Heartland Multiple Listing Service

North

Home Sales Report - Single Family New Homes November 2019

Price Class	0-2	3	4+	Cnd/Lft	Total	Active
Under \$19,999	0	0	0	0	0	0
\$20,000 - \$29,999	0	0	0	0	0	0
\$30,000 - \$39,999	0	0	0	0	0	0
\$40,000 - \$49,999	0	0	0	0	0	0
\$50,000 - \$59,999	0	0	0	0	0	0
\$60,000 - \$69,999	0	0	0	0	0	0
\$70,000 - \$79,999	0	0	0	0	0	0
\$80,000 - \$89,999	0	0	0	0	0	0
\$90,000 - \$99,999	0	0	0	0	0	0
\$100,000 - \$119,999	0	0	0	0	0	0
\$120,000 - \$139,999	0	0	0	0	0	0
\$140,000 - \$159,999	0	1	0	0	1	0
\$160,000 - \$179,999	0	0	0	0	0	0
\$180,000 - \$199,999	0	0	0	0	0	6
\$200,000 - \$249,999	0	4	0	0	4	19
\$250,000 - \$299,999	3	5	4	0	12	60
\$300,000 - \$399,999	0	7	22	0	29	195
\$400,000 - \$499,999	0	3	12	0	15	92
\$500,000 - \$749,999	0	0	6	0	6	38
\$750,000 - \$999,999	0	0	2	0	2	2
\$1,000,000 +	0	0	0	0	0	0
Total Units	3	20	46	0	69	412
Average Price	\$270,979	\$303,998	\$427,569	\$0	\$384,943	\$379,915

Total Dollar Volume Sgl Fam \$26,561,079

Total Dollar Volume Condo/Lft

Total Dollar Volume \$26,561,079

	Houses	Condos/Loft	Total
0-30	19	0	19
31-60	6	0	6
61-90	8	0	8
91-120	3	0	3
121+	32	0	32

Sold by Financing

	Houses	Condos/Loft	Total
FHA	4	0	4
VA	3	0	3
Conv	56	0	56
Assume	0	0	0
Cash	6	0	6
Owner	0	0	0
Other	0	0	0

Heartland Multiple Listing Service

North

Home Sales Report - Single Family Resales November 2019

Price Class	0-2	3	4+	Cnd/Lft	Total	Active	
Under \$19,999	4	1	0	0	5	2	
\$20,000 - \$29,999	1	0	0	0	1	5	
\$30,000 - \$39,999	1	1	0	0	2	7	
\$40,000 - \$49,999	3	0	0	0	3	9	
\$50,000 - \$59,999	5	1	1	0	7	12	
\$60,000 - \$69,999	2	2	0	0	4	10	
\$70,000 - \$79,999	0	2	2	0	4	18	
\$80,000 - \$89,999	4	5	2	0	11	14	
\$90,000 - \$99,999	4	3	0	0	7	13	
\$100,000 - \$119,999	10	10	3	0	23	37	
\$120,000 - \$139,999	14	25	6	0	45	53	
\$140,000 - \$159,999	5	26	3	0	34	43	
\$160,000 - \$179,999	5	26	7	0	38	50	
\$180,000 - \$199,999	4	37	12	0	53	42	
\$200,000 - \$249,999	4	56	17	0	77	98	
\$250,000 - \$299,999	1	24	51	1	77	108	
\$300,000 - \$399,999	1	10	41	2	54	118	
\$400,000 - \$499,999	0	6	14	0	20	57	
\$500,000 - \$749,999	0	1	7	0	8	71	
\$750,000 - \$999,999	0	0	1	0	1	11	
\$1,000,000 +	0	0	4	0	4	20	
Total Units	68	236	171	3	478	798	
Average Price	\$118,524	\$195,673	\$318,867	\$303,433	\$229,446	\$309,557	

Total Dollar Volume Sgl Fam \$108,764,752

Total Dollar Volume Condo/Lft \$910,300 Total Dollar Volume \$109,675,052

#	PIOS	hv	Dave	Λn	Market
#	JUIU	IJΥ	Days	UII	IVIAI NEL

	Houses	Condos/Loft	Total	
0-30	288	2	290	
31-60	96	1	97	
61-90	42	0	42	
91-120	19	0	19	
121+	29	0	29	

Sold by Financing

	Houses	Condos/Loft	Total
FHA	75	0	75
VA	33	0	33
Conv	235	2	237
Assume	0	0	0
Cash	98	1	99
Owner	1	0	1
Other	8	0	8

Heartland Multiple Listing Service

North

Home Sales Report - Single Family Total November 2019

SF Homes Sold # Bedr	ooms
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Price Class	0-2	3	4+	Cnd/Lft	Total	Active
Under \$19,999	4	1	0	0	5	2
\$20,000 - \$29,999	1	0	0	0	1	5
\$30,000 - \$39,999	1	1	0	0	2	7
\$40,000 - \$49,999	3	0	0	0	3	9
\$50,000 - \$59,999	5	1	1	0	7	12
\$60,000 - \$69,999	2	2	0	0	4	10
\$70,000 - \$79,999	0	2	2	0	4	18
\$80,000 - \$89,999	4	5	2	0	11	14
\$90,000 - \$99,999	4	3	0	0	7	13
\$100,000 - \$119,999	10	10	3	0	23	37
\$120,000 - \$139,999	14	25	6	0	45	53
\$140,000 - \$159,999	5	27	3	0	35	43
\$160,000 - \$179,999	5	26	7	0	38	50
\$180,000 - \$199,999	4	37	12	0	53	48
\$200,000 - \$249,999	4	60	17	0	81	117
\$250,000 - \$299,999	4	29	55	1	89	168
\$300,000 - \$399,999	1	17	63	2	83	313
\$400,000 - \$499,999	0	9	26	0	35	149
\$500,000 - \$749,999	0	1	13	0	14	109
\$750,000 - \$999,999	0	0	3	0	3	13
\$1,000,000 +	0	0	4	0	4	20
Total Units	71	256	217	3	547	1,210
Average Price	\$124,966	\$204,136	\$341,910	\$303,433	\$249,061	\$333,513

Total Dollar Volume Sgl Fam \$135,325,831

Total Dollar Volume Condo/Lft \$910,300 Total Dollar Volume \$136,236,131

	# Sold by Days on Market				# Sold by Financing		
	Houses	Condos/Loft	Total		Houses	Condos/Loft	Total
0-30	307	2	309	FHA	79	0	79
31-60	102	1	103	VA	36	0	36
61-90	50	0	50	Conv	291	2	293
91-120	22	0	22	Assume	0	0	0
121+	61	0	61	Cash	104	1	105
				Owner	1	0	1
				Other	8	0	8