Heartland Multiple Listing Service

Kansas

Year-To-Date Homes Sales Report

Through October 2014

Price Class	SF Homes Sold # Bedrooms 0-2	3	4+	SF Total Sales	Condo Loft Sold # Bedrooms 0-2	3	4+	Cnd/Lft Total Sales	Total Sales
Under $19,999	91	60	16	167	0	1	0	1	168
$20,000 - $29,999	103	88	13	204	0	0	0	0	204
$30,000 - $39,999	66	104	13	183	1	0	0	1	184
$40,000 - $49,999	63	84	21	168	9	0	0	9	177
$50,000 - $59,999	68	120	12	200	8	1	0	9	209
$60,000 - $69,999	67	126	19	212	14	0	0	14	226
$70,000 - $79,999	74	150	31	255	10	3	0	13	268
$80,000 - $89,999	83	182	28	293	9	1	0	10	303
$90,000 - $99,999	65	161	29	255	11	0	0	11	266
$100,000 - $119,999	175	397	81	653	26	3	0	29	682
$120,000 - $139,999	191	577	93	861	13	1	0	14	875
$140,000 - $159,999	108	649	189	946	12	3	0	15	961
$160,000 - $179,999	49	628	341	1,018	3	2	0	5	1,023
$180,000 - $199,999	43	483	391	917	0	0	0	0	917
$200,000 - $249,999	60	545	1,076	1,681	6	1	0	7	1,688
$250,000 - $299,999	27	232	857	1,116	1	1	0	2	1,118
$300,000 - $399,999	10	225	1,073	1,308	2	1	0	3	1,311
$400,000 - $499,999	2	65	626	693	3	0	0	3	696
$500,000 - $749,999	1	35	511	547	0	0	1	1	548
$750,000 - $999,999	2	3	98	103	0	0	0	0	103
$1,000,000 +	0	2	75	77	0	0	0	0	77
Total Units	**1,348**	**4,916**	**5,593**	**11,857**	**128**	**18**	**1**	**147**	**12,004**
Total Value				**$2,747,576,914**				**$17,828,247**	**$2,765,405,161**
Med Price (in 1,000's)	$98.0	$152.0	$273.0	$189.0	$100.0	$124.0	525.00	$101.0	$188.0
Avg Price (in 1,000's)	$103.5	$161.4	$324.5	$231.7	$116.0	$136.6	$525.0	$121.3	$230.4
Avg SP/OLP %	91%	95%	97%	95%	95%	93%	100%	95%	95%

Sold by Days on Market

	Houses	Condos/Loft	Total
0-30	4,853	57	4,910
31-60	2,437	39	2,476
61-90	1,531	24	1,555
91-120	890	13	903
120+	2,057	14	2,071

Sold by Financing

	Houses	Condos/Loft	Total
FHA	1,531	4	1,535
VA	626	2	628
Conv	6,951	63	7,014
Assume	1	0	1
Cash	2,229	78	2,307
Owner	8	0	8
Other	227	0	227

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October 2014

Price Class	SF Homes Sold # Bedrooms 0-2	3	4+	SF Total Sales	Condo Loft Sold # Bedrooms 0-2	3	4+	Cnd/Lft Total Sales	Total Sales
Under $19,999	7	3	1	11	0	0	0	0	11
$20,000 - $29,999	13	6	0	19	0	0	0	0	19
$30,000 - $39,999	10	15	1	26	0	0	0	0	26
$40,000 - $49,999	7	7	1	15	0	0	0	0	15
$50,000 - $59,999	14	9	2	25	1	0	0	1	26
$60,000 - $69,999	7	13	1	21	3	0	0	3	24
$70,000 - $79,999	7	12	5	24	3	0	0	3	27
$80,000 - $89,999	9	20	2	31	4	1	0	5	36
$90,000 - $99,999	6	17	5	28	1	0	0	1	29
$100,000 - $119,999	22	41	13	76	2	1	0	3	79
$120,000 - $139,999	14	57	5	76	1	1	0	2	78
$140,000 - $159,999	16	72	18	106	1	0	0	1	107
$160,000 - $179,999	7	52	29	88	0	0	0	0	88
$180,000 - $199,999	3	36	48	87	0	0	0	0	87
$200,000 - $249,999	8	61	84	153	1	0	0	1	154
$250,000 - $299,999	2	29	80	111	0	0	0	0	111
$300,000 - $399,999	1	22	102	125	0	0	0	0	125
$400,000 - $499,999	0	9	57	66	0	0	0	0	66
$500,000 - $749,999	0	4	56	60	0	0	0	0	60
$750,000 - $999,999	1	1	8	10	0	0	0	0	10
$1,000,000 +	0	0	8	8	0	0	0	0	8
Total Units	**154**	**486**	**526**	**1,166**	**17**	**3**	**0**	**20**	**1,186**
Total Value				**$269,930,113**				**$1,943,088**	**$271,873,201**
Med Price (in 1,000's)	$94.0	$152.0	$275.0	$187.0	$83.0	$108.0		$84.0	$185.0
Avg Price (in 1,000's)	$104.1	$165.6	$329.7	$231.5	$95.1	$108.6		$97.2	$229.2
Avg SP/OLP %	91%	95%	96%	95%	94%	93%		94%	95%

Sold by Days on Market

	Houses	Condos/Loft	Total
0-30	445	7	452
31-60	253	8	261
61-90	176	4	180
91-120	82	1	83
120+	203	0	203

Sold by Financing

	Houses	Condos/Loft	Total
FHA	148	1	149
VA	57	0	57
Conv	690	6	696
Assume	0	0	0
Cash	225	13	238
Owner	0	0	0
Other	12	0	12

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Active Listing Report

October 2014

	SF Homes Sold # Bedrooms				Condo Loft Sold # Bedrooms				
Price Class	**0-2**	**3**	**4+**	**SF Total**	**0-2**	**3**	**4+**	**Cnd/Lft Total**	**Total**
Under $19,999	19	14	2	35	0	0	0	0	35
$20,000 - $29,999	32	17	5	54	0	0	0	0	54
$30,000 - $39,999	33	26	7	66	0	0	0	0	66
$40,000 - $49,999	35	40	12	87	1	1	0	2	89
$50,000 - $59,999	50	39	9	98	1	0	0	1	99
$60,000 - $69,999	47	48	14	109	6	0	0	6	115
$70,000 - $79,999	34	80	15	129	6	0	0	6	135
$80,000 - $89,999	35	86	21	142	5	0	0	5	147
$90,000 - $99,999	29	67	22	118	4	0	0	4	122
$100,000 - $119,999	66	177	20	263	10	4	0	14	277
$120,000 - $139,999	44	183	49	276	9	2	0	11	287
$140,000 - $159,999	33	146	63	242	3	0	0	3	245
$160,000 - $179,999	25	170	83	278	5	0	0	5	283
$180,000 - $199,999	9	113	75	197	1	2	0	3	200
$200,000 - $249,999	19	147	246	412	3	0	1	4	416
$250,000 - $299,999	10	69	257	336	3	1	0	4	340
$300,000 - $399,999	10	108	497	615	4	2	0	6	621
$400,000 - $499,999	2	17	348	367	0	0	0	0	367
$500,000 - $749,999	3	24	264	291	0	0	0	0	291
$750,000 - $999,999	2	8	98	108	1	0	0	1	109
$1,000,000 +	2	7	108	117	0	0	0	0	117
Total Units	**539**	**1,586**	**2,215**	**4,340**	**62**	**12**	**1**	**75**	**4,415**
Total Value				**$1,282,146,066**				**$11,659,635**	**$1,293,805,701**
Med Price (in 1,000's)	$87.0	$143.0	$339.0	$210.0	$116.0	$127.0	225.00	$119.0	$209.0
Avg Price (in 1,000's)	$111.3	$176.1	$425.6	$295.4	$151.2	$171.4	$225.0	$155.5	$293.0

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