Heartland Multiple Listing Service

North

Home Sales Report - Single Family New Homes June 2019

SF Ho	omes	Sold	#	Bedr	ooms
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Price Class	0-2	3	4+	Cnd/Lft	Total	Active
Under \$19,999	0	0	0	0	0	0
\$20,000 - \$29,999	0	0	0	0	0	0
\$30,000 - \$39,999	0	0	0	0	0	0
\$40,000 - \$49,999	0	0	0	0	0	0
\$50,000 - \$59,999	0	0	0	0	0	0
\$60,000 - \$69,999	0	0	0	0	0	0
\$70,000 - \$79,999	0	0	0	0	0	0
\$80,000 - \$89,999	0	0	0	0	0	0
\$90,000 - \$99,999	0	0	0	0	0	0
\$100,000 - \$119,999	0	0	0	0	0	0
\$120,000 - \$139,999	0	0	0	0	0	0
\$140,000 - \$159,999	0	0	0	0	0	1
\$160,000 - \$179,999	0	1	0	0	1	2
\$180,000 - \$199,999	1	5	0	0	6	10
\$200,000 - \$249,999	0	2	5	0	7	17
\$250,000 - \$299,999	1	10	10	0	21	91
\$300,000 - \$399,999	2	7	31	0	40	185
\$400,000 - \$499,999	0	0	15	0	15	83
\$500,000 - \$749,999	0	0	9	0	9	33
\$750,000 - \$999,999	0	0	1	0	1	2
\$1,000,000 +	0	0	0	0	0	1
Total Units	4	25	71	0	100	425
Average Price	\$281,463	\$271,255	\$391,862	\$0	\$357,294	\$369,539

Total Dollar Volume Sgl Fam \$35,729,444

Total Dollar Volume Condo/Lft

Total Dollar Volume \$35,729,444

# Sol	ld by Days on Ma	rket
ouses	Condos/Loft	To
32	0	3:

	Houses	Condos/Loft	Total	
0-30	32	0	32	
31-60	2	0	2	
61-90	10	0	10	
91-120	11	0	11	
121+	45	0	45	

	# Sold by Financing			
	Houses	Condos/Loft	Total	
FHA	8	0	8	
VA	8	0	8	
Conv	60	0	60	
Assume	0	0	0	
Cash	5	0	5	
Owner	0	0	0	
Other	18	0	18	

Heartland Multiple Listing Service

North

Home Sales Report - Single Family Resales June 2019

SF I	Homes	Sold #	Bedrooms

Price Class	0-2	3	4+	Cnd/Lft	Total	Active
Under \$19,999	1	0	0	0	1	7
\$20,000 - \$29,999	3	0	0	0	3	14
\$30,000 - \$39,999	1	0	0	0	1	14
\$40,000 - \$49,999	6	1	0	0	7	9
\$50,000 - \$59,999	2	1	0	1	4	5
\$60,000 - \$69,999	3	4	0	0	7	7
\$70,000 - \$79,999	1	1	0	1	3	18
\$80,000 - \$89,999	4	5	1	1	11	11
\$90,000 - \$99,999	3	2	0	0	5	11
\$100,000 - \$119,999	12	15	1	2	30	27
\$120,000 - \$139,999	15	28	1	0	44	53
\$140,000 - \$159,999	6	47	7	0	60	52
\$160,000 - \$179,999	7	49	9	0	65	43
\$180,000 - \$199,999	2	39	11	0	52	43
\$200,000 - \$249,999	1	88	44	0	133	101
\$250,000 - \$299,999	2	38	59	1	100	106
\$300,000 - \$399,999	0	13	97	0	110	151
\$400,000 - \$499,999	0	4	26	0	30	92
\$500,000 - \$749,999	0	1	11	0	12	107
\$750,000 - \$999,999	0	1	2	0	3	26
\$1,000,000 +	0	0	2	0	2	31
Total Units	69	337	271	6	683	928
Average Price	\$114,882	\$196,421	\$319,292	\$117,917	\$236,246	\$352,919

Total Dollar Volume Sgl Fam \$160,648,741

Total Dollar Volume Condo/Lft \$707,500 Total Dollar Volume \$161,356,241

# Sold	by Day	s on N	larket
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	Houses	Condos/Loft	Total	
0-30	502	5	507	
31-60	96	0	96	
61-90	43	0	43	
91-120	10	0	10	
121+	24	1	25	

Sold by Financing

	Houses	Condos/Loft	Total
FHA	125	0	125
VA	50	0	50
Conv	384	4	388
Assume	0	0	0
Cash	62	2	64
Owner	0	0	0
Other	35	0	35

Heartland Multiple Listing Service

North

Home Sales Report - Single Family Total June 2019

SF Homes Sol	d # Bedrooms
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Price Class	0-2	3	4+	Cnd/Lft	Total	Active
Under \$19,999	1	0	0	0	1	7
\$20,000 - \$29,999	3	0	0	0	3	14
\$30,000 - \$39,999	1	0	0	0	1	14
\$40,000 - \$49,999	6	1	0	0	7	9
\$50,000 - \$59,999	2	1	0	1	4	5
\$60,000 - \$69,999	3	4	0	0	7	7
\$70,000 - \$79,999	1	1	0	1	3	18
\$80,000 - \$89,999	4	5	1	1	11	11
\$90,000 - \$99,999	3	2	0	0	5	11
\$100,000 - \$119,999	12	15	1	2	30	27
\$120,000 - \$139,999	15	28	1	0	44	53
\$140,000 - \$159,999	6	47	7	0	60	53
\$160,000 - \$179,999	7	50	9	0	66	45
\$180,000 - \$199,999	3	44	11	0	58	53
\$200,000 - \$249,999	1	90	49	0	140	118
\$250,000 - \$299,999	3	48	69	1	121	197
\$300,000 - \$399,999	2	20	128	0	150	336
\$400,000 - \$499,999	0	4	41	0	45	175
\$500,000 - \$749,999	0	1	20	0	21	141
\$750,000 - \$999,999	0	1	3	0	4	28
\$1,000,000 +	0	0	2	0	2	32
Total Units	73	362	342	6	783	1,354
Average Price	\$124,009	\$201,589	\$334,358	\$117,917	\$251,706	\$358,309

Total Dollar Volume Sgl Fam \$196,378,185

Total Dollar Volume Condo/Lft \$707,500 **Total Dollar Volume** \$197,085,685

	# Sold by Days on Market				# Sold by Financing		
	Houses	Condos/Loft	Total		Houses	Condos/Loft	Total
0-30	534	5	539	FHA	133	0	133
31-60	98	0	98	VA	58	0	58
61-90	53	0	53	Conv	444	4	448
91-120	21	0	21	Assume	0	0	0
121+	69	1	70	Cash	67	2	69
				Owner	0	0	0
				Other	53	0	53