

# Heartland Multiple Listing Service

North

Home Sales Report - Single Family New Homes

November 2020

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	0	0	0	0	0	0
\$20,000 - \$29,999	0	0	0	0	0	0
\$30,000 - \$39,999	0	0	0	0	0	0
\$40,000 - \$49,999	0	0	0	0	0	0
\$50,000 - \$59,999	0	0	0	0	0	0
\$60,000 - \$69,999	0	0	0	0	0	0
\$70,000 - \$79,999	0	0	0	0	0	0
\$80,000 - \$89,999	0	0	0	0	0	0
\$90,000 - \$99,999	0	0	0	0	0	1
\$100,000 - \$119,999	0	0	0	0	0	0
\$120,000 - \$139,999	0	0	0	0	0	0
\$140,000 - \$159,999	0	0	0	0	0	0
\$160,000 - \$179,999	0	0	0	0	0	0
\$180,000 - \$199,999	1	2	0	0	3	0
\$200,000 - \$249,999	1	15	0	0	16	18
\$250,000 - \$299,999	0	5	3	0	8	16
\$300,000 - \$399,999	1	14	26	0	41	107
\$400,000 - \$499,999	0	0	15	0	15	69
\$500,000 - \$749,999	0	0	21	0	21	23
\$750,000 - \$999,999	0	0	2	0	2	4
\$1,000,000 +	0	1	0	0	1	0
<b>Total Units</b>	<b>3</b>	<b>37</b>	<b>67</b>	<b>0</b>	<b>107</b>	<b>238</b>
<b>Average Price</b>	<b>\$254,800</b>	<b>\$300,896</b>	<b>\$450,637</b>	<b>\$0</b>	<b>\$393,367</b>	<b>\$397,925</b>

Total Dollar Volume Sgl Fam  
\$42,090,258

Total Dollar Volume Condo/Lft

Total Dollar Volume  
\$42,090,258

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
0-30	54	0	54
31-60	6	0	6
61-90	10	0	10
91-120	8	0	8
121+	29	0	29

	# Sold by Financing		
	Houses	Condos/Loft	Total
FHA	9	0	9
VA	9	0	9
Conv	81	0	81
Assume	0	0	0
Cash	7	0	7
Owner	0	0	0
Other	0	0	0

# Heartland Multiple Listing Service

North

Home Sales Report - Single Family Resales

November 2020

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	0	0	0	0	0	0
\$20,000 - \$29,999	0	2	1	0	3	4
\$30,000 - \$39,999	2	0	0	0	2	1
\$40,000 - \$49,999	2	2	0	0	4	3
\$50,000 - \$59,999	1	1	0	0	2	5
\$60,000 - \$69,999	0	0	0	0	0	1
\$70,000 - \$79,999	2	3	0	0	5	6
\$80,000 - \$89,999	3	2	0	1	6	6
\$90,000 - \$99,999	2	2	0	0	4	3
\$100,000 - \$119,999	6	7	1	0	14	17
\$120,000 - \$139,999	8	16	1	0	25	26
\$140,000 - \$159,999	7	34	5	0	46	34
\$160,000 - \$179,999	5	33	11	0	49	18
\$180,000 - \$199,999	3	36	3	0	42	13
\$200,000 - \$249,999	4	92	26	1	123	40
\$250,000 - \$299,999	1	44	49	0	94	22
\$300,000 - \$399,999	1	22	73	1	97	53
\$400,000 - \$499,999	0	7	40	0	47	18
\$500,000 - \$749,999	1	0	22	1	24	32
\$750,000 - \$999,999	0	0	6	0	6	16
\$1,000,000 +	0	2	5	0	7	20
<b>Total Units</b>	<b>48</b>	<b>305</b>	<b>243</b>	<b>4</b>	<b>600</b>	<b>338</b>
<b>Average Price</b>	<b>\$144,721</b>	<b>\$228,938</b>	<b>\$375,284</b>	<b>\$317,738</b>	<b>\$282,063</b>	<b>\$361,307</b>

**Total Dollar Volume Sgl Fam**  
\$167,966,753

**Total Dollar Volume Condo/Lft**  
\$1,270,950

**Total Dollar Volume**  
\$169,237,703

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
<b>0-30</b>	458	4	462
<b>31-60</b>	84	0	84
<b>61-90</b>	27	0	27
<b>91-120</b>	10	0	10
<b>121+</b>	14	0	14

	# Sold by Financing		
	Houses	Condos/Loft	Total
<b>FHA</b>	67	0	67
<b>VA</b>	36	0	36
<b>Conv</b>	387	1	388
<b>Assume</b>	0	0	0
<b>Cash</b>	88	3	91
<b>Owner</b>	2	0	2
<b>Other</b>	4	0	4

# Heartland Multiple Listing Service

North

Home Sales Report - Single Family Total

November 2020

Price Class	SF Homes Sold # Bedrooms			Cnd/Lft	Total	Active
	0-2	3	4+			
Under \$19,999	0	0	0	0	0	0
\$20,000 - \$29,999	0	2	1	0	3	4
\$30,000 - \$39,999	2	0	0	0	2	1
\$40,000 - \$49,999	2	2	0	0	4	3
\$50,000 - \$59,999	1	1	0	0	2	5
\$60,000 - \$69,999	0	0	0	0	0	1
\$70,000 - \$79,999	2	3	0	0	5	6
\$80,000 - \$89,999	3	2	0	1	6	6
\$90,000 - \$99,999	2	2	0	0	4	4
\$100,000 - \$119,999	6	7	1	0	14	17
\$120,000 - \$139,999	8	16	1	0	25	26
\$140,000 - \$159,999	7	34	5	0	46	34
\$160,000 - \$179,999	5	33	11	0	49	18
\$180,000 - \$199,999	4	38	3	0	45	13
\$200,000 - \$249,999	5	107	26	1	139	58
\$250,000 - \$299,999	1	49	52	0	102	38
\$300,000 - \$399,999	2	36	99	1	138	160
\$400,000 - \$499,999	0	7	55	0	62	87
\$500,000 - \$749,999	1	0	43	1	45	55
\$750,000 - \$999,999	0	0	8	0	8	20
\$1,000,000 +	0	3	5	0	8	20
<b>Total Units</b>	<b>51</b>	<b>342</b>	<b>310</b>	<b>4</b>	<b>707</b>	<b>576</b>
<b>Average Price</b>	<b>\$151,197</b>	<b>\$236,723</b>	<b>\$391,570</b>	<b>\$317,738</b>	<b>\$298,908</b>	<b>\$376,437</b>

**Total Dollar Volume Sgl Fam**  
\$210,057,011

**Total Dollar Volume Condo/Lft**  
\$1,270,950

**Total Dollar Volume**  
\$211,327,961

	# Sold by Days on Market		
	Houses	Condos/Loft	Total
<b>0-30</b>	512	4	516
<b>31-60</b>	90	0	90
<b>61-90</b>	37	0	37
<b>91-120</b>	18	0	18
<b>121+</b>	43	0	43

	# Sold by Financing		
	Houses	Condos/Loft	Total
<b>FHA</b>	76	0	76
<b>VA</b>	45	0	45
<b>Conv</b>	468	1	469
<b>Assume</b>	0	0	0
<b>Cash</b>	95	3	98
<b>Owner</b>	2	0	2
<b>Other</b>	4	0	4