

# Heartland Multiple Listing Service

North

Home Sales Report - Single Family New Homes

September 2019

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	0	0	0	0	0	0
\$20,000 - \$29,999	0	0	0	0	0	0
\$30,000 - \$39,999	0	0	0	0	0	0
\$40,000 - \$49,999	0	0	0	0	0	0
\$50,000 - \$59,999	0	0	0	0	0	0
\$60,000 - \$69,999	0	0	0	0	0	0
\$70,000 - \$79,999	0	0	0	0	0	0
\$80,000 - \$89,999	0	0	0	0	0	0
\$90,000 - \$99,999	0	0	0	0	0	0
\$100,000 - \$119,999	0	0	0	0	0	0
\$120,000 - \$139,999	0	0	0	0	0	0
\$140,000 - \$159,999	0	0	0	0	0	0
\$160,000 - \$179,999	0	4	0	0	4	1
\$180,000 - \$199,999	0	1	0	0	1	2
\$200,000 - \$249,999	2	3	0	0	5	23
\$250,000 - \$299,999	1	6	10	0	17	63
\$300,000 - \$399,999	1	5	19	0	25	209
\$400,000 - \$499,999	0	2	18	0	20	92
\$500,000 - \$749,999	0	1	11	0	12	37
\$750,000 - \$999,999	0	0	0	0	0	3
\$1,000,000 +	0	0	0	0	0	0
<b>Total Units</b>	<b>4</b>	<b>22</b>	<b>58</b>	<b>0</b>	<b>84</b>	<b>430</b>
<b>Average Price</b>	<b>\$258,452</b>	<b>\$289,314</b>	<b>\$416,259</b>	<b>\$0</b>	<b>\$375,497</b>	<b>\$379,677</b>

Total Dollar Volume Sgl Fam  
\$31,541,734

Total Dollar Volume Condo/Lft

Total Dollar Volume  
\$31,541,734

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
0-30	33	0	33
31-60	5	0	5
61-90	8	0	8
91-120	8	0	8
121+	30	0	30

	# Sold by Financing		
	Houses	Condos/Loft	Total
FHA	6	0	6
VA	9	0	9
Conv	57	0	57
Assume	0	0	0
Cash	2	0	2
Owner	0	0	0
Other	9	0	9

# Heartland Multiple Listing Service

North

Home Sales Report - Single Family Resales

September 2019

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	1	1	1	0	3	4
\$20,000 - \$29,999	0	2	1	0	3	7
\$30,000 - \$39,999	2	0	0	0	2	12
\$40,000 - \$49,999	1	3	0	0	4	9
\$50,000 - \$59,999	0	0	0	0	0	9
\$60,000 - \$69,999	6	3	0	0	9	10
\$70,000 - \$79,999	1	2	1	0	4	19
\$80,000 - \$89,999	6	4	0	0	10	21
\$90,000 - \$99,999	3	3	1	1	8	16
\$100,000 - \$119,999	11	23	0	1	35	37
\$120,000 - \$139,999	13	41	5	0	59	49
\$140,000 - \$159,999	9	41	3	0	53	47
\$160,000 - \$179,999	4	43	11	0	58	37
\$180,000 - \$199,999	3	58	10	0	71	39
\$200,000 - \$249,999	6	58	20	0	84	132
\$250,000 - \$299,999	1	23	51	0	75	134
\$300,000 - \$399,999	3	15	55	0	73	161
\$400,000 - \$499,999	0	4	18	0	22	97
\$500,000 - \$749,999	0	1	9	0	10	94
\$750,000 - \$999,999	0	0	6	0	6	22
\$1,000,000 +	0	0	1	0	1	26
<b>Total Units</b>	<b>70</b>	<b>325</b>	<b>193</b>	<b>2</b>	<b>590</b>	<b>982</b>
<b>Average Price</b>	<b>\$134,813</b>	<b>\$184,696</b>	<b>\$321,678</b>	<b>\$105,750</b>	<b>\$223,320</b>	<b>\$331,356</b>

**Total Dollar Volume Sgl Fam**  
\$131,547,179

**Total Dollar Volume Condo/Lft**  
\$211,500

**Total Dollar Volume**  
\$131,758,679

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
<b>0-30</b>	383	1	384
<b>31-60</b>	111	1	112
<b>61-90</b>	44	0	44
<b>91-120</b>	18	0	18
<b>121+</b>	26	0	26

	# Sold by Financing		
	Houses	Condos/Loft	Total
<b>FHA</b>	97	0	97
<b>VA</b>	50	0	50
<b>Conv</b>	308	1	309
<b>Assume</b>	0	0	0
<b>Cash</b>	92	1	93
<b>Owner</b>	0	0	0
<b>Other</b>	17	0	17

# Heartland Multiple Listing Service

North

Home Sales Report - Single Family Total

September 2019

		SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
Price Class		0-2	3	4+			
Under \$19,999		1	1	1	0	3	4
\$20,000 - \$29,999		0	2	1	0	3	7
\$30,000 - \$39,999		2	0	0	0	2	12
\$40,000 - \$49,999		1	3	0	0	4	9
\$50,000 - \$59,999		0	0	0	0	0	9
\$60,000 - \$69,999		6	3	0	0	9	10
\$70,000 - \$79,999		1	2	1	0	4	19
\$80,000 - \$89,999		6	4	0	0	10	21
\$90,000 - \$99,999		3	3	1	1	8	16
\$100,000 - \$119,999		11	23	0	1	35	37
\$120,000 - \$139,999		13	41	5	0	59	49
\$140,000 - \$159,999		9	41	3	0	53	47
\$160,000 - \$179,999		4	47	11	0	62	38
\$180,000 - \$199,999		3	59	10	0	72	41
\$200,000 - \$249,999		8	61	20	0	89	155
\$250,000 - \$299,999		2	29	61	0	92	197
\$300,000 - \$399,999		4	20	74	0	98	370
\$400,000 - \$499,999		0	6	36	0	42	189
\$500,000 - \$749,999		0	2	21	0	23	131
\$750,000 - \$999,999		0	0	6	0	6	25
\$1,000,000 +		0	0	1	0	1	26
<b>Total Units</b>		<b>74</b>	<b>347</b>	<b>252</b>	<b>2</b>	<b>675</b>	<b>1,412</b>
<b>Average Price</b>		<b>\$141,496</b>	<b>\$191,329</b>	<b>\$344,393</b>	<b>\$105,750</b>	<b>\$242,756</b>	<b>\$346,071</b>

**Total Dollar Volume Sgl Fam**  
\$163,648,913

**Total Dollar Volume Condo/Lft**  
\$211,500

**Total Dollar Volume**  
\$163,860,413

# Sold by Days on Market			
	Houses	Condos/Loft	Total
<b>0-30</b>	416	1	417
<b>31-60</b>	116	1	117
<b>61-90</b>	52	0	52
<b>91-120</b>	26	0	26
<b>121+</b>	57	0	57

# Sold by Financing			
	Houses	Condos/Loft	Total
<b>FHA</b>	103	0	103
<b>VA</b>	59	0	59
<b>Conv</b>	366	1	367
<b>Assume</b>	0	0	0
<b>Cash</b>	94	1	95
<b>Owner</b>	0	0	0
<b>Other</b>	26	0	26