

Heartland Multiple Listing Service

North

Home Sales Report - Single Family New Homes

August 2019

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	0	0	0	0	0	0
\$20,000 - \$29,999	0	0	0	0	0	0
\$30,000 - \$39,999	0	0	0	0	0	0
\$40,000 - \$49,999	0	0	0	0	0	0
\$50,000 - \$59,999	0	0	0	0	0	0
\$60,000 - \$69,999	0	0	0	0	0	0
\$70,000 - \$79,999	0	0	0	0	0	0
\$80,000 - \$89,999	0	0	0	0	0	0
\$90,000 - \$99,999	0	0	0	0	0	0
\$100,000 - \$119,999	0	0	0	0	0	0
\$120,000 - \$139,999	0	0	0	0	0	0
\$140,000 - \$159,999	0	0	0	0	0	0
\$160,000 - \$179,999	0	3	0	0	3	2
\$180,000 - \$199,999	0	0	0	0	0	4
\$200,000 - \$249,999	0	4	1	0	5	15
\$250,000 - \$299,999	1	11	12	0	24	72
\$300,000 - \$399,999	2	7	31	0	40	214
\$400,000 - \$499,999	0	1	25	0	26	91
\$500,000 - \$749,999	0	0	7	0	7	36
\$750,000 - \$999,999	0	1	3	0	4	3
\$1,000,000 +	0	0	1	0	1	0
Total Units	3	27	80	0	110	437
Average Price	\$302,283	\$303,001	\$415,297	\$0	\$384,651	\$377,150

Total Dollar Volume Sgl Fam
\$42,311,646

Total Dollar Volume Condo/Lft

Total Dollar Volume
\$42,311,646

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
0-30	31	0	31
31-60	8	0	8
61-90	11	0	11
91-120	12	0	12
121+	47	0	47

	# Sold by Financing		
	Houses	Condos/Loft	Total
FHA	7	0	7
VA	9	0	9
Conv	63	0	63
Assume	0	0	0
Cash	9	0	9
Owner	0	0	0
Other	20	0	20

Heartland Multiple Listing Service

North

Home Sales Report - Single Family Resales

August 2019

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	2	0	0	0	2	3
\$20,000 - \$29,999	3	2	1	0	6	10
\$30,000 - \$39,999	2	1	0	0	3	11
\$40,000 - \$49,999	0	0	0	0	0	12
\$50,000 - \$59,999	1	2	0	0	3	10
\$60,000 - \$69,999	3	4	0	0	7	19
\$70,000 - \$79,999	3	1	0	0	4	13
\$80,000 - \$89,999	2	3	0	0	5	16
\$90,000 - \$99,999	4	3	0	0	7	15
\$100,000 - \$119,999	10	27	2	1	40	35
\$120,000 - \$139,999	19	35	2	0	56	41
\$140,000 - \$159,999	10	62	4	0	76	45
\$160,000 - \$179,999	5	47	9	0	61	44
\$180,000 - \$199,999	1	58	9	0	68	43
\$200,000 - \$249,999	6	91	44	0	141	118
\$250,000 - \$299,999	1	36	60	1	98	138
\$300,000 - \$399,999	2	17	83	2	104	150
\$400,000 - \$499,999	0	5	28	1	34	93
\$500,000 - \$749,999	2	1	13	1	17	103
\$750,000 - \$999,999	1	0	2	0	3	19
\$1,000,000 +	0	0	0	0	0	29
Total Units	77	395	257	6	735	967
Average Price	\$149,550	\$190,137	\$311,412	\$336,833	\$229,487	\$338,287

Total Dollar Volume Sgl Fam
\$166,652,181

Total Dollar Volume Condo/Lft
\$2,021,000

Total Dollar Volume
\$168,673,181

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
0-30	478	2	480
31-60	144	1	145
61-90	54	2	56
91-120	22	1	23
121+	27	0	27

	# Sold by Financing		
	Houses	Condos/Loft	Total
FHA	113	0	113
VA	57	0	57
Conv	403	3	406
Assume	0	0	0
Cash	98	3	101
Owner	0	0	0
Other	34	0	34

Heartland Multiple Listing Service

North

Home Sales Report - Single Family Total

August 2019

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	2	0	0	0	2	3
\$20,000 - \$29,999	3	2	1	0	6	10
\$30,000 - \$39,999	2	1	0	0	3	11
\$40,000 - \$49,999	0	0	0	0	0	12
\$50,000 - \$59,999	1	2	0	0	3	10
\$60,000 - \$69,999	3	4	0	0	7	19
\$70,000 - \$79,999	3	1	0	0	4	13
\$80,000 - \$89,999	2	3	0	0	5	16
\$90,000 - \$99,999	4	3	0	0	7	15
\$100,000 - \$119,999	10	27	2	1	40	35
\$120,000 - \$139,999	19	35	2	0	56	41
\$140,000 - \$159,999	10	62	4	0	76	45
\$160,000 - \$179,999	5	50	9	0	64	46
\$180,000 - \$199,999	1	58	9	0	68	47
\$200,000 - \$249,999	6	95	45	0	146	133
\$250,000 - \$299,999	2	47	72	1	122	210
\$300,000 - \$399,999	4	24	114	2	144	364
\$400,000 - \$499,999	0	6	53	1	60	184
\$500,000 - \$749,999	2	1	20	1	24	139
\$750,000 - \$999,999	1	1	5	0	7	22
\$1,000,000 +	0	0	1	0	1	29
Total Units	80	422	337	6	845	1,404
Average Price	\$155,277	\$197,358	\$336,073	\$336,833	\$249,686	\$350,383

Total Dollar Volume Sgl Fam
\$208,963,827

Total Dollar Volume Condo/Lft
\$2,021,000

Total Dollar Volume
\$210,984,827

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
0-30	509	2	511
31-60	152	1	153
61-90	65	2	67
91-120	34	1	35
121+	74	0	74

	# Sold by Financing		
	Houses	Condos/Loft	Total
FHA	120	0	120
VA	66	0	66
Conv	466	3	469
Assume	0	0	0
Cash	107	3	110
Owner	0	0	0
Other	54	0	54