Heartland Multiple Listing Service

Missouri

Year-To-Date Homes Sales Report

Through June 2013

Price Class	SF Homes Sold # Bedrooms 0-2	3	4+	SF Total Sales	Condo Loft Sold # Bedrooms 0-2	3	4+	Cnd/Lft Total Sales	Total Sales
Under $19,999	218	222	54	494	1	0	0	1	495
$20,000 - $29,999	141	210	40	391	7	0	0	7	398
$30,000 - $39,999	92	268	45	405	6	0	0	6	411
$40,000 - $49,999	61	275	42	378	12	0	0	12	390
$50,000 - $59,999	66	228	53	347	19	0	0	19	366
$60,000 - $69,999	58	247	29	334	15	2	0	17	351
$70,000 - $79,999	77	229	40	346	13	0	0	13	359
$80,000 - $89,999	47	267	45	359	7	1	0	8	367
$90,000 - $99,999	30	243	51	324	11	3	0	14	338
$100,000 - $119,999	74	492	104	670	17	2	2	21	691
$120,000 - $139,999	52	568	168	788	10	0	0	10	798
$140,000 - $159,999	39	416	178	633	17	0	0	17	650
$160,000 - $179,999	30	305	187	522	15	2	0	17	539
$180,000 - $199,999	11	165	195	371	11	0	0	11	382
$200,000 - $249,999	21	236	422	679	17	0	0	17	696
$250,000 - $299,999	8	98	369	475	13	1	0	14	489
$300,000 - $399,999	7	80	346	433	17	4	0	21	454
$400,000 - $499,999	2	21	131	154	5	1	0	6	160
$500,000 - $749,999	1	13	73	87	5	5	0	10	97
$750,000 - $999,999	0	4	8	12	1	3	0	4	16
$1,000,000 +	0	1	11	12	0	2	0	2	14
Total Units	**1,035**	**4,588**	**2,591**	**8,214**	**219**	**26**	**2**	**247**	**8,461**
Total Value				**$1,176,204,507**				**$46,625,013**	**$1,222,829,520**
Med Price (in 1,000's)	$50.0	$105.0	$208.0	$120.0	$125.0	$357.0	105.00	$130.0	$121.0
Avg Price (in 1,000's)	$68.1	$113.5	$225.9	$143.2	$159.5	$442.0	$105.8	$188.8	$144.6
Avg SP/OLP %	5,219%	93%	94%	738%	92%	90%	89%	91%	719%

Sold by Days on Market

	Houses	Condos/Loft	Total
0-30	2,412	60	2,472
31-60	1,614	41	1,655
61-90	1,129	28	1,157
91-120	792	22	814
120+	2,223	94	2,317

Sold by Financing

	Houses	Condos/Loft	Total
FHA	1,722	11	1,733
VA	434	0	434
Conv	3,008	123	3,131
Assume	0	0	0
Cash	2,620	110	2,730
Owner	22	1	23
Other	282	1	283

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Heartland Multiple Listing Service

Missouri

June 2013

Price Class	SF Homes Sold # Bedrooms 0-2	3	4+	SF Total Sales	Condo Loft Sold # Bedrooms 0-2	3	4+	Cnd/Lft Total Sales	Total Sales
Under $19,999	26	27	9	62	0	0	0	0	62
$20,000 - $29,999	21	24	2	47	0	0	0	0	47
$30,000 - $39,999	11	43	4	58	0	0	0	0	58
$40,000 - $49,999	9	29	4	42	2	0	0	2	44
$50,000 - $59,999	12	36	6	54	1	0	0	1	55
$60,000 - $69,999	12	44	4	60	4	0	0	4	64
$70,000 - $79,999	15	40	7	62	3	0	0	3	65
$80,000 - $89,999	11	38	7	56	5	0	0	5	61
$90,000 - $99,999	5	37	6	48	2	1	0	3	51
$100,000 - $119,999	16	86	20	122	5	1	0	6	128
$120,000 - $139,999	9	124	31	164	0	0	0	0	164
$140,000 - $159,999	8	90	23	121	5	0	0	5	126
$160,000 - $179,999	10	72	44	126	6	0	0	6	132
$180,000 - $199,999	3	44	54	101	4	0	0	4	105
$200,000 - $249,999	2	69	106	177	5	0	0	5	182
$250,000 - $299,999	1	27	87	115	2	0	0	2	117
$300,000 - $399,999	2	24	77	103	3	0	0	3	106
$400,000 - $499,999	2	3	30	35	1	0	0	1	36
$500,000 - $749,999	1	5	15	21	1	0	0	1	22
$750,000 - $999,999	0	1	2	3	0	1	0	1	4
$1,000,000 +	0	0	2	2	0	0	0	0	2
Total Units	**176**	**863**	**540**	**1,579**	**49**	**3**	**0**	**52**	**1,631**
Total Value				**$258,589,065**				**$9,155,029**	**$267,744,094**
Med Price (in 1,000's)	$66.0	$124.0	$221.0	$142.0	$151.0	$107.0		$150.0	$142.0
Avg Price (in 1,000's)	$84.6	$131.8	$240.8	$163.9	$163.6	$379.3		$176.1	$164.3
Avg SP/OLP %	30,376%	98%	95%	3,455%	92%	94%		92%	3,348%

Sold by Days on Market

	Houses	Condos/Loft	Total
0-30	551	13	564
31-60	314	13	327
61-90	198	9	207
91-120	135	6	141
120+	373	11	384

Sold by Financing

	Houses	Condos/Loft	Total
FHA	349	3	352
VA	84	0	84
Conv	674	27	701
Assume	0	0	0
Cash	388	22	410
Owner	4	0	4
Other	61	0	61

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Missouri

Active Listing Report

June 2013

	SF Homes Sold # Bedrooms				Condo Loft Sold # Bedrooms				
Price Class	**0-2**	**3**	**4+**	**SF Total**	**0-2**	**3**	**4+**	**Cnd/Lft Total**	**Total**
Under $19,999	94	69	14	177	1	0	0	1	178
$20,000 - $29,999	80	86	14	180	1	0	0	1	181
$30,000 - $39,999	74	80	20	174	2	1	0	3	177
$40,000 - $49,999	80	100	20	200	4	0	0	4	204
$50,000 - $59,999	106	137	23	266	8	0	0	8	274
$60,000 - $69,999	108	145	28	281	8	1	0	9	290
$70,000 - $79,999	106	179	40	325	10	0	0	10	335
$80,000 - $89,999	84	216	49	349	28	4	0	32	381
$90,000 - $99,999	77	278	48	403	29	0	0	29	432
$100,000 - $119,999	76	484	91	651	33	2	0	35	686
$120,000 - $139,999	71	541	125	737	22	1	0	23	760
$140,000 - $159,999	38	432	126	596	47	0	0	47	643
$160,000 - $179,999	26	288	160	474	21	0	0	21	495
$180,000 - $199,999	10	203	183	396	24	0	0	24	420
$200,000 - $249,999	35	262	342	639	19	0	0	19	658
$250,000 - $299,999	17	141	373	531	34	3	1	38	569
$300,000 - $399,999	21	117	443	581	31	5	0	36	617
$400,000 - $499,999	3	31	221	255	25	5	0	30	285
$500,000 - $749,999	1	31	165	197	17	9	2	28	225
$750,000 - $999,999	1	12	74	87	8	7	2	17	104
$1,000,000 +	0	4	60	64	1	10	0	11	75
Total Units	**1,108**	**3,836**	**2,619**	**7,563**	**373**	**48**	**5**	**426**	**7,989**
Total Value				**$1,485,761,279**				**$123,257,501**	**$1,609,018,780**
Med Price (in 1,000's)	$72.0	$125.0	$254.0	$140.0	$158.0	$525.0	650.00	$169.0	$143.0
Avg Price (in 1,000's)	$88.2	$143.5	$319.8	$196.5	$223.9	$760.4	$647.8	$289.3	$201.4

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