

# Heartland Multiple Listing Service

North

Home Sales Report - Single Family New Homes

September 2020

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	0	0	0	0	0	0
\$20,000 - \$29,999	0	0	0	0	0	0
\$30,000 - \$39,999	0	0	0	0	0	0
\$40,000 - \$49,999	0	0	0	0	0	0
\$50,000 - \$59,999	0	0	0	0	0	0
\$60,000 - \$69,999	0	0	0	0	0	0
\$70,000 - \$79,999	0	0	0	0	0	0
\$80,000 - \$89,999	0	0	0	0	0	0
\$90,000 - \$99,999	0	0	0	0	0	0
\$100,000 - \$119,999	0	0	0	0	0	0
\$120,000 - \$139,999	0	0	0	0	0	0
\$140,000 - \$159,999	0	0	0	0	0	0
\$160,000 - \$179,999	0	0	0	0	0	1
\$180,000 - \$199,999	0	0	0	0	0	1
\$200,000 - \$249,999	0	7	0	0	7	17
\$250,000 - \$299,999	0	8	2	0	10	20
\$300,000 - \$399,999	2	22	31	0	55	83
\$400,000 - \$499,999	0	1	29	0	30	58
\$500,000 - \$749,999	0	0	15	0	15	22
\$750,000 - \$999,999	0	1	2	0	3	4
\$1,000,000 +	0	0	1	0	1	1
<b>Total Units</b>	<b>2</b>	<b>39</b>	<b>80</b>	<b>0</b>	<b>121</b>	<b>207</b>
<b>Average Price</b>	<b>\$311,125</b>	<b>\$322,919</b>	<b>\$458,069</b>	<b>\$0</b>	<b>\$412,079</b>	<b>\$400,669</b>

Total Dollar Volume Sgl Fam  
\$49,861,586

Total Dollar Volume Condo/Lft

Total Dollar Volume  
\$49,861,586

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
0-30	44	0	44
31-60	6	0	6
61-90	9	0	9
91-120	9	0	9
121+	53	0	53

	# Sold by Financing		
	Houses	Condos/Loft	Total
FHA	5	0	5
VA	12	0	12
Conv	99	0	99
Assume	0	0	0
Cash	4	0	4
Owner	0	0	0
Other	0	0	0

# Heartland Multiple Listing Service

North

Home Sales Report - Single Family Resales

September 2020

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	0	1	0	0	1	1
\$20,000 - \$29,999	0	0	0	0	0	2
\$30,000 - \$39,999	1	1	0	0	2	0
\$40,000 - \$49,999	3	1	0	0	4	1
\$50,000 - \$59,999	2	0	0	0	2	5
\$60,000 - \$69,999	1	1	0	0	2	2
\$70,000 - \$79,999	5	3	0	0	8	6
\$80,000 - \$89,999	4	0	2	1	7	5
\$90,000 - \$99,999	1	0	0	0	1	7
\$100,000 - \$119,999	8	11	0	2	21	14
\$120,000 - \$139,999	10	28	3	0	41	24
\$140,000 - \$159,999	14	38	2	0	54	31
\$160,000 - \$179,999	9	38	13	0	60	19
\$180,000 - \$199,999	3	46	11	0	60	13
\$200,000 - \$249,999	9	107	29	1	146	54
\$250,000 - \$299,999	4	51	53	0	108	55
\$300,000 - \$399,999	1	26	84	0	111	89
\$400,000 - \$499,999	0	13	44	0	57	44
\$500,000 - \$749,999	0	2	28	1	31	41
\$750,000 - \$999,999	0	0	5	0	5	20
\$1,000,000 +	0	0	1	0	1	27
<b>Total Units</b>	<b>75</b>	<b>367</b>	<b>275</b>	<b>5</b>	<b>722</b>	<b>460</b>
<b>Average Price</b>	<b>\$145,161</b>	<b>\$213,989</b>	<b>\$350,058</b>	<b>\$230,720</b>	<b>\$258,782</b>	<b>\$409,715</b>

**Total Dollar Volume Sgl Fam**  
\$185,686,887

**Total Dollar Volume Condo/Lft**  
\$1,153,600

**Total Dollar Volume**  
\$186,840,487

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
<b>0-30</b>	548	4	552
<b>31-60</b>	99	0	99
<b>61-90</b>	30	1	31
<b>91-120</b>	14	0	14
<b>121+</b>	20	0	20

	# Sold by Financing		
	Houses	Condos/Loft	Total
<b>FHA</b>	111	0	111
<b>VA</b>	60	0	60
<b>Conv</b>	437	1	438
<b>Assume</b>	0	0	0
<b>Cash</b>	80	4	84
<b>Owner</b>	1	0	1
<b>Other</b>	2	0	2

# Heartland Multiple Listing Service

North

Home Sales Report - Single Family Total

September 2020

		SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
Price Class		0-2	3	4+			
Under \$19,999		0	1	0	0	1	1
\$20,000 - \$29,999		0	0	0	0	0	2
\$30,000 - \$39,999		1	1	0	0	2	0
\$40,000 - \$49,999		3	1	0	0	4	1
\$50,000 - \$59,999		2	0	0	0	2	5
\$60,000 - \$69,999		1	1	0	0	2	2
\$70,000 - \$79,999		5	3	0	0	8	6
\$80,000 - \$89,999		4	0	2	1	7	5
\$90,000 - \$99,999		1	0	0	0	1	7
\$100,000 - \$119,999		8	11	0	2	21	14
\$120,000 - \$139,999		10	28	3	0	41	24
\$140,000 - \$159,999		14	38	2	0	54	31
\$160,000 - \$179,999		9	38	13	0	60	20
\$180,000 - \$199,999		3	46	11	0	60	14
\$200,000 - \$249,999		9	114	29	1	153	71
\$250,000 - \$299,999		4	59	55	0	118	75
\$300,000 - \$399,999		3	48	115	0	166	172
\$400,000 - \$499,999		0	14	73	0	87	102
\$500,000 - \$749,999		0	2	43	1	46	63
\$750,000 - \$999,999		0	1	7	0	8	24
\$1,000,000 +		0	0	2	0	2	28
<b>Total Units</b>		<b>77</b>	<b>406</b>	<b>355</b>	<b>5</b>	<b>843</b>	<b>667</b>
<b>Average Price</b>		<b>\$149,471</b>	<b>\$224,453</b>	<b>\$374,398</b>	<b>\$230,720</b>	<b>\$280,785</b>	<b>\$406,908</b>

**Total Dollar Volume Sgl Fam**  
\$235,548,473

**Total Dollar Volume Condo/Lft**  
\$1,153,600

**Total Dollar Volume**  
\$236,702,073

# Sold by Days on Market			
	Houses	Condos/Loft	Total
<b>0-30</b>	592	4	596
<b>31-60</b>	105	0	105
<b>61-90</b>	39	1	40
<b>91-120</b>	23	0	23
<b>121+</b>	73	0	73

# Sold by Financing			
	Houses	Condos/Loft	Total
<b>FHA</b>	116	0	116
<b>VA</b>	72	0	72
<b>Conv</b>	536	1	537
<b>Assume</b>	0	0	0
<b>Cash</b>	84	4	88
<b>Owner</b>	1	0	1
<b>Other</b>	2	0	2