

Heartland Multiple Listing Service

North

Home Sales Report - Single Family New Homes

July 2020

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	0	0	0	0	0	0
\$20,000 - \$29,999	0	0	0	0	0	0
\$30,000 - \$39,999	0	0	0	0	0	0
\$40,000 - \$49,999	0	0	0	0	0	0
\$50,000 - \$59,999	0	0	0	0	0	0
\$60,000 - \$69,999	0	0	0	0	0	0
\$70,000 - \$79,999	0	0	0	0	0	0
\$80,000 - \$89,999	0	0	0	0	0	0
\$90,000 - \$99,999	0	0	0	0	0	0
\$100,000 - \$119,999	0	0	0	0	0	0
\$120,000 - \$139,999	0	0	0	0	0	0
\$140,000 - \$159,999	0	0	0	0	0	0
\$160,000 - \$179,999	0	0	0	0	0	1
\$180,000 - \$199,999	1	0	0	0	1	3
\$200,000 - \$249,999	0	6	0	0	6	24
\$250,000 - \$299,999	0	11	4	0	15	16
\$300,000 - \$399,999	2	14	42	0	58	122
\$400,000 - \$499,999	0	1	25	0	26	55
\$500,000 - \$749,999	0	0	20	0	20	29
\$750,000 - \$999,999	0	0	3	0	3	4
\$1,000,000 +	0	0	0	0	0	1
Total Units	3	32	94	0	129	255
Average Price	\$283,817	\$305,496	\$444,441	\$0	\$406,239	\$396,954

Total Dollar Volume Sgl Fam
\$52,404,784

Total Dollar Volume Condo/Lft

Total Dollar Volume
\$52,404,784

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
0-30	38	0	38
31-60	21	0	21
61-90	7	0	7
91-120	14	0	14
121+	48	0	48

	# Sold by Financing		
	Houses	Condos/Loft	Total
FHA	10	0	10
VA	21	0	21
Conv	80	0	80
Assume	0	0	0
Cash	15	0	15
Owner	1	0	1
Other	2	0	2

Heartland Multiple Listing Service

North

Home Sales Report - Single Family Resales

July 2020

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	1	0	1	0	2	2
\$20,000 - \$29,999	0	1	0	0	1	1
\$30,000 - \$39,999	1	2	0	0	3	5
\$40,000 - \$49,999	3	3	0	0	6	4
\$50,000 - \$59,999	1	1	0	0	2	6
\$60,000 - \$69,999	5	1	1	0	7	3
\$70,000 - \$79,999	2	3	0	1	6	5
\$80,000 - \$89,999	3	1	0	0	4	4
\$90,000 - \$99,999	1	1	1	2	5	6
\$100,000 - \$119,999	10	11	0	1	22	9
\$120,000 - \$139,999	17	27	2	0	46	25
\$140,000 - \$159,999	11	46	4	0	61	23
\$160,000 - \$179,999	8	51	7	0	66	22
\$180,000 - \$199,999	1	51	10	0	62	19
\$200,000 - \$249,999	7	113	35	0	155	44
\$250,000 - \$299,999	2	49	70	0	121	62
\$300,000 - \$399,999	5	21	116	1	143	77
\$400,000 - \$499,999	0	4	49	0	53	51
\$500,000 - \$749,999	0	1	26	0	27	58
\$750,000 - \$999,999	0	0	7	0	7	21
\$1,000,000 +	0	0	0	0	0	30
Total Units	78	387	329	5	799	477
Average Price	\$144,237	\$202,468	\$347,034	\$134,801	\$255,887	\$427,662

Total Dollar Volume Sgl Fam
\$203,779,562

Total Dollar Volume Condo/Lft
\$674,003

Total Dollar Volume
\$204,453,565

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
0-30	612	4	616
31-60	87	1	88
61-90	39	0	39
91-120	24	0	24
121+	30	0	30

	# Sold by Financing		
	Houses	Condos/Loft	Total
FHA	141	1	142
VA	58	0	58
Conv	474	1	475
Assume	0	0	0
Cash	89	2	91
Owner	0	0	0
Other	1	0	1

Heartland Multiple Listing Service

North

Home Sales Report - Single Family Total

July 2020

		SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
Price Class		0-2	3	4+			
Under \$19,999		1	0	1	0	2	2
\$20,000 - \$29,999		0	1	0	0	1	1
\$30,000 - \$39,999		1	2	0	0	3	5
\$40,000 - \$49,999		3	3	0	0	6	4
\$50,000 - \$59,999		1	1	0	0	2	6
\$60,000 - \$69,999		5	1	1	0	7	3
\$70,000 - \$79,999		2	3	0	1	6	5
\$80,000 - \$89,999		3	1	0	0	4	4
\$90,000 - \$99,999		1	1	1	2	5	6
\$100,000 - \$119,999		10	11	0	1	22	9
\$120,000 - \$139,999		17	27	2	0	46	25
\$140,000 - \$159,999		11	46	4	0	61	23
\$160,000 - \$179,999		8	51	7	0	66	23
\$180,000 - \$199,999		2	51	10	0	63	22
\$200,000 - \$249,999		7	119	35	0	161	68
\$250,000 - \$299,999		2	60	74	0	136	78
\$300,000 - \$399,999		7	35	158	1	201	199
\$400,000 - \$499,999		0	5	74	0	79	106
\$500,000 - \$749,999		0	1	46	0	47	87
\$750,000 - \$999,999		0	0	10	0	10	25
\$1,000,000 +		0	0	0	0	0	31
Total Units		81	419	423	5	928	732
Average Price		\$149,406	\$210,336	\$368,680	\$134,801	\$276,787	\$416,964

Total Dollar Volume Sgl Fam
\$256,184,346

Total Dollar Volume Condo/Lft
\$674,003

Total Dollar Volume
\$256,858,349

# Sold by Days on Market			
	Houses	Condos/Loft	Total
0-30	650	4	654
31-60	108	1	109
61-90	46	0	46
91-120	38	0	38
121+	78	0	78

# Sold by Financing			
	Houses	Condos/Loft	Total
FHA	151	1	152
VA	79	0	79
Conv	554	1	555
Assume	0	0	0
Cash	104	2	106
Owner	1	0	1
Other	3	0	3