Heartland Multiple Listing Service

All Areas

Year-To-Date Homes Sales Report

Through November 2012

Price Class	SF Homes Sold # Bedrooms 0-2	3	4+	SF Total Sales	Condo Loft Sold # Bedrooms 0-2	3	4+	Cnd/Lft Total Sales	Total Sales
Under $19,999	674	674	161	1,509	7	0	0	7	1,516
$20,000 - $29,999	350	733	107	1,190	9	0	0	9	1,199
$30,000 - $39,999	227	576	108	911	18	1	0	19	930
$40,000 - $49,999	203	525	92	820	20	2	0	22	842
$50,000 - $59,999	194	528	77	799	36	3	0	39	838
$60,000 - $69,999	194	542	94	830	35	6	0	41	871
$70,000 - $79,999	174	601	109	884	41	2	0	43	927
$80,000 - $89,999	186	634	120	940	44	7	0	51	991
$90,000 - $99,999	147	626	117	890	24	4	0	28	918
$100,000 - $119,999	291	1,345	254	1,890	39	5	0	44	1,934
$120,000 - $139,999	193	1,549	402	2,144	35	9	0	44	2,188
$140,000 - $159,999	160	1,470	577	2,207	30	2	0	32	2,239
$160,000 - $179,999	84	1,065	700	1,849	20	0	0	20	1,869
$180,000 - $199,999	69	627	775	1,471	19	0	0	19	1,490
$200,000 - $249,999	86	813	1,797	2,696	36	1	0	37	2,733
$250,000 - $299,999	34	359	1,347	1,740	22	1	0	23	1,763
$300,000 - $399,999	20	281	1,464	1,765	26	7	1	34	1,799
$400,000 - $499,999	6	85	675	766	14	1	0	15	781
$500,000 - $749,999	2	40	448	490	7	6	0	13	503
$750,000 - $999,999	0	8	102	110	6	2	0	8	118
$1,000,000 +	1	7	66	74	2	0	0	2	76
Total Units	**3,295**	**13,088**	**9,592**	**25,975**	**490**	**59**	**1**	**550**	**26,525**
Total Value			**$4,357,257,173**				**$89,008,697**		**$4,446,265,870**
Med Price (in 1,000's)	$59.0	$116.0	$230.0	$141.0	$107.0	$109.0	333.00	$107.0	$140.0
Avg Price (in 1,000's)	$74.8	$123.1	$260.7	$167.8	$155.4	$212.7	$333.0	$161.8	$167.7
Avg SP/OLP %	1,053%	1,071%	2,560%	1,619%	87%	88%	78%	87%	1,587%

Sold by Days on Market

	Houses	Condos/Loft	Total
0-30	7,565	100	7,665
31-60	5,014	107	5,121
61-90	3,687	69	3,756
91-120	2,574	53	2,627
120+	6,980	218	7,198

Sold by Financing

	Houses	Condos/Loft	Total
FHA	5,453	31	5,484
VA	1,266	3	1,269
Conv	10,825	263	11,088
Assume	0	0	0
Cash	7,045	237	7,282
Owner	59	2	61
Other	960	13	973

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Heartland Multiple Listing Service

All Areas

November 2012

Price Class	SF Homes Sold # Bedrooms 0-2	3	4+	SF Total Sales	Condo Loft Sold # Bedrooms 0-2	3	4+	Cnd/Lft Total Sales	Total Sales
Under $19,999	61	45	12	118	0	0	0	0	118
$20,000 - $29,999	40	50	10	100	2	0	0	2	102
$30,000 - $39,999	28	57	13	98	3	0	0	3	101
$40,000 - $49,999	18	52	3	73	2	0	0	2	75
$50,000 - $59,999	11	51	8	70	4	1	0	5	75
$60,000 - $69,999	9	57	5	71	2	1	0	3	74
$70,000 - $79,999	16	47	9	72	2	0	0	2	74
$80,000 - $89,999	16	46	9	71	6	1	0	7	78
$90,000 - $99,999	4	43	13	60	2	1	0	3	63
$100,000 - $119,999	27	124	22	173	6	0	0	6	179
$120,000 - $139,999	17	111	37	165	4	0	0	4	169
$140,000 - $159,999	10	93	51	154	3	1	0	4	158
$160,000 - $179,999	10	76	51	137	1	0	0	1	138
$180,000 - $199,999	8	57	57	122	3	0	0	3	125
$200,000 - $249,999	4	69	123	196	3	0	0	3	199
$250,000 - $299,999	3	37	127	167	3	0	0	3	170
$300,000 - $399,999	2	18	124	144	3	0	0	3	147
$400,000 - $499,999	0	9	71	80	2	0	0	2	82
$500,000 - $749,999	0	2	42	44	2	1	0	3	47
$750,000 - $999,999	0	2	8	10	0	0	0	0	10
$1,000,000 +	0	1	9	10	0	0	0	0	10
Total Units	**284**	**1,047**	**804**	**2,135**	**53**	**6**	**0**	**59**	**2,194**
Total Value				**$369,283,535**				**$9,577,395**	**$378,860,930**
Med Price (in 1,000's)	$46.0	$112.0	$241.0	$139.0	$111.0	$86.0		$108.0	$138.0
Avg Price (in 1,000's)	$69.9	$123.3	$274.0	$173.0	$160.9	$175.1		$162.3	$172.7
Avg SP/OLP %	87%	10,807%	93%	5,346%	91%	84%		91%	5,205%

Sold by Days on Market

	Houses	Condos/Loft	Total
0-30	610	11	621
31-60	390	13	403
61-90	334	3	337
91-120	208	6	214
120+	579	25	604

Sold by Financing

	Houses	Condos/Loft	Total
FHA	404	2	406
VA	97	0	97
Conv	926	27	953
Assume	0	0	0
Cash	591	30	621
Owner	3	0	3
Other	77	0	77

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Heartland Multiple Listing Service

All Areas

Active Listing Report

November 2012

	SF Homes Sold # Bedrooms				Condo Loft Sold # Bedrooms				
Price Class	**0-2**	**3**	**4+**	**SF Total**	**0-2**	**3**	**4+**	**Cnd/Lft Total**	**Total**
Under $19,999	169	121	21	311	0	0	0	0	311
$20,000 - $29,999	125	122	32	279	3	0	0	3	282
$30,000 - $39,999	133	152	33	318	6	0	0	6	324
$40,000 - $49,999	143	196	40	379	4	0	0	4	383
$50,000 - $59,999	169	223	33	425	16	0	0	16	441
$60,000 - $69,999	148	254	48	450	16	0	0	16	466
$70,000 - $79,999	138	321	48	507	32	2	0	34	541
$80,000 - $89,999	126	337	77	540	26	4	0	30	570
$90,000 - $99,999	100	330	59	489	27	2	0	29	518
$100,000 - $119,999	137	650	140	927	29	4	2	35	962
$120,000 - $139,999	111	790	174	1,075	25	1	0	26	1,101
$140,000 - $159,999	76	554	212	842	18	3	0	21	863
$160,000 - $179,999	43	428	277	748	21	0	0	21	769
$180,000 - $199,999	34	253	269	556	26	2	0	28	584
$200,000 - $249,999	43	370	578	991	25	1	0	26	1,017
$250,000 - $299,999	26	183	513	722	22	2	0	24	746
$300,000 - $399,999	12	144	685	841	40	7	0	47	888
$400,000 - $499,999	7	58	367	432	13	3	0	16	448
$500,000 - $749,999	3	50	292	345	17	7	2	26	371
$750,000 - $999,999	5	14	124	143	6	7	0	13	156
$1,000,000 +	3	12	142	157	2	11	0	13	170
Total Units	**1,751**	**5,562**	**4,164**	**11,477**	**374**	**56**	**4**	**434**	**11,911**
Total Value			**$2,361,485,753**				**$115,556,620**		**$2,477,042,373**
Med Price (in 1,000's)	$69.0	$122.0	$255.0	$140.0	$144.0	$414.0	355.00	$158.0	$140.0
Avg Price (in 1,000's)	$89.5	$142.2	$339.6	$205.8	$205.3	$666.7	$356.0	$266.3	$208.0

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