	0	41	27
\$160,000 - \$179,999		5	34	2	0	41	29
\$180,000 - \$199,999		3	37	10	0	50	22
\$200,000 - \$249,999		4	67	31	0	102	81
\$250,000 - \$299,999		1	29	44	0	74	107
\$300,000 - \$399,999		0	5	47	0	52	160
\$400,000 - \$499,999		0	2	21	0	23	101
\$500,000 - \$749,999		0	1	14	0	15	87
\$750,000 - \$999,999		0	0	2	0	2	23
\$1,000,000 +		0	0	0	0	0	23
<b>Total Units</b>		<b>53</b>	<b>267</b>	<b>188</b>	<b>5</b>	<b>513</b>	<b>783</b>
<b>Average Price</b>		<b>\$128,467</b>	<b>\$187,148</b>	<b>\$312,001</b>	<b>\$84,200</b>	<b>\$225,837</b>	<b>\$371,273</b>

**Total Dollar Volume Sgl Fam**  
\$115,433,475

**Total Dollar Volume Condo/Lft**  
\$421,000

**Total Dollar Volume**  
\$115,854,475

# Sold by Days on Market			
	Houses	Condos/Loft	Total
<b>0-30</b>	307	4	311
<b>31-60</b>	89	1	90
<b>61-90</b>	36	0	36
<b>91-120</b>	24	0	24
<b>121+</b>	51	0	51

# Sold by Financing			
	Houses	Condos/Loft	Total
<b>FHA</b>	103	1	104
<b>VA</b>	41	0	41
<b>Conv</b>	256	2	258
<b>Assume</b>	0	0	0
<b>Cash</b>	63	2	65
<b>Owner</b>	1	0	1
<b>Other</b>	28	0	28

# Heartland Multiple Listing Service

North

Home Sales Report - Single Family Total

April 2019

		SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
Price Class		0-2	3	4+			
Under \$19,999		2	0	0	0	2	4
\$20,000 - \$29,999		0	0	0	0	0	11
\$30,000 - \$39,999		1	1	0	0	2	7
\$40,000 - \$49,999		2	0	0	0	2	7
\$50,000 - \$59,999		0	1	1	0	2	9
\$60,000 - \$69,999		1	3	1	1	6	8
\$70,000 - \$79,999		1	1	1	1	4	8
\$80,000 - \$89,999		2	5	0	1	8	13
\$90,000 - \$99,999		1	1	0	0	2	11
\$100,000 - \$119,999		15	18	1	2	36	19
\$120,000 - \$139,999		11	33	6	0	50	27
\$140,000 - \$159,999		4	30	7	0	41	28
\$160,000 - \$179,999		5	34	2	0	41	32
\$180,000 - \$199,999		3	37	11	0	51	27
\$200,000 - \$249,999		5	70	31	0	106	104
\$250,000 - \$299,999		3	33	50	0	86	186
\$300,000 - \$399,999		3	17	78	0	98	364
\$400,000 - \$499,999		0	3	37	0	40	205
\$500,000 - \$749,999		0	1	23	0	24	128
\$750,000 - \$999,999		0	0	3	0	3	25
\$1,000,000 +		0	0	0	0	0	24
<b>Total Units</b>		<b>59</b>	<b>288</b>	<b>252</b>	<b>5</b>	<b>604</b>	<b>1,247</b>
<b>Average Price</b>		<b>\$146,457</b>	<b>\$195,483</b>	<b>\$335,719</b>	<b>\$84,200</b>	<b>\$248,282</b>	<b>\$373,799</b>

**Total Dollar Volume Sgl Fam**  
\$149,541,114

**Total Dollar Volume Condo/Lft**  
\$421,000

**Total Dollar Volume**  
\$149,962,114

# Sold by Days on Market			
	Houses	Condos/Loft	Total
<b>0-30</b>	330	4	334
<b>31-60</b>	92	1	93
<b>61-90</b>	43	0	43
<b>91-120</b>	30	0	30
<b>121+</b>	103	0	103

# Sold by Financing			
	Houses	Condos/Loft	Total
<b>FHA</b>	106	1	107
<b>VA</b>	48	0	48
<b>Conv</b>	310	2	312
<b>Assume</b>	0	0	0
<b>Cash</b>	75	2	77
<b>Owner</b>	1	0	1
<b>Other</b>	42	0	42