

Heartland MLS Statistics - Kansas Total

Month of January 2015

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	2,483	583	471	205	125	11,363
New Listings This Month	879	156	104	56	31	3,240
Show for Backup This Month	231	20	8	9	1	685
Pending Contracts						
Current Month 2015	529	93	60	21	16	1,911
Current Month 2014	645	107	66	26	25	2,221
Difference	-116	-14	-6	-5	-9	-310
% Change	-18%	-13%	-9%	-19%	-36%	-14%
Year To Date 2015	529	93	60	21	16	1,911
Year To Date 2014	645	107	66	26	25	2,221
Difference	-116	-14	-6	-5	-9	-310
% Change	-18%	-13%	-9%	-19%	-36%	-14%
Closed Sales						
Current Month 2015	502	92	46	24	22	1,727
Current Month 2014	509	98	43	27	16	1,728
Difference	-7	-6	3	-3	6	-1
% Change	-1%	-6%	7%	-11%	38%	0%
Year To Date 2015	502	92	46	24	22	1,727
Year To Date 2014	509	98	43	27	16	1,728
Difference	-7	-6	3	-3	6	-1
% Change	-1%	-6%	7%	-11%	38%	0%
Average Sale Price						
Current Month 2015	\$270,839	\$93,911	\$162,335	\$168,473	\$96,793	\$185,815
Current Month 2014	\$249,866	\$86,538	\$149,301	\$126,830	\$74,250	\$174,578
Difference	20,973	7,373	13,034	41,643	22,543	11,237
% Change	8%	9%	9%	33%	30%	6%
Year To Date 2015	\$270,839	\$93,911	\$162,335	\$168,473	\$96,793	\$185,815
Year To Date 2014	\$249,866	\$86,538	\$149,301	\$126,830	\$74,250	\$174,578
Difference	20,973	7,373	13,034	41,643	22,543	11,237
% Change	8%	9%	9%	33%	30%	6%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas New Homes
Month of January 2015

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	649	54	77	6	0	1,647
New Listings This Month	124	9	7	0	0	309
Show for Backup This Month	7	0	0	0	0	20
Pending Contracts						
Current Month 2015	110	4	10	1	1	243
Current Month 2014	81	4	11	0	1	206
Difference	29	0	-1	0	0	37
% Change	36%	0%	-9%	0%	0%	18%
Year To Date 2015	110	4	10	1	1	243
Year To Date 2014	81	4	11	0	1	206
Difference	29	0	-1	0	0	37
% Change	36%	0%	-9%	0%	0%	18%
Closed Sales						
Current Month 2015	58	4	5	0	0	145
Current Month 2014	65	5	5	0	0	159
Difference	-7	-1	0	0	0	-14
% Change	-11%	-20%	0%	0%	0%	-9%
Year To Date 2015	58	4	5	0	0	145
Year To Date 2014	65	5	5	0	0	159
Difference	-7	-1	0	0	0	-14
% Change	-11%	-20%	0%	0%	0%	-9%
Average Sale Price						
Current Month 2015	\$479,211	\$238,780	\$260,150			\$370,248
Current Month 2014	\$410,323	\$244,007	\$252,983			\$353,207
Difference	68,888	-5,228	7,167			17,041
% Change	17%	-2%	3%			5%
Year To Date 2015	\$479,211	\$238,780	\$260,150			\$370,248
Year To Date 2014	\$410,323	\$244,007	\$252,983			\$353,207
Difference	68,888	-5,228	7,167			17,041
% Change	17%	-2%	3%			5%

Pending Contracts = Pending or Sold status and Contract date within time period specified

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Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas Resale
Month of January 2015

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	1,834	529	394	199	125	9,714
New Listings This Month	755	147	97	56	31	2,931
Show for Backup This Month	224	20	8	9	1	665
Pending Contracts						
Current Month 2015	419	89	50	20	15	1,667
Current Month 2014	564	103	55	26	24	2,015
Difference	-145	-14	-5	-6	-9	-348
% Change	-26%	-14%	-9%	-23%	-38%	-17%
Year To Date 2015	419	89	50	20	15	1,667
Year To Date 2014	564	103	55	26	24	2,015
Difference	-145	-14	-5	-6	-9	-348
% Change	-26%	-14%	-9%	-23%	-38%	-17%
Closed Sales						
Current Month 2015	444	88	41	24	22	1,582
Current Month 2014	444	93	38	27	16	1,569
Difference	0	-5	3	-3	6	13
% Change	0%	-5%	8%	-11%	38%	1%
Year To Date 2015	444	88	41	24	22	1,582
Year To Date 2014	444	93	38	27	16	1,569
Difference	0	-5	3	-3	6	13
% Change	0%	-5%	8%	-11%	38%	1%
Average Sale Price						
Current Month 2015	\$243,619	\$87,326	\$150,407	\$168,473	\$96,793	\$168,911
Current Month 2014	\$226,376	\$78,072	\$135,658	\$126,830	\$74,250	\$156,476
Difference	17,243	9,255	14,748	41,643	22,543	12,435
% Change	8%	12%	11%	33%	30%	8%
Year To Date 2015	\$243,619	\$87,326	\$150,407	\$168,473	\$96,793	\$168,911
Year To Date 2014	\$226,376	\$78,072	\$135,658	\$126,830	\$74,250	\$156,476
Difference	17,243	9,255	14,748	41,643	22,543	12,435
% Change	8%	12%	11%	33%	30%	8%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified