Heartland Multiple Listing Service

Missouri

Year-To-Date Homes Sales Report

Through December 2010

Price Class	SF Homes Sold # Bedrooms 0-2	3	4+	SF Total Sales	Condo Loft Sold # Bedrooms 0-2	3	4+	Cnd/Lft Total Sales	Total Sales
Under $19,999	649	678	180	1,507	3	0	0	3	1,510
$20,000 - $29,999	252	415	78	745	3	0	0	3	748
$30,000 - $39,999	190	382	68	640	5	1	0	6	646
$40,000 - $49,999	172	353	56	581	11	0	0	11	592
$50,000 - $59,999	140	340	64	544	29	1	0	30	574
$60,000 - $69,999	133	406	61	600	13	1	0	14	614
$70,000 - $79,999	125	378	49	552	13	1	0	14	566
$80,000 - $89,999	128	447	96	671	22	2	0	24	695
$90,000 - $99,999	95	422	82	599	31	3	0	34	633
$100,000 - $119,999	167	940	196	1,303	37	4	0	41	1,344
$120,000 - $139,999	99	1,060	275	1,434	42	1	0	43	1,477
$140,000 - $159,999	83	783	281	1,147	28	0	0	28	1,175
$160,000 - $179,999	64	569	315	948	29	0	0	29	977
$180,000 - $199,999	31	321	333	685	23	1	0	24	709
$200,000 - $249,999	38	370	724	1,132	33	4	0	37	1,169
$250,000 - $299,999	26	177	441	644	23	0	2	25	669
$300,000 - $399,999	19	116	414	549	26	0	0	26	575
$400,000 - $499,999	2	31	168	201	9	2	0	11	212
$500,000 - $749,999	0	14	103	117	4	1	0	5	122
$750,000 - $999,999	0	3	30	33	4	3	0	7	40
$1,000,000 +	1	2	17	20	1	0	0	1	21
Total Units	**2,414**	**8,207**	**4,031**	**14,652**	**389**	**25**	**2**	**416**	**15,068**
Total Value				**$1,926,686,290**				**$72,029,462**	**$1,998,715,752**
Med Price (in 1,000's)	$46.0	$106.0	$192.0	$114.0	$134.0	$115.0	266.00	$134.0	$115.0
Avg Price (in 1,000's)	$64.9	$110.7	$213.9	$131.5	$167.1	$259.5	$266.8	$173.1	$132.7
Avg SP/OLP %	86%	92%	96%	92%	91%	86%	92%	90%	92%

Sold by Days on Market

	Houses	Condos/Loft	Total
0-30	4,156	102	4,258
31-60	2,928	45	2,973
61-90	2,249	47	2,296
91-120	1,407	40	1,447
120+	3,814	180	3,994

Sold by Financing

	Houses	Condos/Loft	Total
FHA	4,330	79	4,409
VA	562	5	567
Conv	4,571	205	4,776
Assume	2	0	2
Cash	4,498	116	4,614
Owner	55	1	56
Other	446	6	452

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Missouri

December 2010

Price Class	SF Homes Sold # Bedrooms 0-2	3	4+	SF Total Sales	Condo Loft Sold # Bedrooms 0-2	3	4+	Cnd/Lft Total Sales	Total Sales
Under $19,999	52	71	10	133	0	0	0	0	133
$20,000 - $29,999	14	26	4	44	0	0	0	0	44
$30,000 - $39,999	7	31	1	39	0	0	0	0	39
$40,000 - $49,999	15	34	7	56	2	0	0	2	58
$50,000 - $59,999	15	22	8	45	2	0	0	2	47
$60,000 - $69,999	14	32	4	50	0	0	0	0	50
$70,000 - $79,999	12	33	3	48	2	0	0	2	50
$80,000 - $89,999	5	29	3	37	1	0	0	1	38
$90,000 - $99,999	7	41	6	54	1	0	0	1	55
$100,000 - $119,999	11	71	23	105	10	0	0	10	115
$120,000 - $139,999	5	65	25	95	1	0	0	1	96
$140,000 - $159,999	6	44	23	73	0	0	0	0	73
$160,000 - $179,999	6	30	24	60	1	0	0	1	61
$180,000 - $199,999	2	22	26	50	1	0	0	1	51
$200,000 - $249,999	1	24	45	70	2	0	0	2	72
$250,000 - $299,999	1	12	39	52	0	0	0	0	52
$300,000 - $399,999	4	5	27	36	1	0	0	1	37
$400,000 - $499,999	0	1	12	13	2	0	0	2	15
$500,000 - $749,999	0	1	11	12	0	0	0	0	12
$750,000 - $999,999	0	0	2	2	1	1	0	2	4
$1,000,000 +	0	0	3	3	0	0	0	0	3
Total Units	**177**	**594**	**306**	**1,077**	**27**	**1**	**0**	**28**	**1,105**
Total Value				**$138,686,575**				**$5,316,958**	**$144,003,533**
Med Price (in 1,000's)	$50.0	$93.0	$188.0	$106.0	$112.0	$800.0		$113.0	$107.0
Avg Price (in 1,000's)	$64.9	$100.4	$220.7	$128.8	$167.3	$800.0		$189.9	$130.3
Avg SP/OLP %	81%	99%	90%	94%	78%	91%		78%	93%

 # Sold by Days on Market

	Houses	Condos/Loft	Total
0-30	245	4	249
31-60	219	2	221
61-90	172	2	174
91-120	127	3	130
120+	308	17	325

 # Sold by Financing

	Houses	Condos/Loft	Total
FHA	265	4	269
VA	43	0	43
Conv	348	15	363
Assume	0	0	0
Cash	361	8	369
Owner	2	0	2
Other	40	0	40

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Missouri

Active Listing Report

December 2010

	SF Homes Sold				Condo Loft Sold				
	# Bedrooms			SF	# Bedrooms			Cnd/Lft	
Price Class	**0-2**	**3**	**4+**	**Total**	**0-2**	**3**	**4+**	**Total**	**Total**
Under $19,999	132	91	31	254	1	0	0	1	255
$20,000 - $29,999	116	92	28	236	2	0	0	2	238
$30,000 - $39,999	102	135	25	262	9	0	0	9	271
$40,000 - $49,999	106	167	31	304	14	0	0	14	318
$50,000 - $59,999	118	188	39	345	10	0	0	10	355
$60,000 - $69,999	127	245	39	411	12	1	0	13	424
$70,000 - $79,999	101	275	44	420	19	2	0	21	441
$80,000 - $89,999	102	278	42	422	30	2	0	32	454
$90,000 - $99,999	91	299	74	464	50	2	0	52	516
$100,000 - $119,999	144	599	132	875	49	3	0	52	927
$120,000 - $139,999	94	690	151	935	56	3	1	60	995
$140,000 - $159,999	69	517	174	760	53	0	0	53	813
$160,000 - $179,999	45	369	197	611	36	1	0	37	648
$180,000 - $199,999	31	231	192	454	53	5	0	58	512
$200,000 - $249,999	46	315	437	798	67	6	0	73	871
$250,000 - $299,999	15	167	364	546	42	1	0	43	589
$300,000 - $399,999	22	112	406	540	52	6	0	58	598
$400,000 - $499,999	3	33	156	192	35	6	2	43	235
$500,000 - $749,999	4	41	146	191	44	6	1	51	242
$750,000 - $999,999	1	11	72	84	9	10	2	21	105
$1,000,000 +	2	8	68	78	5	7	1	13	91
Total Units	**1,471**	**4,863**	**2,848**	**9,182**	**648**	**61**	**7**	**716**	**9,898**
Total Value			**$1,651,712,780**				**$190,184,850**		**$1,841,897,630**
Med Price (in 1,000's)	$74.0	$122.0	$227.0	$133.0	$170.0	$365.0	649.00	$180.0	$135.0
Avg Price (in 1,000's)	$91.3	$139.1	$295.3	$179.9	$232.2	$573.1	$679.7	$265.6	$186.1

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