

# Heartland Multiple Listing Service

North

Home Sales Report - Single Family New Homes

July 2019

		SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
Price Class		0-2	3	4+			
Under \$19,999		0	0	0	0	0	0
\$20,000 - \$29,999		0	0	0	0	0	0
\$30,000 - \$39,999		0	0	0	0	0	0
\$40,000 - \$49,999		0	0	0	0	0	0
\$50,000 - \$59,999		0	0	0	0	0	0
\$60,000 - \$69,999		0	0	0	0	0	0
\$70,000 - \$79,999		0	0	0	0	0	0
\$80,000 - \$89,999		0	0	0	0	0	0
\$90,000 - \$99,999		0	0	0	0	0	0
\$100,000 - \$119,999		0	0	0	0	0	0
\$120,000 - \$139,999		0	0	0	0	0	0
\$140,000 - \$159,999		0	0	0	0	0	0
\$160,000 - \$179,999		0	1	0	0	1	3
\$180,000 - \$199,999		0	3	0	0	3	5
\$200,000 - \$249,999		1	0	1	0	2	17
\$250,000 - \$299,999		1	8	7	0	16	75
\$300,000 - \$399,999		2	8	26	0	36	195
\$400,000 - \$499,999		0	1	27	0	28	88
\$500,000 - \$749,999		0	0	15	0	15	31
\$750,000 - \$999,999		0	0	2	0	2	3
\$1,000,000 +		0	0	0	0	0	0
Total Units		4	21	78	0	103	417
Average Price		\$296,956	\$297,726	\$433,281	\$0	\$400,349	\$374,020
Total Dollar Volume Sgl Fam				Total Dollar Volume Condo/Lft		Total Dollar Volume	
\$41,235,979						\$41,235,979	

# Sold by Days on Market			
	Houses	Condos/Loft	Total
0-30	35	0	35
31-60	8	0	8
61-90	8	0	8
91-120	7	0	7
121+	45	0	45

# Sold by Financing			
	Houses	Condos/Loft	Total
FHA	3	0	3
VA	9	0	9
Conv	60	0	60
Assume	0	0	0
Cash	11	0	11
Owner	0	0	0
Other	19	0	19

# Heartland Multiple Listing Service

North

Home Sales Report - Single Family Resales

July 2019

		SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
Price Class		0-2	3	4+			
Under \$19,999		0	1	0	0	1	6
\$20,000 - \$29,999		2	1	1	0	4	13
\$30,000 - \$39,999		1	1	0	0	2	13
\$40,000 - \$49,999		2	0	1	0	3	11
\$50,000 - \$59,999		1	1	0	0	2	7
\$60,000 - \$69,999		3	2	1	1	7	7
\$70,000 - \$79,999		4	2	0	0	6	14
\$80,000 - \$89,999		7	5	0	0	12	15
\$90,000 - \$99,999		5	2	0	0	7	16
\$100,000 - \$119,999		8	13	3	1	25	39
\$120,000 - \$139,999		14	34	5	0	53	59
\$140,000 - \$159,999		5	52	8	0	65	44
\$160,000 - \$179,999		3	55	8	0	66	36
\$180,000 - \$199,999		1	47	10	0	58	44
\$200,000 - \$249,999		6	89	39	1	135	101
\$250,000 - \$299,999		4	24	66	0	94	126
\$300,000 - \$399,999		3	23	80	1	107	127
\$400,000 - \$499,999		0	3	37	0	40	94
\$500,000 - \$749,999		0	1	23	0	24	99
\$750,000 - \$999,999		0	0	1	0	1	17
\$1,000,000 +		0	0	0	0	0	35
<b>Total Units</b>		<b>69</b>	<b>356</b>	<b>283</b>	<b>4</b>	<b>712</b>	<b>923</b>
<b>Average Price</b>		<b>\$134,762</b>	<b>\$192,066</b>	<b>\$322,209</b>	<b>\$178,500</b>	<b>\$238,164</b>	<b>\$346,521</b>

**Total Dollar Volume Sgl Fam**  
\$168,858,955

**Total Dollar Volume Condo/Lft**  
\$714,000

**Total Dollar Volume**  
\$169,572,955

# Sold by Days on Market			
	Houses	Condos/Loft	Total
<b>0-30</b>	470	2	472
<b>31-60</b>	126	0	126
<b>61-90</b>	54	1	55
<b>91-120</b>	20	0	20
<b>121+</b>	31	1	32

# Sold by Financing			
	Houses	Condos/Loft	Total
<b>FHA</b>	82	0	82
<b>VA</b>	67	0	67
<b>Conv</b>	418	3	421
<b>Assume</b>	0	0	0
<b>Cash</b>	92	1	93
<b>Owner</b>	1	0	1
<b>Other</b>	21	0	21

# Heartland Multiple Listing Service

North

Home Sales Report - Single Family Total

July 2019

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	0	1	0	0	1	6
\$20,000 - \$29,999	2	1	1	0	4	13
\$30,000 - \$39,999	1	1	0	0	2	13
\$40,000 - \$49,999	2	0	1	0	3	11
\$50,000 - \$59,999	1	1	0	0	2	7
\$60,000 - \$69,999	3	2	1	1	7	7
\$70,000 - \$79,999	4	2	0	0	6	14
\$80,000 - \$89,999	7	5	0	0	12	15
\$90,000 - \$99,999	5	2	0	0	7	16
\$100,000 - \$119,999	8	13	3	1	25	39
\$120,000 - \$139,999	14	34	5	0	53	59
\$140,000 - \$159,999	5	52	8	0	65	44
\$160,000 - \$179,999	3	56	8	0	67	39
\$180,000 - \$199,999	1	50	10	0	61	49
\$200,000 - \$249,999	7	89	40	1	137	118
\$250,000 - \$299,999	5	32	73	0	110	201
\$300,000 - \$399,999	5	31	106	1	143	322
\$400,000 - \$499,999	0	4	64	0	68	182
\$500,000 - \$749,999	0	1	38	0	39	130
\$750,000 - \$999,999	0	0	3	0	3	20
\$1,000,000 +	0	0	0	0	0	35
<b>Total Units</b>	<b>73</b>	<b>377</b>	<b>361</b>	<b>4</b>	<b>815</b>	<b>1,340</b>
<b>Average Price</b>	<b>\$143,649</b>	<b>\$197,951</b>	<b>\$346,208</b>	<b>\$178,500</b>	<b>\$258,661</b>	<b>\$355,078</b>

**Total Dollar Volume Sgl Fam**  
\$210,094,934

**Total Dollar Volume Condo/Lft**  
\$714,000

**Total Dollar Volume**  
\$210,808,934

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
<b>0-30</b>	505	2	507
<b>31-60</b>	134	0	134
<b>61-90</b>	62	1	63
<b>91-120</b>	27	0	27
<b>121+</b>	76	1	77

	# Sold by Financing		
	Houses	Condos/Loft	Total
<b>FHA</b>	85	0	85
<b>VA</b>	76	0	76
<b>Conv</b>	478	3	481
<b>Assume</b>	0	0	0
<b>Cash</b>	103	1	104
<b>Owner</b>	1	0	1
<b>Other</b>	40	0	40