Heartland Multiple Listing Service

North

Home Sales Report - Single Family New Homes December 2019

SF H	lomes	Sold #	Bedrooms
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Price Class	0-2	3	4+	Cnd/Lft	Total	Active
Under \$19,999	0	0	0	0	0	0
\$20,000 - \$29,999	0	0	0	0	0	0
\$30,000 - \$39,999	0	0	0	0	0	0
\$40,000 - \$49,999	0	0	0	0	0	0
\$50,000 - \$59,999	0	0	0	0	0	0
\$60,000 - \$69,999	0	0	0	0	0	0
\$70,000 - \$79,999	0	0	0	0	0	0
\$80,000 - \$89,999	0	0	0	0	0	0
\$90,000 - \$99,999	0	0	0	0	0	0
\$100,000 - \$119,999	0	0	0	0	0	0
\$120,000 - \$139,999	0	0	0	0	0	0
\$140,000 - \$159,999	0	0	0	0	0	0
\$160,000 - \$179,999	0	0	0	0	0	0
\$180,000 - \$199,999	0	0	0	0	0	5
\$200,000 - \$249,999	0	2	1	0	3	18
\$250,000 - \$299,999	0	5	7	0	12	54
\$300,000 - \$399,999	3	12	22	0	37	208
\$400,000 - \$499,999	0	2	13	0	15	97
\$500,000 - \$749,999	0	0	9	0	9	40
\$750,000 - \$999,999	0	0	1	0	1	2
\$1,000,000 +	0	0	0	0	0	0
Total Units	3	21	53	0	77	424
Average Price	\$322,981	\$325,543	\$410,396	\$0	\$383,848	\$383,134

Total Dollar Volume Sgl Fam \$29,556,315

Total Dollar Volume Condo/Lft

Total Dollar Volume \$29,556,315

# Sol	d by Days on Ma	rket
uses	Condos/Loft	Tot
	•	

	Houses	Condos/Loft	Total
0-30	29	0	29
31-60	5	0	5
61-90	8	0	8
91-120	5	0	5
121+	30	0	30

	#	Sold by Financing	3
	Houses	Condos/Loft	Total
FHA	4	0	4
VA	7	0	7
Conv	60	0	60
Assume	0	0	0
Cash	5	0	5
Owner	0	0	0
Other	0	0	0

Heartland Multiple Listing Service

North

Home Sales Report - Single Family Resales December 2019

SF H	lomes	Sold #	Bedrooms
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Price Class	0-2	3	4+	Cnd/Lft	Total	Active
Under \$19,999	0	2	0	0	2	3
\$20,000 - \$29,999	2	1	0	0	3	3
\$30,000 - \$39,999	0	1	0	0	1	9
\$40,000 - \$49,999	1	0	0	0	1	8
\$50,000 - \$59,999	0	1	0	0	1	10
\$60,000 - \$69,999	3	1	1	0	5	9
\$70,000 - \$79,999	2	2	0	0	4	16
\$80,000 - \$89,999	3	3	0	1	7	16
\$90,000 - \$99,999	4	5	0	1	10	12
\$100,000 - \$119,999	17	12	4	1	34	28
\$120,000 - \$139,999	14	26	1	0	41	40
\$140,000 - \$159,999	12	40	2	0	54	41
\$160,000 - \$179,999	6	36	8	0	50	36
\$180,000 - \$199,999	2	30	4	0	36	27
\$200,000 - \$249,999	4	73	37	0	114	67
\$250,000 - \$299,999	5	18	54	1	78	73
\$300,000 - \$399,999	0	8	44	1	53	93
\$400,000 - \$499,999	0	4	24	0	28	45
\$500,000 - \$749,999	0	1	12	0	13	58
\$750,000 - \$999,999	0	0	7	0	7	13
\$1,000,000 +	0	0	0	0	0	22
Total Units	75	264	198	5	542	629
Average Price	\$135,501	\$187,922	\$329,384	\$173,500	\$232,213	\$327,504

Total Dollar Volume Sgl Fam \$124,992,065

Total Dollar Volume Condo/Lft \$867,500 **Total Dollar Volume** \$125,859,565

# Sold	by	Days	on	Mar	ket
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	Houses	Condos/Loft	Total
0-30	285	3	288
31-60	121	1	122
61-90	59	0	59
91-120	30	0	30
121+	35	1	36

Sold by Financing

	Houses	Condos/Loft	Total
FHA	108	0	108
VA	54	0	54
Conv	280	2	282
Assume	0	0	0
Cash	60	3	63
Owner	0	0	0
Other	8	0	8

Heartland Multiple Listing Service

North

Home Sales Report - Single Family Total December 2019

SF	Homes	Sold #	Bedrooms
J.	11011163	JUIU #	Deulooms

Price Class	0-2	3	4+	Cnd/Lft	Total	Active
Under \$19,999	0	2	0	0	2	3
\$20,000 - \$29,999	2	1	0	0	3	3
\$30,000 - \$39,999	0	1	0	0	1	9
\$40,000 - \$49,999	1	0	0	0	1	8
\$50,000 - \$59,999	0	1	0	0	1	10
\$60,000 - \$69,999	3	1	1	0	5	9
\$70,000 - \$79,999	2	2	0	0	4	16
\$80,000 - \$89,999	3	3	0	1	7	16
\$90,000 - \$99,999	4	5	0	1	10	12
\$100,000 - \$119,999	17	12	4	1	34	28
\$120,000 - \$139,999	14	26	1	0	41	40
\$140,000 - \$159,999	12	40	2	0	54	41
\$160,000 - \$179,999	6	36	8	0	50	36
\$180,000 - \$199,999	2	30	4	0	36	32
\$200,000 - \$249,999	4	75	38	0	117	85
\$250,000 - \$299,999	5	23	61	1	90	127
\$300,000 - \$399,999	3	20	66	1	90	301
\$400,000 - \$499,999	0	6	37	0	43	142
\$500,000 - \$749,999	0	1	21	0	22	98
\$750,000 - \$999,999	0	0	8	0	8	15
\$1,000,000 +	0	0	0	0	0	22
Total Units	78	285	251	5	619	1,053
Average Price	\$142,711	\$198,063	\$346,490	\$173,500	\$251,076	\$349,904

Total Dollar Volume Sgl Fam \$154,548,380

Total Dollar Volume Condo/Lft \$867,500 **Total Dollar Volume** \$155,415,880

	# Sold by Days on Market				# Sold by Financing		
	Houses	Condos/Loft	Total		Houses	Condos/Loft	Total
0-30	314	3	317	FHA	112	0	112
31-60	126	1	127	VA	61	0	61
61-90	67	0	67	Conv	340	2	342
91-120	35	0	35	Assume	0	0	0
121+	65	1	66	Cash	65	3	68
				Owner	0	0	0
				Other	8	0	8