## **Heartland Multiple Listing Service**

North

Home Sales Report - Single Family New Homes

## June 2020

	SF Hor	nes Sold # Bed	drooms			
Price Class	0-2	3	4+	Cnd/Lft	Total	Active
Under \$19,999	0	0	0	0	0	0
\$20,000 - \$29,999	0	0	0	0	0	0
\$30,000 - \$39,999	0	0	0	0	0	0
\$40,000 - \$49,999	0	0	0	0	0	0
\$50,000 - \$59,999	0	0	0	0	0	0
\$60,000 - \$69,999	0	0	0	0	0	0
\$70,000 - \$79,999	0	0	0	0	0	0
\$80,000 - \$89,999	0	0	0	0	0	0
\$90,000 - \$99,999	0	0	0	0	0	0
\$100,000 - \$119,999	0	0	0	0	0	0
\$120,000 - \$139,999	0	0	0	0	0	0
\$140,000 - \$159,999	0	0	0	0	0	0
\$160,000 - \$179,999	0	1	0	0	1	1
\$180,000 - \$199,999	0	0	0	0	0	1
\$200,000 - \$249,999	2	2	0	0	4	24
\$250,000 - \$299,999	0	7	7	0	14	25
\$300,000 - \$399,999	3	11	38	0	52	148
\$400,000 - \$499,999	0	3	33	0	36	51
\$500,000 - \$749,999	0	0	12	0	12	39
\$750,000 - \$999,999	0	0	1	0	1	3
\$1,000,000 +	0	0	1	0	1	0
Total Units	5	24	92	0	121	292
Average Price	\$278,436	\$312,688	\$426,376	\$0	\$397,713	\$390,346

Total Dollar Volume Sgl Fam \$48,123,255 Total Dollar Volume Condo/Lft

Total Dollar Volume \$48,123,255

1

	# Sold by Days on Market				# Sold by Financing			
	Houses	Condos/Loft	Total		Houses	Condos/Loft	Total	
0-30	39	0	39	FHA	13	0	13	
31-60	11	0	11	VA	10	0	10	
61-90	10	0	10	Conv	87	0	87	
91-120	17	0	17	Assume	0	0	0	
121+	44	0	44	Cash	9	0	9	
				Owner	0	0	0	

Other

1

0

## **Heartland Multiple Listing Service**

North

Home Sales Report - Single Family Resales

June 2020

<b>0-2</b> 1 0 0 0	<b>3</b> 1 1	<b>4+</b> 0	Cnd/Lft	Total	Active
1 0 0	1 1	0	0		
0 0	1		U	2	2
0		0	0	1	1
	1	1	0	2	4
2	2	0	0	4	5
3	2	1	0	6	6
3	3	0	0	6	6
0	3	0	0	3	4
4	5	0	0	9	6
1	1	0	1	3	4
7	8	1	1	17	15
13	38	2	1	54	22
12	30	4	1	47	26
7	43	12	0	62	18
4	29	11	0	44	15
2	125	35	0	162	49
2	51	63	0	116	47
2	12	82	1	97	82
0	6	35	0	41	57
0	3	20	0	23	60
0	0	3	0	3	22
0	0	1	0	1	27
63	364	271	5	703	478
\$138,897	\$204,296	\$369,087	\$161,648	\$261,658	\$426,725
ume Sgl Fam	Тс				ollar Volume
	4 1 7 13 12 7 4 2 2 2 0 0 0 0 0 63 \$138,897	0 3 4 5 1 1 7 8 13 38 12 30 7 43 4 29 2 125 2 51 2 12 0 6 0 3 0 0 0 0 0 0 63 364 \$138,897 \$204,296	0       3       0         4       5       0         1       1       0         7       8       1         13       38       2         12       30       4         7       43       12         4       29       11         2       125       35         2       51       63         2       12       82         0       6       35         0       3       20         0       0       3         0       0       1         63       364       271         \$138,897       \$204,296       \$369,087	0       3       0       0         4       5       0       0         1       1       0       1         7       8       1       1         13       38       2       1         12       30       4       1         7       43       12       0         4       29       11       0         2       125       35       0         2       51       63       0         2       12       82       1         0       6       35       0         2       12       82       1         0       3       20       0         0       3       0       0         0       0       3       0         0       0       1       0         63       364       271       5         \$138,897       \$204,296       \$369,087       \$161,648	0         3         0         0         3           4         5         0         0         9           1         1         0         1         3           7         8         1         1         17           13         38         2         1         54           12         30         4         1         47           7         43         12         0         62           4         29         11         0         44           2         125         35         0         162           2         51         63         0         116           2         12         82         1         97           0         6         35         0         41           0         3         20         0         23           0         0         3         0         3         3           0         0         3         0         3         3           0         0         1         0         1         5           f38,897         \$204,296         \$369,087         \$161,648         \$261,658 </td

	# Sold by Days on Market				
	Houses	Condos/Loft	Total		
0-30	499	4	503		
31-60	94	0	94		
61-90	44	1	45		
91-120	20	0	20		
121+	38	0	38		

	# Sold by Financing					
	Houses	Condos/Loft	Total			
FHA	107	0	107			
VA	54	0	54			
Conv	441	4	445			
Assume	0	0	0			
Cash	67	1	68			
Owner	0	0	0			
Other	6	0	6			

## **Heartland Multiple Listing Service**

North

Home Sales Report - Single Family Total

June 2020

	SF Hor	nes Sold # Bee	drooms			
Price Class	0-2	3	4+	Cnd/Lft	Total	Active
Under \$19,999	1	1	0	0	2	2
\$20,000 - \$29,999	0	1	0	0	1	1
\$30,000 - \$39,999	0	1	1	0	2	4
\$40,000 - \$49,999	2	2	0	0	4	5
\$50,000 - \$59,999	3	2	1	0	6	6
\$60,000 - \$69,999	3	3	0	0	6	6
\$70,000 - \$79,999	0	3	0	0	3	4
\$80,000 - \$89,999	4	5	0	0	9	6
\$90,000 - \$99,999	1	1	0	1	3	4
\$100,000 - \$119,999	7	8	1	1	17	15
\$120,000 - \$139,999	13	38	2	1	54	22
\$140,000 - \$159,999	12	30	4	1	47	26
\$160,000 - \$179,999	7	44	12	0	63	19
\$180,000 - \$199,999	4	29	11	0	44	16
\$200,000 - \$249,999	4	127	35	0	166	73
\$250,000 - \$299,999	2	58	70	0	130	72
\$300,000 - \$399,999	5	23	120	1	149	230
\$400,000 - \$499,999	0	9	68	0	77	108
\$500,000 - \$749,999	0	3	32	0	35	99
\$750,000 - \$999,999	0	0	4	0	4	25
\$1,000,000 +	0	0	2	0	2	27
Total Units	68	388	363	5	824	770
Average Price	\$149,157	\$211,001	\$383,607	\$161,648	\$281,637	\$412,929

Total Dollar Volume Sgl Fam \$231,260,268 Total Dollar Volume Condo/Lft \$808,242 Total Dollar Volume \$232,068,510

	# Sold by Days on Market				# Sold by Financing			
	Houses	Condos/Loft	Total		Houses	Condos/Loft	Total	
0-30	538	4	542	FHA	120	0	120	
31-60	105	0	105	VA	64	0	64	
61-90	54	1	55	Conv	528	4	532	
91-120	37	0	37	Assume	0	0	0	
121+	82	0	82	Cash	76	1	77	
			Owner	0	0	0		
				Other	7	0	7	