

Heartland MLS Statistics - Kansas Total

Month of January 2018

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	1,715	292	237	117	68	7,277
New Listings This Month	866	125	87	42	26	3,017
Show for Backup This Month	185	29	12	10	4	715
Pending Contracts						
Current Month 2018	584	104	77	25	27	2,114
Current Month 2017	705	123	72	30	24	2,447
Difference	-121	-19	5	-5	3	-333
% Change	-17%	-15%	7%	-17%	13%	-14%
Year To Date 2018	584	104	77	25	27	2,114
Year To Date 2017	705	123	72	30	24	2,447
Difference	-121	-19	5	-5	3	-333
% Change	-17%	-15%	7%	-17%	13%	-14%
Closed Sales						
Current Month 2018	561	91	73	30	16	2,185
Current Month 2017	523	88	59	23	16	1,942
Difference	38	3	14	7	0	243
% Change	7%	3%	24%	30%	0%	13%
Year To Date 2018	561	91	73	30	16	2,185
Year To Date 2017	523	88	59	23	16	1,942
Difference	38	3	14	7	0	243
% Change	7%	3%	24%	30%	0%	13%
Average Sale Price						
Current Month 2018	\$338,653	\$140,500	\$208,725	\$223,295	\$165,857	\$231,089
Current Month 2017	\$320,704	\$116,686	\$169,853	\$170,537	\$165,934	\$211,581
Difference	17,949	23,813	38,872	52,758	-77	19,508
% Change	6%	20%	23%	31%	0%	9%
Year To Date 2018	\$338,653	\$140,500	\$208,725	\$223,295	\$165,857	\$231,089
Year To Date 2017	\$320,704	\$116,686	\$169,853	\$170,537	\$165,934	\$211,581
Difference	17,949	23,813	38,872	52,758	-77	19,508
% Change	6%	20%	23%	31%	0%	9%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas New Homes
Month of January 2018

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	708	63	53	18	5	1,981
New Listings This Month	154	8	10	5	1	416
Show for Backup This Month	19	2	1	1	0	54
Pending Contracts						
Current Month 2018	105	12	15	2	1	291
Current Month 2017	117	9	6	3	0	275
Difference	-12	3	9	-1	0	16
% Change	-10%	33%	150%	-33%	0%	6%
Year To Date 2018	105	12	15	2	1	291
Year To Date 2017	117	9	6	3	0	275
Difference	-12	3	9	-1	0	16
% Change	-10%	33%	150%	-33%	0%	6%
Closed Sales						
Current Month 2018	89	8	10	1	0	255
Current Month 2017	96	8	8	0	0	233
Difference	-7	0	2	0	0	22
% Change	-7%	0%	25%	0%	0%	9%
Year To Date 2018	89	8	10	1	0	255
Year To Date 2017	96	8	8	0	0	233
Difference	-7	0	2	0	0	22
% Change	-7%	0%	25%	0%	0%	9%
Average Sale Price						
Current Month 2018	\$497,194	\$275,688	\$302,450	\$307,000		\$392,827
Current Month 2017	\$513,018	\$279,769	\$243,829			\$404,127
Difference	-15,824	-4,081	58,621			-11,300
% Change	-3%	-1%	24%			-3%
Year To Date 2018	\$497,194	\$275,688	\$302,450	\$307,000		\$392,827
Year To Date 2017	\$513,018	\$279,769	\$243,829			\$404,127
Difference	-15,824	-4,081	58,621			-11,300
% Change	-3%	-1%	24%			-3%

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Heartland MLS Statistics - Kansas Resale

Month of January 2018

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	1,007	229	184	99	63	5,296
New Listings This Month	712	117	77	37	25	2,601
Show for Backup This Month	166	27	11	9	4	661
Pending Contracts						
Current Month 2018	479	92	62	23	26	1,823
Current Month 2017	588	114	66	27	24	2,172
Difference	-109	-22	-4	-4	2	-349
% Change	-19%	-19%	-6%	-15%	8%	-16%
Year To Date 2018	479	92	62	23	26	1,823
Year To Date 2017	588	114	66	27	24	2,172
Difference	-109	-22	-4	-4	2	-349
% Change	-19%	-19%	-6%	-15%	8%	-16%
Closed Sales						
Current Month 2018	472	83	63	29	16	1,930
Current Month 2017	427	80	51	23	16	1,709
Difference	45	3	12	6	0	221
% Change	11%	4%	24%	26%	0%	13%
Year To Date 2018	472	83	63	29	16	1,930
Year To Date 2017	427	80	51	23	16	1,709
Difference	45	3	12	6	0	221
% Change	11%	4%	24%	26%	0%	13%
Average Sale Price						
Current Month 2018	\$308,758	\$127,469	\$193,848	\$220,409	\$165,857	\$209,719
Current Month 2017	\$277,467	\$100,378	\$158,249	\$170,537	\$165,934	\$185,330
Difference	31,291	27,091	35,599	49,872	-77	24,389
% Change	11%	27%	22%	29%	0%	13%
Year To Date 2018	\$308,758	\$127,469	\$193,848	\$220,409	\$165,857	\$209,719
Year To Date 2017	\$277,467	\$100,378	\$158,249	\$170,537	\$165,934	\$185,330
Difference	31,291	27,091	35,599	49,872	-77	24,389
% Change	11%	27%	22%	29%	0%	13%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified