Heartland Multiple Listing Service

Missouri

Year-To-Date Homes Sales Report

Through October 2014

Price Class	SF Homes Sold # Bedrooms 0-2	3	4+	SF Total Sales	Condo Loft Sold # Bedrooms 0-2	3	4+	Cnd/Lft Total Sales	Total Sales
Under $19,999	320	273	85	678	0	0	0	0	678
$20,000 - $29,999	148	270	66	484	4	0	0	4	488
$30,000 - $39,999	151	278	36	465	12	0	0	12	477
$40,000 - $49,999	103	281	42	426	6	0	0	6	432
$50,000 - $59,999	115	277	46	438	12	1	0	13	451
$60,000 - $69,999	112	353	41	506	24	1	0	25	531
$70,000 - $79,999	125	412	59	596	32	1	0	33	629
$80,000 - $89,999	119	410	74	603	19	5	0	24	627
$90,000 - $99,999	88	445	73	606	11	4	0	15	621
$100,000 - $119,999	131	1,005	183	1,319	37	3	0	40	1,359
$120,000 - $139,999	128	1,160	251	1,539	28	3	0	31	1,570
$140,000 - $159,999	76	945	313	1,334	23	1	0	24	1,358
$160,000 - $179,999	37	726	388	1,151	26	2	0	28	1,179
$180,000 - $199,999	43	422	405	870	21	0	0	21	891
$200,000 - $249,999	66	537	884	1,487	31	2	1	34	1,521
$250,000 - $299,999	23	248	712	983	28	2	0	30	1,013
$300,000 - $399,999	22	183	760	965	26	4	0	30	995
$400,000 - $499,999	3	48	276	327	9	1	1	11	338
$500,000 - $749,999	2	18	179	199	15	5	0	20	219
$750,000 - $999,999	0	3	32	35	3	3	0	6	41
$1,000,000 +	0	1	20	21	0	1	1	2	23
Total Units	**1,812**	**8,295**	**4,925**	**15,032**	**367**	**39**	**3**	**409**	**15,441**
Total Value				**$2,425,324,652**				**$79,935,121**	**$2,505,259,773**
Med Price (in 1,000's)	$65.0	$122.0	$224.0	$138.0	$135.0	$165.0	490.00	$140.0	$138.0
Avg Price (in 1,000's)	$80.6	$128.7	$246.1	$161.3	$180.5	$305.9	$581.3	$195.4	$162.2
Avg SP/OLP %	87%	93%	95%	93%	91%	89%	81%	91%	93%

Sold by Days on Market

	Houses	Condos/Loft	Total
0-30	4,589	71	4,660
31-60	2,938	77	3,015
61-90	2,072	60	2,132
91-120	1,509	43	1,552
120+	3,830	157	3,987

Sold by Financing

	Houses	Condos/Loft	Total
FHA	2,760	19	2,779
VA	1,097	4	1,101
Conv	6,485	212	6,697
Assume	0	0	0
Cash	3,793	161	3,954
Owner	50	1	51
Other	428	10	438

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Missouri

October 2014

Price Class	SF Homes Sold # Bedrooms 0-2	3	4+	SF Total Sales	Condo Loft Sold # Bedrooms 0-2	3	4+	Cnd/Lft Total Sales	Total Sales
Under $19,999	31	26	10	67	0	0	0	0	67
$20,000 - $29,999	15	19	7	41	0	0	0	0	41
$30,000 - $39,999	16	30	5	51	0	0	0	0	51
$40,000 - $49,999	7	23	7	37	0	0	0	0	37
$50,000 - $59,999	9	32	3	44	3	0	0	3	47
$60,000 - $69,999	16	48	2	66	3	0	0	3	69
$70,000 - $79,999	16	54	4	74	3	0	0	3	77
$80,000 - $89,999	14	46	6	66	2	0	0	2	68
$90,000 - $99,999	12	42	6	60	1	0	0	1	61
$100,000 - $119,999	18	113	20	151	4	0	0	4	155
$120,000 - $139,999	12	111	32	155	2	0	0	2	157
$140,000 - $159,999	13	101	41	155	3	0	0	3	158
$160,000 - $179,999	7	62	37	106	5	0	0	5	111
$180,000 - $199,999	3	52	38	93	2	0	0	2	95
$200,000 - $249,999	7	49	91	147	3	0	0	3	150
$250,000 - $299,999	5	24	71	100	3	0	0	3	103
$300,000 - $399,999	1	18	102	121	6	1	0	7	128
$400,000 - $499,999	1	4	29	34	1	0	0	1	35
$500,000 - $749,999	1	0	16	17	2	0	0	2	19
$750,000 - $999,999	0	0	2	2	0	0	0	0	2
$1,000,000 +	0	0	3	3	0	0	0	0	3
Total Units	**204**	**854**	**532**	**1,590**	**43**	**1**	**0**	**44**	**1,634**
Total Value				**$257,063,950**				**$8,797,160**	**$265,861,110**
Med Price (in 1,000's)	$74.0	$118.0	$227.0	$138.0	$162.0	$302.0		$163.0	$138.0
Avg Price (in 1,000's)	$88.8	$125.5	$247.6	$161.7	$197.6	$302.3		$199.9	$162.7
Avg SP/OLP %	88%	92%	94%	92%	91%	78%		91%	92%

 # Sold by Days on Market

	Houses	Condos/Loft	Total
0-30	454	8	462
31-60	314	6	320
61-90	231	5	236
91-120	187	7	194
120+	395	18	413

 # Sold by Financing

	Houses	Condos/Loft	Total
FHA	299	3	302
VA	120	1	121
Conv	690	23	713
Assume	0	0	0
Cash	401	17	418
Owner	4	0	4
Other	25	0	25

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Heartland Multiple Listing Service

Missouri

Active Listing Report

October 2014

	SF Homes Sold				Condo Loft Sold				
	# Bedrooms			SF	# Bedrooms			Cnd/Lft	
Price Class	**0-2**	**3**	**4+**	**Total**	**0-2**	**3**	**4+**	**Total**	**Total**
Under $19,999	77	61	20	158	0	0	0	0	158
$20,000 - $29,999	74	63	14	151	0	0	0	0	151
$30,000 - $39,999	79	100	20	199	3	0	0	3	202
$40,000 - $49,999	108	107	18	233	4	0	0	4	237
$50,000 - $59,999	82	118	32	232	8	0	0	8	240
$60,000 - $69,999	90	151	32	273	8	1	0	9	282
$70,000 - $79,999	98	184	43	325	16	3	0	19	344
$80,000 - $89,999	65	233	39	337	13	0	0	13	350
$90,000 - $99,999	53	202	41	296	10	4	0	14	310
$100,000 - $119,999	74	413	89	576	21	0	0	21	597
$120,000 - $139,999	48	468	114	630	27	2	0	29	659
$140,000 - $159,999	26	327	116	469	17	0	0	17	486
$160,000 - $179,999	22	245	131	398	16	0	0	16	414
$180,000 - $199,999	25	173	129	327	14	0	0	14	341
$200,000 - $249,999	31	241	342	614	20	3	0	23	637
$250,000 - $299,999	19	152	379	550	16	3	0	19	569
$300,000 - $399,999	19	123	490	632	19	9	0	28	660
$400,000 - $499,999	3	33	216	252	13	6	0	19	271
$500,000 - $749,999	2	28	170	200	13	7	1	21	221
$750,000 - $999,999	3	11	58	72	5	7	1	13	85
$1,000,000 +	0	3	67	70	0	6	1	7	77
Total Units	**998**	**3,436**	**2,560**	**6,994**	**243**	**51**	**3**	**297**	**7,291**
Total Value				**$1,404,681,325**				**$87,769,888**	**$1,492,451,213**
Med Price (in 1,000's)	$69.0	$124.0	$262.0	$144.0	$155.0	$435.0	900.00	$177.0	$145.0
Avg Price (in 1,000's)	$90.2	$144.7	$319.3	$200.8	$215.2	$621.7	$1,258.3	$295.5	$204.7

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