

Heartland MLS Statistics - Kansas Total

Month of February 2010

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
Current Inventory	3,784	994	575	349	17,243
New Listings This Month	1,179	223	126	66	4,468
Pending Contracts					
Current Month 2010	512	121	60	26	2,019
Current Month 2009	523	126	63	35	2,023
Difference	-11	-5	-3	-9	-4
% Change	-2%	-4%	-5%	-26%	0%
Year To Date 2010	980	211	100	42	3,756
Year To Date 2009	986	262	98	62	3,927
Difference	-6	-51	2	-20	-171
% Change	-1%	-19%	2%	-32%	-4%
Closed Sales					
Current Month 2010	363	105	36	17	1,524
Current Month 2009	412	120	37	22	1,642
Difference	-49	-15	-1	-5	-118
% Change	-12%	-13%	-3%	-23%	-7%
Year To Date 2010	692	173	62	30	2,851
Year To Date 2009	674	230	83	40	3,014
Difference	18	-57	-21	-10	-163
% Change	3%	-25%	-25%	-25%	-5%
Average Sale Price					
Current Month 2010	\$229,891	\$76,705	\$151,126	\$126,084	\$139,939
Current Month 2009	\$237,057	\$65,459	\$150,359	\$130,109	\$146,885
Difference	-7,165	11,246	767	-4,025	-6,946
% Change	-3%	17%	1%	-3%	-5%
Year To Date 2010	\$245,964	\$81,968	\$156,239	\$127,265	\$148,166
Year To Date 2009	\$234,710	\$64,860	\$162,869	\$140,493	\$142,383
Difference	11,254	17,108	-6,630	-13,228	5,783
% Change	5%	26%	-4%	-9%	4%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Heartland MLS Statistics - Kansas New Homes
Month of February 2010

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
Current Inventory	629	93	80	28	1,864
New Listings This Month	84	10	11	1	257
Pending Contracts					
Current Month 2010	69	8	10	0	182
Current Month 2009	64	12	11	5	223
Difference	5	-4	-1	0	-41
% Change	8%	-33%	-9%	0%	-18%
Year To Date 2010	126	15	14	0	323
Year To Date 2009	108	24	16	7	390
Difference	18	-9	-2	0	-67
% Change	17%	-38%	-13%	0%	-17%
Closed Sales					
Current Month 2010	40	7	6	0	115
Current Month 2009	55	9	7	1	169
Difference	-15	-2	-1	0	-54
% Change	-27%	-22%	-14%	0%	-32%
Year To Date 2010	80	14	12	2	222
Year To Date 2009	102	14	18	2	316
Difference	-22	0	-6	0	-94
% Change	-22%	0%	-33%	0%	-30%
Average Sale Price					
Current Month 2010	\$379,385	\$184,567	\$172,575		\$292,972
Current Month 2009	\$392,841	\$244,370	\$231,725	\$158,000	\$301,845
Difference	-13,456	-59,803	-59,150		-8,874
% Change	-3%	-24%	-26%		-3%
Year To Date 2010	\$396,263	\$204,862	\$216,221	\$202,593	\$304,637
Year To Date 2009	\$391,249	\$239,277	\$260,937	\$177,000	\$303,585
Difference	5,013	-34,415	-44,716	25,593	1,053
% Change	1%	-14%	-17%	14%	0%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Heartland MLS Statistics - Kansas Resale

Month of February 2010

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
Current Inventory	3,156	901	495	321	15,380
New Listings This Month	1,095	213	115	65	4,211
Pending Contracts					
Current Month 2010	443	113	50	26	1,837
Current Month 2009	459	114	52	30	1,800
Difference	-16	-1	-2	-4	37
% Change	-3%	-1%	-4%	-13%	2%
Year To Date 2010	854	196	86	42	3,432
Year To Date 2009	878	237	82	55	3,536
Difference	-24	-41	4	-13	-104
% Change	-3%	-17%	5%	-24%	-3%
Closed Sales					
Current Month 2010	323	98	30	17	1,409
Current Month 2009	357	110	30	21	1,472
Difference	-34	-12	0	-4	-63
% Change	-10%	-11%	0%	-19%	-4%
Year To Date 2010	612	159	50	28	2,628
Year To Date 2009	572	215	65	38	2,697
Difference	40	-56	-15	-10	-69
% Change	7%	-26%	-23%	-26%	-3%
Average Sale Price					
Current Month 2010	\$211,378	\$69,000	\$146,836	\$126,084	\$127,449
Current Month 2009	\$213,056	\$51,130	\$131,373	\$128,781	\$129,172
Difference	-1,678	17,871	15,463	-2,697	-1,723
% Change	-1%	35%	12%	-2%	-1%
Year To Date 2010	\$226,317	\$71,147	\$141,844	\$121,884	\$132,341
Year To Date 2009	\$206,795	\$53,658	\$135,712	\$138,571	\$123,537
Difference	19,522	17,490	6,132	-16,687	8,804
% Change	9%	33%	5%	-12%	7%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified