Heartland Multiple Listing Service

North

Home Sales Report - Single Family New Homes

May 2019

	SF Hor	nes Sold # Bee	drooms			
Price Class	0-2	3	4+	Cnd/Lft	Total	Active
Under \$19,999	0	0	0	0	0	0
\$20,000 - \$29,999	0	0	0	0	0	0
\$30,000 - \$39,999	0	0	0	0	0	0
\$40,000 - \$49,999	0	0	0	0	0	0
\$50,000 - \$59,999	0	0	0	0	0	0
\$60,000 - \$69,999	0	0	0	0	0	1
\$70,000 - \$79,999	0	0	0	0	0	0
\$80,000 - \$89,999	0	0	0	0	0	0
\$90,000 - \$99,999	0	0	0	0	0	0
\$100,000 - \$119,999	0	0	0	0	0	0
\$120,000 - \$139,999	0	0	0	0	0	0
\$140,000 - \$159,999	0	0	0	0	0	1
\$160,000 - \$179,999	0	0	0	0	0	2
\$180,000 - \$199,999	0	1	1	0	2	3
\$200,000 - \$249,999	0	7	2	0	9	24
\$250,000 - \$299,999	1	6	10	0	17	83
\$300,000 - \$399,999	1	7	42	0	50	185
\$400,000 - \$499,999	0	3	24	0	27	96
\$500,000 - \$749,999	0	0	12	0	12	34
\$750,000 - \$999,999	0	0	0	0	0	1
\$1,000,000 +	0	0	0	0	0	1
Total Units	2	24	91	0	117	431
Average Price	\$310,500	\$291,351	\$394,851	\$0	\$372,178	\$372,613

Total Dollar Volume Sgl Fam \$43,544,828 Total Dollar Volume Condo/Lft

Total Dollar Volume \$43,544,828

	# Sold by Days on Market				# Sold by Financing			
	Houses	Condos/Loft	Total		Houses	Condos/Loft	Total	
0-30	27	0	27	FHA	5	0	5	
31-60	10	0	10	VA	7	0	7	
61-90	7	0	7	Conv	73	0	73	
91-120	11	0	11	Assume	0	0	0	
121+	61	0	61	Cash	11	0	11	
				Owner	0	0	0	
				Other	20	0	20	

Heartland Multiple Listing Service

North

Home Sales Report - Single Family Resales

May 2019

	SF Ho	nes Sold # Bed	drooms			
Price Class	0-2	3	4+	Cnd/Lft	Total	Active
Under \$19,999	0	0	0	0	0	4
\$20,000 - \$29,999	0	1	0	0	1	8
\$30,000 - \$39,999	1	1	0	0	2	10
\$40,000 - \$49,999	1	1	0	0	2	12
\$50,000 - \$59,999	6	0	0	0	6	8
\$60,000 - \$69,999	3	1	0	1	5	8
\$70,000 - \$79,999	2	3	0	1	6	18
\$80,000 - \$89,999	4	4	0	3	11	15
\$90,000 - \$99,999	2	3	0	1	6	8
\$100,000 - \$119,999	12	25	1	1	39	24
120,000 - \$139,999	19	34	4	1	58	38
5140,000 - \$159,999	11	41	7	0	59	38
5160,000 - \$179,999	3	40	4	0	47	36
5180,000 - \$199,999	4	46	13	0	63	32
200,000 - \$249,999	6	74	35	0	115	110
250,000 - \$299,999	0	40	66	0	106	111
300,000 - \$399,999	1	21	76	0	98	166
\$400,000 - \$499,999	0	0	24	0	24	94
500,000 - \$749,999	0	3	12	1	16	92
\$750,000 - \$999,999	0	0	2	0	2	26
\$1,000,000 +	0	0	1	0	1	27
Total Units	75	338	245	9	667	885
Average Price	\$129,301	\$193,834	\$319,096	\$143,690	\$231,912	\$356,584
Total Dollar Vo	lume Sgl Fam	Тс	otal Dollar Volun	ne Condo/Lft	Total D	ollar Volume
\$153	3,391,952		\$1,293,2	210	\$15	4,685,162

	# Sold by Days on Market				# Sold by Financing			
	Houses	Condos/Loft	Total		Houses	Condos/Loft	Total	
0-30	448	9	457	FHA	119	0	119	
31-60	101	0	101	VA	63	0	63	
61-90	37	0	37	Conv	356	5	361	
91-120	17	0	17	Assume	0	0	0	
121+	50	0	50	Cash	61	4	65	
				Owner	0	0	0	
				Other	33	0	33	

Heartland Multiple Listing Service

North

Home Sales Report - Single Family Total

May 2019

	SF Homes Sold # Bedrooms							
Price Class	0-2	3	4+	Cnd/Lft	Total	Active		
Under \$19,999	0	0	0	0	0	4		
\$20,000 - \$29,999	0	1	0	0	1	8		
\$30,000 - \$39,999	1	1	0	0	2	10		
\$40,000 - \$49,999	1	1	0	0	2	12		
\$50,000 - \$59,999	6	0	0	0	6	8		
\$60,000 - \$69,999	3	1	0	1	5	9		
\$70,000 - \$79,999	2	3	0	1	6	18		
\$80,000 - \$89,999	4	4	0	3	11	15		
\$90,000 - \$99,999	2	3	0	1	6	8		
\$100,000 - \$119,999	12	25	1	1	39	24		
\$120,000 - \$139,999	19	34	4	1	58	38		
\$140,000 - \$159,999	11	41	7	0	59	39		
\$160,000 - \$179,999	3	40	4	0	47	38		
\$180,000 - \$199,999	4	47	14	0	65	35		
\$200,000 - \$249,999	6	81	37	0	124	134		
\$250,000 - \$299,999	1	46	76	0	123	194		
\$300,000 - \$399,999	2	28	118	0	148	351		
\$400,000 - \$499,999	0	3	48	0	51	190		
\$500,000 - \$749,999	0	3	24	1	28	127		
\$750,000 - \$999,999	0	0	2	0	2	27		
\$1,000,000 +	0	0	1	0	1	28		
Total Units	77	362	336	9	784	1,317		
Average Price	\$134,007	\$200,299	\$339,613	\$143,690	\$252,844	\$362,014		

Total Dollar Volume Sgl Fam \$196,936,780 Total Dollar Volume Condo/Lft \$1,293,210 Total Dollar Volume \$198,229,990

	# Sold by Days on Market				# Sold by Financing		
	Houses	Condos/Loft	Total		Houses	Condos/Loft	Total
0-30	475	9	484	FHA	124	0	124
31-60	111	0	111	VA	70	0	70
61-90	44	0	44	Conv	429	5	434
91-120	28	0	28	Assume	0	0	0
121+	111	0	111	Cash	72	4	76
			Owner	0	0	0	
			Other	53	0	53	