# **Heartland Multiple Listing Service**

North

Home Sales Report - Single Family New Homes

### December 2020

	SF Ho	nes Sold # Bec	Irooms			
Price Class	0-2	3	4+	Cnd/Lft	Total	Active
Under \$19,999	0	0	0	0	0	0
\$20,000 - \$29,999	0	0	0	0	0	0
\$30,000 - \$39,999	0	0	0	0	0	0
\$40,000 - \$49,999	0	0	0	0	0	0
\$50,000 - \$59,999	0	0	0	0	0	0
\$60,000 - \$69,999	0	0	0	0	0	0
\$70,000 - \$79,999	0	0	0	0	0	0
\$80,000 - \$89,999	0	0	0	0	0	0
\$90,000 - \$99,999	0	0	0	0	0	1
\$100,000 - \$119,999	0	0	0	0	0	0
\$120,000 - \$139,999	0	0	0	0	0	0
\$140,000 - \$159,999	0	0	0	0	0	0
\$160,000 - \$179,999	0	0	0	0	0	0
\$180,000 - \$199,999	0	0	0	0	0	0
\$200,000 - \$249,999	0	7	1	0	8	13
\$250,000 - \$299,999	0	6	1	0	7	16
\$300,000 - \$399,999	0	10	24	0	34	90
\$400,000 - \$499,999	0	3	24	0	27	67
\$500,000 - \$749,999	0	0	14	0	14	21
\$750,000 - \$999,999	0	0	2	0	2	5
\$1,000,000 +	0	0	2	0	2	0
Total Units	0	26	68	0	94	213
Average Price	\$0	\$313,230	\$473,400	\$0	\$429,098	\$403,993

\$40,335,215

\$40,335,215

	# Sold by Days on Market				#	Sold by Financing	9
	Houses	Condos/Loft	Total		Houses	Condos/Loft	Total
0-30	50	0	50	FHA	9	0	9
31-60	8	0	8	VA	6	0	6
61-90	9	0	9	Conv	69	0	69
91-120	4	0	4	Assume	0	0	0
121+	22	0	22	Cash	9	0	9
				Owner	0	0	0
				Other	0	0	0

# **Heartland Multiple Listing Service**

### North

## Home Sales Report - Single Family Resales

### December 2020

	SF Hor	nes Sold # Bed	drooms			
Price Class	0-2	3	4+	Cnd/Lft	Total	Active
Under \$19,999	0	0	0	0	0	0
\$20,000 - \$29,999	0	0	0	0	0	2
\$30,000 - \$39,999	3	1	1	0	5	0
\$40,000 - \$49,999	2	0	1	0	3	3
\$50,000 - \$59,999	0	0	0	0	0	3
\$60,000 - \$69,999	1	3	0	0	4	4
\$70,000 - \$79,999	1	3	0	1	5	5
\$80,000 - \$89,999	0	2	0	0	2	5
\$90,000 - \$99,999	2	1	0	2	5	4
\$100,000 - \$119,999	11	15	1	0	27	15
\$120,000 - \$139,999	19	19	1	0	39	24
\$140,000 - \$159,999	15	49	3	0	67	26
\$160,000 - \$179,999	8	39	2	0	49	12
\$180,000 - \$199,999	6	42	7	0	55	6
\$200,000 - \$249,999	6	93	29	0	128	25
\$250,000 - \$299,999	3	45	44	0	92	11
\$300,000 - \$399,999	1	23	75	0	99	35
\$400,000 - \$499,999	0	5	30	0	35	19
\$500,000 - \$749,999	0	4	26	0	30	17
\$750,000 - \$999,999	0	0	3	0	3	15
\$1,000,000 +	0	0	3	0	3	16
Total Units	78	344	226	3	651	247
Average Price	\$147,979	\$208,770	\$364,094	\$88,833	\$254,855	\$362,597
Total Dollar Vo	lume Sgl Fam	Тс	otal Dollar Volun	ne Condo/Lft	Total D	ollar Volume
\$165	5,644,296		\$266,50	00	\$16	5,910,796

\$266,500
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	# Sol	ld by Days on Ma	rket		# Sold by Financing			
	Houses	Condos/Loft	Total		Houses	Condos/Loft	Total	
0-30	471	2	473	FHA	112	0	112	
31-60	107	0	107	VA	39	0	39	
61-90	39	1	40	Conv	385	3	388	
91-120	14	0	14	Assume	0	0	0	
121+	15	0	15	Cash	83	0	83	
				Owner	0	0	0	
				Other	9	0	9	

# **Heartland Multiple Listing Service**

North

Home Sales Report - Single Family Total

### December 2020

	SF Hor					
Price Class	0-2	3	4+	Cnd/Lft	Total	Active
Under \$19,999	0	0	0	0	0	0
\$20,000 - \$29,999	0	0	0	0	0	2
\$30,000 - \$39,999	3	1	1	0	5	0
\$40,000 - \$49,999	2	0	1	0	3	3
\$50,000 - \$59,999	0	0	0	0	0	3
\$60,000 - \$69,999	1	3	0	0	4	4
\$70,000 - \$79,999	1	3	0	1	5	5
\$80,000 - \$89,999	0	2	0	0	2	5
\$90,000 - \$99,999	2	1	0	2	5	5
\$100,000 - \$119,999	11	15	1	0	27	15
\$120,000 - \$139,999	19	19	1	0	39	24
\$140,000 - \$159,999	15	49	3	0	67	26
\$160,000 - \$179,999	8	39	2	0	49	12
\$180,000 - \$199,999	6	42	7	0	55	6
\$200,000 - \$249,999	6	100	30	0	136	38
\$250,000 - \$299,999	3	51	45	0	99	27
\$300,000 - \$399,999	1	33	99	0	133	125
\$400,000 - \$499,999	0	8	54	0	62	86
\$500,000 - \$749,999	0	4	40	0	44	38
\$750,000 - \$999,999	0	0	5	0	5	20
\$1,000,000 +	0	0	5	0	5	16
Total Units	78	370	294	3	745	460
Average Price	\$147,979	\$216,110	\$389,375	\$88,833	\$276,840	\$381,765

Total Dollar Volume Sgl Fam \$205,979,511 Total Dollar Volume Condo/Lft \$266,500 Total Dollar Volume \$206,246,011

	# Sol	ld by Days on Ma	rket		# Sold by Financing		
	Houses	Condos/Loft	Total		Houses	Condos/Loft	Total
0-30	521	2	523	FHA	121	0	121
31-60	115	0	115	VA	45	0	45
61-90	48	1	49	Conv	454	3	457
91-120	18	0	18	Assume	0	0	0
121+	37	0	37	Cash	92	0	92
				Owner	0	0	0
				Other	9	0	9