

Heartland MLS Statistics - Kansas Total

Month of January 2020

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	1,655	293	237	112	62	6,457
New Listings This Month	822	157	107	42	35	3,047
Show for Backup This Month	84	30	9	2	4	372
Pending Contracts						
Current Month 2020	672	117	79	25	20	2,355
Current Month 2019	664	128	81	27	22	2,436
Difference	8	-11	-2	-2	-2	-81
% Change	1%	-9%	-2%	-7%	-9%	-3%
Year To Date 2020	672	117	79	25	20	2,355
Year To Date 2019	664	128	81	27	22	2,436
Difference	8	-11	-2	-2	-2	-81
% Change	1%	-9%	-2%	-7%	-9%	-3%
Closed Sales						
Current Month 2020	550	92	49	31	15	2,056
Current Month 2019	525	110	51	30	15	1,961
Difference	25	-18	-2	1	0	95
% Change	5%	-16%	-4%	3%	0%	5%
Year To Date 2020	550	92	49	31	15	2,056
Year To Date 2019	525	110	51	30	15	1,961
Difference	25	-18	-2	1	0	95
% Change	5%	-16%	-4%	3%	0%	5%
Average Sale Price						
Current Month 2020	\$356,462	\$145,994	\$214,088	\$217,065	\$160,580	\$244,115
Current Month 2019	\$327,703	\$127,994	\$219,956	\$201,379	\$152,288	\$236,662
Difference	28,758	18,000	-5,868	15,686	8,292	7,453
% Change	9%	14%	-3%	8%	5%	3%
Year To Date 2020	\$356,462	\$145,994	\$214,088	\$217,065	\$160,580	\$244,115
Year To Date 2019	\$327,703	\$127,994	\$219,956	\$201,379	\$152,288	\$236,662
Difference	28,758	18,000	-5,868	15,686	8,292	7,453
% Change	9%	14%	-3%	8%	5%	3%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas New Homes
Month of January 2020

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	690	43	95	19	4	1,845
New Listings This Month	145	10	28	11	3	482
Show for Backup This Month	4	2	1	0	0	22
Pending Contracts						
Current Month 2020	139	7	12	1	3	356
Current Month 2019	90	5	15	1	0	274
Difference	49	2	-3	0	0	82
% Change	54%	40%	-20%	0%	0%	30%
Year To Date 2020	139	7	12	1	3	356
Year To Date 2019	90	5	15	1	0	274
Difference	49	2	-3	0	0	82
% Change	54%	40%	-20%	0%	0%	30%
Closed Sales						
Current Month 2020	82	7	10	3	0	228
Current Month 2019	67	5	9	9	1	218
Difference	15	2	1	-6	0	10
% Change	22%	40%	11%	-67%	0%	5%
Year To Date 2020	82	7	10	3	0	228
Year To Date 2019	67	5	9	9	1	218
Difference	15	2	1	-6	0	10
% Change	22%	40%	11%	-67%	0%	5%
Average Sale Price						
Current Month 2020	\$531,281	\$304,871	\$319,282	\$323,340		\$428,916
Current Month 2019	\$488,370	\$230,598	\$316,734	\$253,684	\$256,500	\$396,053
Difference	42,911	74,274	2,548	69,655		32,863
% Change	9%	32%	1%	27%		8%
Year To Date 2020	\$531,281	\$304,871	\$319,282	\$323,340		\$428,916
Year To Date 2019	\$488,370	\$230,598	\$316,734	\$253,684	\$256,500	\$396,053
Difference	42,911	74,274	2,548	69,655		32,863
% Change	9%	32%	1%	27%		8%

Pending Contracts = Pending or Sold status and Contract date within time period specified

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Heartland MLS Statistics - Kansas Resale

Month of January 2020

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	965	250	142	93	58	4,561
New Listings This Month	677	147	79	31	32	2,533
Show for Backup This Month	80	28	8	2	4	350
Pending Contracts						
Current Month 2020	533	110	67	24	17	1,995
Current Month 2019	574	123	66	26	22	2,149
Difference	-41	-13	1	-2	-5	-154
% Change	-7%	-11%	2%	-8%	-23%	-7%
Year To Date 2020	533	110	67	24	17	1,995
Year To Date 2019	574	123	66	26	22	2,149
Difference	-41	-13	1	-2	-5	-154
% Change	-7%	-11%	2%	-8%	-23%	-7%
Closed Sales						
Current Month 2020	468	85	39	28	15	1,822
Current Month 2019	458	105	42	21	14	1,727
Difference	10	-20	-3	7	1	95
% Change	2%	-19%	-7%	33%	7%	6%
Year To Date 2020	468	85	39	28	15	1,822
Year To Date 2019	458	105	42	21	14	1,727
Difference	10	-20	-3	7	1	95
% Change	2%	-19%	-7%	33%	7%	6%
Average Sale Price						
Current Month 2020	\$325,831	\$132,910	\$187,115	\$205,679	\$160,580	\$221,467
Current Month 2019	\$304,200	\$123,108	\$199,218	\$178,962	\$144,845	\$217,891
Difference	21,631	9,802	-12,102	26,717	15,735	3,577
% Change	7%	8%	-6%	15%	11%	2%
Year To Date 2020	\$325,831	\$132,910	\$187,115	\$205,679	\$160,580	\$221,467
Year To Date 2019	\$304,200	\$123,108	\$199,218	\$178,962	\$144,845	\$217,891
Difference	21,631	9,802	-12,102	26,717	15,735	3,577
% Change	7%	8%	-6%	15%	11%	2%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified