Heartland Multiple Listing Service

North

Home Sales Report - Single Family New Homes

August 2020

	SF Homes Sold # Bedrooms						
Price Class	0-2	3	4+	Cnd/Lft	Total	Active	
Under \$19,999	0	0	0	0	0	0	
\$20,000 - \$29,999	0	0	0	0	0	0	
\$30,000 - \$39,999	0	0	0	0	0	0	
\$40,000 - \$49,999	0	0	0	0	0	0	
\$50,000 - \$59,999	0	0	0	0	0	0	
\$60,000 - \$69,999	0	0	0	0	0	0	
\$70,000 - \$79,999	0	0	0	0	0	0	
\$80,000 - \$89,999	0	0	0	0	0	0	
\$90,000 - \$99,999	0	0	0	0	0	0	
\$100,000 - \$119,999	0	0	0	0	0	0	
\$120,000 - \$139,999	0	0	0	0	0	0	
\$140,000 - \$159,999	0	0	0	0	0	0	
\$160,000 - \$179,999	0	0	0	0	0	1	
\$180,000 - \$199,999	0	0	0	0	0	6	
\$200,000 - \$249,999	0	3	0	0	3	19	
\$250,000 - \$299,999	2	7	2	0	11	14	
\$300,000 - \$399,999	4	18	29	0	51	106	
\$400,000 - \$499,999	0	1	27	0	28	52	
\$500,000 - \$749,999	0	0	13	0	13	24	
\$750,000 - \$999,999	0	1	0	0	1	4	
\$1,000,000 +	0	1	0	0	1	1	
Total Units	6	31	71	0	108	227	
Average Price	\$307,157	\$364,015	\$427,856	\$0	\$402,826	\$395,265	

Total Dollar Volume Sgl Fam \$43,505,197 Total Dollar Volume Condo/Lft

Total Dollar Volume \$43,505,197

# Sold by Days on Market				#	g		
	Houses	Condos/Loft	Total		Houses	Condos/Loft	Total
0-30	31	0	31	FHA	7	0	7
31-60	8	0	8	VA	7	0	7
61-90	12	0	12	Conv	82	0	82
91-120	14	0	14	Assume	0	0	0
121+	43	0	43	Cash	8	0	8
				Owner	0	0	0
				Other	2	0	2

Heartland Multiple Listing Service

North

Home Sales Report - Single Family Resales

August 2020

	SF Homes Sold # Bedrooms						
Price Class	0-2	3	4+	Cnd/Lft	Total	Active	
Under \$19,999	1	1	0	0	2	1	
\$20,000 - \$29,999	3	0	0	0	3	2	
\$30,000 - \$39,999	1	0	0	0	1	2	
\$40,000 - \$49,999	1	1	0	0	2	3	
\$50,000 - \$59,999	2	0	0	0	2	8	
\$60,000 - \$69,999	2	2	0	0	4	5	
\$70,000 - \$79,999	2	2	0	0	4	4	
\$80,000 - \$89,999	2	1	0	0	3	5	
\$90,000 - \$99,999	5	2	0	0	7	2	
\$100,000 - \$119,999	10	5	1	1	17	12	
\$120,000 - \$139,999	18	23	2	0	43	23	
\$140,000 - \$159,999	11	49	2	0	62	28	
\$160,000 - \$179,999	7	38	7	0	52	28	
\$180,000 - \$199,999	5	28	4	0	37	16	
\$200,000 - \$249,999	7	102	16	0	125	48	
\$250,000 - \$299,999	1	58	57	0	116	58	
\$300,000 - \$399,999	3	18	104	0	125	75	
\$400,000 - \$499,999	0	5	31	1	37	41	
\$500,000 - \$749,999	0	3	22	0	25	39	
\$750,000 - \$999,999	0	0	3	0	3	19	
\$1,000,000 +	0	0	2	0	2	33	
Total Units	81	338	251	2	672	452	
Average Price	\$137,871	\$212,117	\$358,253	\$277,500	\$257,946	\$419,187	

\$172,784,598

\$555,000

Total Dollar Volum \$173,339,598

	# Sol	ld by Days on Ma	rket		
	Houses	Condos/Loft	Total		Hou
0-30	517	1	518	FHA	11
31-60	83	0	83	VA	5
61-90	42	0	42	Conv	40
91-120	9	0	9	Assume	C
121+	17	1	18	Cash	7
				Owner	C

	# Sold by Financing				
	Houses	Condos/Loft	Total		
FHA	113	0	113		
VA	59	0	59		
Conv	402	2	404		
Assume	0	0	0		
Cash	73	0	73		
Owner	0	0	0		
Other	8	0	8		

Heartland Multiple Listing Service

North

Home Sales Report - Single Family Total

August 2020

	SF Homes Sold # Bedrooms						
Price Class	0-2	3	4+	Cnd/Lft	Total	Active	
Under \$19,999	1	1	0	0	2	1	
\$20,000 - \$29,999	3	0	0	0	3	2	
\$30,000 - \$39,999	1	0	0	0	1	2	
\$40,000 - \$49,999	1	1	0	0	2	3	
\$50,000 - \$59,999	2	0	0	0	2	8	
\$60,000 - \$69,999	2	2	0	0	4	5	
\$70,000 - \$79,999	2	2	0	0	4	4	
\$80,000 - \$89,999	2	1	0	0	3	5	
\$90,000 - \$99,999	5	2	0	0	7	2	
\$100,000 - \$119,999	10	5	1	1	17	12	
\$120,000 - \$139,999	18	23	2	0	43	23	
\$140,000 - \$159,999	11	49	2	0	62	28	
\$160,000 - \$179,999	7	38	7	0	52	29	
\$180,000 - \$199,999	5	28	4	0	37	22	
\$200,000 - \$249,999	7	105	16	0	128	67	
\$250,000 - \$299,999	3	65	59	0	127	72	
\$300,000 - \$399,999	7	36	133	0	176	181	
\$400,000 - \$499,999	0	6	58	1	65	93	
\$500,000 - \$749,999	0	3	35	0	38	63	
\$750,000 - \$999,999	0	1	3	0	4	23	
\$1,000,000 +	0	1	2	0	3	34	
Total Units	87	369	322	2	780	679	
Average Price	\$149,546	\$224,878	\$373,600	\$277,500	\$278,006	\$411,189	

Total Dollar Volume Sgl Fam \$216,289,795 Total Dollar Volume Condo/Lft \$555,000 Total Dollar Volume \$216,844,795

	# Sold by Days on Market				#	Sold by Financing	cing
	Houses	Condos/Loft	Total		Houses	Condos/Loft	Total
0-30	548	1	549	FHA	120	0	120
31-60	91	0	91	VA	66	0	66
61-90	54	0	54	Conv	484	2	486
91-120	23	0	23	Assume	0	0	0
121+	60	1	61	Cash	81	0	81
				Owner	0	0	0
				Other	10	0	10