

Heartland MLS Statistics - Kansas Total

Month of January 2017

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	1,842	427	267	142	87	8,116
New Listings This Month	780	146	88	32	26	2,778
Show for Backup This Month	190	50	15	8	6	690
Pending Contracts						
Current Month 2017	524	82	63	23	17	1,853
Current Month 2016	726	128	73	36	23	2,447
Difference	-202	-46	-10	-13	-6	-594
% Change	-28%	-36%	-14%	-36%	-26%	-24%
Year To Date 2017	524	82	63	23	17	1,853
Year To Date 2016	726	128	73	36	23	2,447
Difference	-202	-46	-10	-13	-6	-594
% Change	-28%	-36%	-14%	-36%	-26%	-24%
Closed Sales						
Current Month 2017	518	88	59	23	16	1,923
Current Month 2016	522	103	45	43	17	1,908
Difference	-4	-15	14	-20	-1	15
% Change	-1%	-15%	31%	-47%	-6%	1%
Year To Date 2017	518	88	59	23	16	1,923
Year To Date 2016	522	103	45	43	17	1,908
Difference	-4	-15	14	-20	-1	15
% Change	-1%	-15%	31%	-47%	-6%	1%
Average Sale Price						
Current Month 2017	\$321,884	\$116,334	\$169,853	\$170,537	\$172,184	\$212,176
Current Month 2016	\$272,137	\$98,263	\$186,957	\$203,001	\$99,235	\$189,476
Difference	49,748	18,071	-17,104	-32,464	72,949	22,700
% Change	18%	18%	-9%	-16%	74%	12%
Year To Date 2017	\$321,884	\$116,334	\$169,853	\$170,537	\$172,184	\$212,176
Year To Date 2016	\$272,137	\$98,263	\$186,957	\$203,001	\$99,235	\$189,476
Difference	49,748	18,071	-17,104	-32,464	72,949	22,700
% Change	18%	18%	-9%	-16%	74%	12%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas New Homes
Month of January 2017

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	664	82	66	11	3	1,783
New Listings This Month	150	10	18	2	2	371
Show for Backup This Month	13	3	1	2	0	39
Pending Contracts						
Current Month 2017	102	7	5	1	0	234
Current Month 2016	99	9	15	2	0	258
Difference	3	-2	-10	-1	0	-24
% Change	3%	-22%	-67%	-50%	0%	-9%
Year To Date 2017	102	7	5	1	0	234
Year To Date 2016	99	9	15	2	0	258
Difference	3	-2	-10	-1	0	-24
% Change	3%	-22%	-67%	-50%	0%	-9%
Closed Sales						
Current Month 2017	96	8	8	0	0	232
Current Month 2016	63	9	10	0	0	190
Difference	33	-1	-2	0	0	42
% Change	52%	-11%	-20%	0%	0%	22%
Year To Date 2017	96	8	8	0	0	232
Year To Date 2016	63	9	10	0	0	190
Difference	33	-1	-2	0	0	42
% Change	52%	-11%	-20%	0%	0%	22%
Average Sale Price						
Current Month 2017	\$513,018	\$279,769	\$243,829			\$404,551
Current Month 2016	\$450,479	\$221,624	\$298,212			\$367,691
Difference	62,539	58,145	-54,383			36,860
% Change	14%	26%	-18%			10%
Year To Date 2017	\$513,018	\$279,769	\$243,829			\$404,551
Year To Date 2016	\$450,479	\$221,624	\$298,212			\$367,691
Difference	62,539	58,145	-54,383			36,860
% Change	14%	26%	-18%			10%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas Resale

Month of January 2017

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	1,178	345	201	131	84	6,333
New Listings This Month	630	136	70	30	24	2,407
Show for Backup This Month	177	47	14	6	6	651
Pending Contracts						
Current Month 2017	422	75	58	22	17	1,619
Current Month 2016	627	119	58	34	23	2,189
Difference	-205	-44	0	-12	-6	-570
% Change	-33%	-37%	0%	-35%	-26%	-26%
Year To Date 2017	422	75	58	22	17	1,619
Year To Date 2016	627	119	58	34	23	2,189
Difference	-205	-44	0	-12	-6	-570
% Change	-33%	-37%	0%	-35%	-26%	-26%
Closed Sales						
Current Month 2017	422	80	51	23	16	1,691
Current Month 2016	459	94	35	43	17	1,718
Difference	-37	-14	16	-20	-1	-27
% Change	-8%	-15%	46%	-47%	-6%	-2%
Year To Date 2017	422	80	51	23	16	1,691
Year To Date 2016	459	94	35	43	17	1,718
Difference	-37	-14	16	-20	-1	-27
% Change	-8%	-15%	46%	-47%	-6%	-2%
Average Sale Price						
Current Month 2017	\$278,404	\$99,990	\$158,249	\$170,537	\$172,184	\$185,782
Current Month 2016	\$247,659	\$86,452	\$155,170	\$203,001	\$99,235	\$169,766
Difference	30,745	13,539	3,079	-32,464	72,949	16,016
% Change	12%	16%	2%	-16%	74%	9%
Year To Date 2017	\$278,404	\$99,990	\$158,249	\$170,537	\$172,184	\$185,782
Year To Date 2016	\$247,659	\$86,452	\$155,170	\$203,001	\$99,235	\$169,766
Difference	30,745	13,539	3,079	-32,464	72,949	16,016
% Change	12%	16%	2%	-16%	74%	9%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified