Heartland Multiple Listing Service

Missouri

Year-To-Date Homes Sales Report

Through September 2013

Price Class	SF Homes Sold # Bedrooms 0-2	3	4+	SF Total Sales	Condo Loft Sold # Bedrooms 0-2	3	4+	Cnd/Lft Total Sales	Total Sales
Under $19,999	305	305	68	678	2	0	0	2	680
$20,000 - $29,999	222	294	53	569	7	1	0	8	577
$30,000 - $39,999	147	383	64	594	9	0	0	9	603
$40,000 - $49,999	101	363	56	520	14	0	0	14	534
$50,000 - $59,999	113	334	69	516	23	0	0	23	539
$60,000 - $69,999	104	362	50	516	27	3	0	30	546
$70,000 - $79,999	122	365	65	552	22	1	0	23	575
$80,000 - $89,999	85	413	70	568	15	2	0	17	585
$90,000 - $99,999	54	385	70	509	22	3	0	25	534
$100,000 - $119,999	120	808	168	1,096	24	2	2	28	1,124
$120,000 - $139,999	92	911	253	1,256	23	0	0	23	1,279
$140,000 - $159,999	58	714	283	1,055	24	1	0	25	1,080
$160,000 - $179,999	54	533	330	917	27	2	0	29	946
$180,000 - $199,999	28	309	332	669	18	0	0	18	687
$200,000 - $249,999	47	405	714	1,166	22	0	0	22	1,188
$250,000 - $299,999	16	196	594	806	27	3	0	30	836
$300,000 - $399,999	8	125	560	693	24	4	0	28	721
$400,000 - $499,999	4	35	222	261	10	1	0	11	272
$500,000 - $749,999	1	20	125	146	9	9	1	19	165
$750,000 - $999,999	0	5	17	22	3	3	0	6	28
$1,000,000 +	0	1	26	27	0	3	0	3	30
Total Units	**1,681**	**7,266**	**4,189**	**13,136**	**352**	**38**	**3**	**393**	**13,529**
Total Value			**$1,959,447,820**				**$75,884,991**		**$2,035,332,811**
Med Price (in 1,000's)	$55.0	$110.0	$212.0	$126.0	$127.0	$328.0	109.00	$132.0	$127.0
Avg Price (in 1,000's)	$71.9	$118.5	$233.4	$149.2	$167.1	$428.7	$257.2	$193.1	$150.4
Avg SP/OLP %	88%	92%	94%	92%	90%	90%	91%	90%	92%

Sold by Days on Market

	Houses	Condos/Loft	Total
0-30	3,993	87	4,080
31-60	2,683	65	2,748
61-90	1,852	57	1,909
91-120	1,290	35	1,325
120+	3,236	147	3,383

Sold by Financing

	Houses	Condos/Loft	Total
FHA	2,690	18	2,708
VA	730	0	730
Conv	5,082	208	5,290
Assume	0	0	0
Cash	3,940	163	4,103
Owner	39	1	40
Other	458	1	459

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Missouri

September 2013

Price Class	SF Homes Sold # Bedrooms 0-2	3	4+	SF Total Sales	Condo Loft Sold # Bedrooms 0-2	3	4+	Cnd/Lft Total Sales	Total Sales
Under $19,999	34	32	4	70	0	0	0	0	70
$20,000 - $29,999	27	30	6	63	0	1	0	1	64
$30,000 - $39,999	19	36	4	59	0	0	0	0	59
$40,000 - $49,999	13	31	4	48	1	0	0	1	49
$50,000 - $59,999	12	32	4	48	2	0	0	2	50
$60,000 - $69,999	13	33	6	52	2	0	0	2	54
$70,000 - $79,999	18	40	9	67	2	0	0	2	69
$80,000 - $89,999	16	44	8	68	4	0	0	4	72
$90,000 - $99,999	8	47	3	58	5	0	0	5	63
$100,000 - $119,999	13	82	17	112	2	0	0	2	114
$120,000 - $139,999	12	92	20	124	3	0	0	3	127
$140,000 - $159,999	10	91	32	133	3	0	0	3	136
$160,000 - $179,999	5	65	42	112	4	0	0	4	116
$180,000 - $199,999	4	41	35	80	1	0	0	1	81
$200,000 - $249,999	9	55	82	146	1	0	0	1	147
$250,000 - $299,999	3	25	59	87	6	1	0	7	94
$300,000 - $399,999	0	17	63	80	3	0	0	3	83
$400,000 - $499,999	0	4	28	32	0	0	0	0	32
$500,000 - $749,999	0	2	12	14	3	1	0	4	18
$750,000 - $999,999	0	0	1	1	0	0	0	0	1
$1,000,000 +	0	0	2	2	0	0	0	0	2
Total Units	**216**	**799**	**441**	**1,456**	**42**	**3**	**0**	**45**	**1,501**
Total Value				**$221,526,849**				**$8,663,250**	**$230,190,099**
Med Price (in 1,000's)	$60.0	$117.0	$220.0	$132.0	$138.0	$263.0		$140.0	$133.0
Avg Price (in 1,000's)	$74.6	$125.0	$239.3	$152.1	$187.3	$265.3		$192.5	$153.4
Avg SP/OLP %	88%	92%	96%	93%	91%	91%		91%	93%

Sold by Days on Market

	Houses	Condos/Loft	Total
0-30	464	10	474
31-60	321	6	327
61-90	236	13	249
91-120	150	4	154
120+	274	12	286

Sold by Financing

	Houses	Condos/Loft	Total
FHA	247	3	250
VA	82	0	82
Conv	616	25	641
Assume	0	0	0
Cash	422	16	438
Owner	4	0	4
Other	59	0	59

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Missouri

Active Listing Report

September 2013

	SF Homes Sold # Bedrooms				Condo Loft Sold # Bedrooms				
Price Class	**0-2**	**3**	**4+**	**SF Total**	**0-2**	**3**	**4+**	**Cnd/Lft Total**	**Total**
Under $19,999	97	86	24	207	0	0	0	0	207
$20,000 - $29,999	80	93	30	203	1	0	0	1	204
$30,000 - $39,999	86	101	19	206	3	0	0	3	209
$40,000 - $49,999	102	124	27	253	4	0	0	4	257
$50,000 - $59,999	110	105	20	235	7	0	0	7	242
$60,000 - $69,999	109	191	28	328	8	1	0	9	337
$70,000 - $79,999	89	190	42	321	18	3	0	21	342
$80,000 - $89,999	74	221	39	334	15	4	1	20	354
$90,000 - $99,999	78	276	41	395	25	2	0	27	422
$100,000 - $119,999	98	512	92	702	25	1	0	26	728
$120,000 - $139,999	63	555	136	754	27	1	0	28	782
$140,000 - $159,999	29	363	129	521	26	0	0	26	547
$160,000 - $179,999	29	286	170	485	28	0	0	28	513
$180,000 - $199,999	14	217	175	406	19	0	0	19	425
$200,000 - $249,999	25	275	348	648	28	1	0	29	677
$250,000 - $299,999	17	146	385	548	25	4	1	30	578
$300,000 - $399,999	20	102	500	622	26	6	0	32	654
$400,000 - $499,999	3	35	201	239	22	6	0	28	267
$500,000 - $749,999	4	34	175	213	15	9	0	24	237
$750,000 - $999,999	1	9	68	78	4	9	2	15	93
$1,000,000 +	0	4	63	67	1	8	0	9	76
Total Units	**1,128**	**3,925**	**2,712**	**7,765**	**327**	**55**	**4**	**386**	**8,151**
Total Value				**$1,502,056,363**				**$111,612,889**	**$1,613,669,252**
Med Price (in 1,000's)	$69.0	$124.0	$255.0	$139.0	$164.0	$495.0	548.00	$176.0	$139.0
Avg Price (in 1,000's)	$86.8	$140.4	$314.6	$193.4	$220.1	$683.7	$507.8	$289.2	$198.0

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