

# Heartland Multiple Listing Service

North

Home Sales Report - Single Family New Homes

October 2020

		SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
Price Class		0-2	3	4+			
Under \$19,999		0	0	0	0	0	0
\$20,000 - \$29,999		0	0	0	0	0	0
\$30,000 - \$39,999		0	0	0	0	0	0
\$40,000 - \$49,999		0	0	0	0	0	0
\$50,000 - \$59,999		0	0	0	0	0	0
\$60,000 - \$69,999		0	0	0	0	0	0
\$70,000 - \$79,999		0	0	0	0	0	0
\$80,000 - \$89,999		0	0	0	0	0	0
\$90,000 - \$99,999		0	0	0	0	0	0
\$100,000 - \$119,999		0	0	0	0	0	0
\$120,000 - \$139,999		0	0	0	0	0	0
\$140,000 - \$159,999		0	0	0	0	0	0
\$160,000 - \$179,999		0	2	0	0	2	0
\$180,000 - \$199,999		0	2	0	0	2	1
\$200,000 - \$249,999		2	4	1	0	7	14
\$250,000 - \$299,999		1	8	4	0	13	15
\$300,000 - \$399,999		2	12	28	0	42	106
\$400,000 - \$499,999		0	2	28	0	30	58
\$500,000 - \$749,999		0	0	14	0	14	21
\$750,000 - \$999,999		0	0	2	0	2	4
\$1,000,000 +		0	0	1	0	1	0
Total Units		5	30	78	0	113	219
Average Price		\$267,249	\$300,587	\$448,315	\$0	\$401,083	\$398,964

Total Dollar Volume Sgl Fam  
\$45,322,429

Total Dollar Volume Condo/Lft

Total Dollar Volume  
\$45,322,429

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
0-30	53	0	53
31-60	10	0	10
61-90	6	0	6
91-120	10	0	10
121+	34	0	34

	# Sold by Financing		
	Houses	Condos/Loft	Total
FHA	5	0	5
VA	13	0	13
Conv	80	0	80
Assume	0	0	0
Cash	11	0	11
Owner	0	0	0
Other	2	0	2

# Heartland Multiple Listing Service

North

Home Sales Report - Single Family Resales

October 2020

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	1	1	0	0	2	0
\$20,000 - \$29,999	1	2	0	0	3	3
\$30,000 - \$39,999	3	1	0	0	4	2
\$40,000 - \$49,999	2	1	0	0	3	2
\$50,000 - \$59,999	3	1	0	0	4	5
\$60,000 - \$69,999	2	0	0	0	2	2
\$70,000 - \$79,999	4	3	0	0	7	5
\$80,000 - \$89,999	0	1	0	0	1	5
\$90,000 - \$99,999	4	2	0	1	7	4
\$100,000 - \$119,999	6	13	0	1	20	21
\$120,000 - \$139,999	20	23	3	0	46	23
\$140,000 - \$159,999	11	32	2	0	45	42
\$160,000 - \$179,999	9	47	3	0	59	30
\$180,000 - \$199,999	3	42	4	0	49	26
\$200,000 - \$249,999	3	102	29	1	135	56
\$250,000 - \$299,999	3	58	49	1	111	40
\$300,000 - \$399,999	5	25	95	0	125	79
\$400,000 - \$499,999	1	4	35	0	40	34
\$500,000 - \$749,999	0	2	29	0	31	46
\$750,000 - \$999,999	0	0	2	0	2	18
\$1,000,000 +	0	0	0	0	0	25
<b>Total Units</b>	<b>81</b>	<b>360</b>	<b>251</b>	<b>4</b>	<b>696</b>	<b>468</b>
<b>Average Price</b>	<b>\$144,818</b>	<b>\$209,705</b>	<b>\$356,582</b>	<b>\$184,988</b>	<b>\$254,980</b>	<b>\$374,594</b>

**Total Dollar Volume Sgl Fam**  
\$176,726,207

**Total Dollar Volume Condo/Lft**  
\$739,950

**Total Dollar Volume**  
\$177,466,157

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
<b>0-30</b>	545	3	548
<b>31-60</b>	82	0	82
<b>61-90</b>	28	0	28
<b>91-120</b>	13	0	13
<b>121+</b>	22	1	23

	# Sold by Financing		
	Houses	Condos/Loft	Total
<b>FHA</b>	110	0	110
<b>VA</b>	61	0	61
<b>Conv</b>	412	4	416
<b>Assume</b>	0	0	0
<b>Cash</b>	93	0	93
<b>Owner</b>	0	0	0
<b>Other</b>	1	0	1

# Heartland Multiple Listing Service

North

Home Sales Report - Single Family Total

October 2020

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	1	1	0	0	2	0
\$20,000 - \$29,999	1	2	0	0	3	3
\$30,000 - \$39,999	3	1	0	0	4	2
\$40,000 - \$49,999	2	1	0	0	3	2
\$50,000 - \$59,999	3	1	0	0	4	5
\$60,000 - \$69,999	2	0	0	0	2	2
\$70,000 - \$79,999	4	3	0	0	7	5
\$80,000 - \$89,999	0	1	0	0	1	5
\$90,000 - \$99,999	4	2	0	1	7	4
\$100,000 - \$119,999	6	13	0	1	20	21
\$120,000 - \$139,999	20	23	3	0	46	23
\$140,000 - \$159,999	11	32	2	0	45	42
\$160,000 - \$179,999	9	49	3	0	61	30
\$180,000 - \$199,999	3	44	4	0	51	27
\$200,000 - \$249,999	5	106	30	1	142	70
\$250,000 - \$299,999	4	66	53	1	124	55
\$300,000 - \$399,999	7	37	123	0	167	185
\$400,000 - \$499,999	1	6	63	0	70	92
\$500,000 - \$749,999	0	2	43	0	45	67
\$750,000 - \$999,999	0	0	4	0	4	22
\$1,000,000 +	0	0	1	0	1	25
<b>Total Units</b>	<b>86</b>	<b>390</b>	<b>329</b>	<b>4</b>	<b>809</b>	<b>687</b>
<b>Average Price</b>	<b>\$151,936</b>	<b>\$216,696</b>	<b>\$378,330</b>	<b>\$184,988</b>	<b>\$275,388</b>	<b>\$382,363</b>

**Total Dollar Volume Sgl Fam**  
\$222,048,636

**Total Dollar Volume Condo/Lft**  
\$739,950

**Total Dollar Volume**  
\$222,788,586

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
<b>0-30</b>	598	3	601
<b>31-60</b>	92	0	92
<b>61-90</b>	34	0	34
<b>91-120</b>	23	0	23
<b>121+</b>	56	1	57

	# Sold by Financing		
	Houses	Condos/Loft	Total
<b>FHA</b>	115	0	115
<b>VA</b>	74	0	74
<b>Conv</b>	492	4	496
<b>Assume</b>	0	0	0
<b>Cash</b>	104	0	104
<b>Owner</b>	0	0	0
<b>Other</b>	3	0	3