

# Heartland Multiple Listing Service

North

Home Sales Report - Single Family New Homes

October 2019

		SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
Price Class		0-2	3	4+			
Under \$19,999		0	0	0	0	0	0
\$20,000 - \$29,999		0	0	0	0	0	0
\$30,000 - \$39,999		0	0	0	0	0	0
\$40,000 - \$49,999		0	0	0	0	0	0
\$50,000 - \$59,999		0	0	0	0	0	0
\$60,000 - \$69,999		0	0	0	0	0	0
\$70,000 - \$79,999		0	0	0	0	0	0
\$80,000 - \$89,999		0	0	0	0	0	0
\$90,000 - \$99,999		0	0	0	0	0	0
\$100,000 - \$119,999		0	0	0	0	0	0
\$120,000 - \$139,999		0	0	0	0	0	0
\$140,000 - \$159,999		0	0	0	0	0	0
\$160,000 - \$179,999		0	0	0	0	0	0
\$180,000 - \$199,999		0	1	0	0	1	6
\$200,000 - \$249,999		2	1	0	0	3	20
\$250,000 - \$299,999		1	5	11	0	17	65
\$300,000 - \$399,999		0	13	20	0	33	213
\$400,000 - \$499,999		0	2	15	0	17	90
\$500,000 - \$749,999		1	2	2	0	5	38
\$750,000 - \$999,999		0	0	3	0	3	2
\$1,000,000 +		0	0	0	0	0	0
Total Units		4	24	51	0	79	434
Average Price		\$322,159	\$344,055	\$396,428	\$0	\$376,757	\$376,943

Total Dollar Volume Sgl Fam  
\$29,763,786

Total Dollar Volume Condo/Lft

Total Dollar Volume  
\$29,763,786

# Sold by Days on Market			
	Houses	Condos/Loft	Total
0-30	33	0	33
31-60	8	0	8
61-90	7	0	7
91-120	6	0	6
121+	25	0	25

# Sold by Financing			
	Houses	Condos/Loft	Total
FHA	8	0	8
VA	7	0	7
Conv	49	0	49
Assume	0	0	0
Cash	15	0	15
Owner	0	0	0
Other	0	0	0

# Heartland Multiple Listing Service

North

Home Sales Report - Single Family Resales

October 2019

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	2	0	0	0	2	1
\$20,000 - \$29,999	1	0	0	0	1	5
\$30,000 - \$39,999	1	2	0	0	3	7
\$40,000 - \$49,999	2	0	0	0	2	8
\$50,000 - \$59,999	4	1	0	0	5	10
\$60,000 - \$69,999	3	0	0	0	3	11
\$70,000 - \$79,999	0	6	1	1	8	16
\$80,000 - \$89,999	4	2	0	1	7	21
\$90,000 - \$99,999	7	4	2	1	14	19
\$100,000 - \$119,999	11	13	1	1	26	42
\$120,000 - \$139,999	14	32	2	0	48	53
\$140,000 - \$159,999	5	42	5	0	52	50
\$160,000 - \$179,999	2	39	7	0	48	48
\$180,000 - \$199,999	3	59	5	0	67	47
\$200,000 - \$249,999	2	73	33	0	108	126
\$250,000 - \$299,999	2	21	37	0	60	122
\$300,000 - \$399,999	3	8	63	0	74	124
\$400,000 - \$499,999	0	5	24	0	29	79
\$500,000 - \$749,999	0	1	6	0	7	80
\$750,000 - \$999,999	0	0	2	0	2	17
\$1,000,000 +	0	0	0	0	0	20
<b>Total Units</b>	<b>66</b>	<b>308</b>	<b>188</b>	<b>4</b>	<b>566</b>	<b>906</b>
<b>Average Price</b>	<b>\$125,823</b>	<b>\$188,432</b>	<b>\$312,610</b>	<b>\$90,625</b>	<b>\$221,686</b>	<b>\$311,629</b>

**Total Dollar Volume Sgl Fam**  
\$125,112,031

**Total Dollar Volume Condo/Lft**  
\$362,500

**Total Dollar Volume**  
\$125,474,531

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
<b>0-30</b>	360	2	362
<b>31-60</b>	111	2	113
<b>61-90</b>	43	0	43
<b>91-120</b>	23	0	23
<b>121+</b>	24	0	24

	# Sold by Financing		
	Houses	Condos/Loft	Total
<b>FHA</b>	108	1	109
<b>VA</b>	40	0	40
<b>Conv</b>	300	2	302
<b>Assume</b>	0	0	0
<b>Cash</b>	96	1	97
<b>Owner</b>	0	0	0
<b>Other</b>	8	0	8

# Heartland Multiple Listing Service

North

Home Sales Report - Single Family Total

October 2019

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	2	0	0	0	2	1
\$20,000 - \$29,999	1	0	0	0	1	5
\$30,000 - \$39,999	1	2	0	0	3	7
\$40,000 - \$49,999	2	0	0	0	2	8
\$50,000 - \$59,999	4	1	0	0	5	10
\$60,000 - \$69,999	3	0	0	0	3	11
\$70,000 - \$79,999	0	6	1	1	8	16
\$80,000 - \$89,999	4	2	0	1	7	21
\$90,000 - \$99,999	7	4	2	1	14	19
\$100,000 - \$119,999	11	13	1	1	26	42
\$120,000 - \$139,999	14	32	2	0	48	53
\$140,000 - \$159,999	5	42	5	0	52	50
\$160,000 - \$179,999	2	39	7	0	48	48
\$180,000 - \$199,999	3	60	5	0	68	53
\$200,000 - \$249,999	4	74	33	0	111	146
\$250,000 - \$299,999	3	26	48	0	77	187
\$300,000 - \$399,999	3	21	83	0	107	337
\$400,000 - \$499,999	0	7	39	0	46	169
\$500,000 - \$749,999	1	3	8	0	12	118
\$750,000 - \$999,999	0	0	5	0	5	19
\$1,000,000 +	0	0	0	0	0	20
<b>Total Units</b>	<b>70</b>	<b>332</b>	<b>239</b>	<b>4</b>	<b>645</b>	<b>1,340</b>
<b>Average Price</b>	<b>\$137,042</b>	<b>\$199,682</b>	<b>\$330,496</b>	<b>\$90,625</b>	<b>\$240,680</b>	<b>\$332,783</b>

**Total Dollar Volume Sgl Fam**  
\$154,875,817

**Total Dollar Volume Condo/Lft**  
\$362,500

**Total Dollar Volume**  
\$155,238,317

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
<b>0-30</b>	393	2	395
<b>31-60</b>	119	2	121
<b>61-90</b>	50	0	50
<b>91-120</b>	29	0	29
<b>121+</b>	49	0	49

	# Sold by Financing		
	Houses	Condos/Loft	Total
<b>FHA</b>	116	1	117
<b>VA</b>	47	0	47
<b>Conv</b>	349	2	351
<b>Assume</b>	0	0	0
<b>Cash</b>	111	1	112
<b>Owner</b>	0	0	0
<b>Other</b>	8	0	8