

Heartland MLS Statistics - Kansas Total

Month of February 2014

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	2,489	616	480	204	167	12,383
New Listings This Month	866	155	96	41	28	3,056
Show for Backup This Month	221	29	11	6	4	601
Pending Contracts						
Current Month 2014	490	97	62	34	22	1,783
Current Month 2013	736	120	54	27	17	2,357
Difference	-246	-23	8	7	5	-574
% Change	-33%	-19%	15%	26%	29%	-24%
Year To Date 2014	1,110	207	130	62	48	3,935
Year To Date 2013	1,446	223	120	58	41	4,687
Difference	-336	-16	10	4	7	-752
% Change	-23%	-7%	8%	7%	17%	-16%
Closed Sales						
Current Month 2014	484	97	51	28	18	1,747
Current Month 2013	530	76	51	20	19	1,774
Difference	-46	21	0	8	-1	-27
% Change	-9%	28%	0%	40%	-5%	-2%
Year To Date 2014	992	195	92	55	34	3,441
Year To Date 2013	998	160	85	42	29	3,456
Difference	-6	35	7	13	5	-15
% Change	-1%	22%	8%	31%	17%	0%
Average Sale Price						
Current Month 2014	\$251,871	\$85,307	\$143,156	\$166,437	\$95,579	\$167,496
Current Month 2013	\$245,611	\$69,054	\$139,954	\$156,309	\$116,279	\$162,874
Difference	6,260	16,253	3,202	10,128	-20,700	4,622
% Change	3%	24%	2%	6%	-18%	3%
Year To Date 2014	\$250,612	\$85,925	\$146,800	\$146,993	\$85,542	\$171,246
Year To Date 2013	\$247,035	\$73,944	\$129,873	\$144,056	\$112,242	\$159,014
Difference	3,578	11,982	16,927	2,937	-26,700	12,232
% Change	1%	16%	13%	2%	-24%	8%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas New Homes
Month of February 2014

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	451	45	69	8	1	1,355
New Listings This Month	97	6	13	1	0	234
Show for Backup This Month	4	0	0	0	0	18
Pending Contracts						
Current Month 2014	89	4	10	0	0	185
Current Month 2013	90	3	10	1	1	202
Difference	-1	1	0	0	0	-17
% Change	-1%	33%	0%	0%	0%	-8%
Year To Date 2014	166	10	21	1	1	388
Year To Date 2013	207	8	16	1	1	434
Difference	-41	2	5	0	0	-46
% Change	-20%	25%	31%	0%	0%	-11%
Closed Sales						
Current Month 2014	60	3	5	1	0	147
Current Month 2013	80	3	4	0	0	167
Difference	-20	0	1	0	0	-20
% Change	-25%	0%	25%	0%	0%	-12%
Year To Date 2014	125	8	10	1	0	303
Year To Date 2013	147	7	6	0	0	313
Difference	-22	1	4	0	0	-10
% Change	-15%	14%	67%	0%	0%	-3%
Average Sale Price						
Current Month 2014	\$425,415	\$183,366	\$199,424	\$375,025		\$342,308
Current Month 2013	\$391,882	\$233,033	\$222,038			\$338,523
Difference	33,533	-49,667	-22,614			3,785
% Change	9%	-21%	-10%			1%
Year To Date 2014	\$418,367	\$221,267	\$226,204	\$375,025		\$349,415
Year To Date 2013	\$415,368	\$255,118	\$243,858			\$349,933
Difference	2,999	-33,851	-17,655			-519
% Change	1%	-13%	-7%			0%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas Resale
Month of February 2014

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	2,038	571	411	196	166	11,028
New Listings This Month	769	149	83	40	28	2,822
Show for Backup This Month	217	29	11	6	4	583
Pending Contracts						
Current Month 2014	401	93	52	34	22	1,598
Current Month 2013	646	117	44	26	16	2,155
Difference	-245	-24	8	8	6	-557
% Change	-38%	-21%	18%	31%	38%	-26%
Year To Date 2014	944	197	109	61	47	3,547
Year To Date 2013	1,239	215	104	57	40	4,253
Difference	-295	-18	5	4	7	-706
% Change	-24%	-8%	5%	7%	18%	-17%
Closed Sales						
Current Month 2014	424	94	46	27	18	1,600
Current Month 2013	450	73	47	20	19	1,607
Difference	-26	21	-1	7	-1	-7
% Change	-6%	29%	-2%	35%	-5%	0%
Year To Date 2014	867	187	82	54	34	3,138
Year To Date 2013	851	153	79	42	29	3,143
Difference	16	34	3	12	5	-5
% Change	2%	22%	4%	29%	17%	0%
Average Sale Price						
Current Month 2014	\$227,313	\$82,177	\$137,040	\$158,711	\$95,579	\$151,435
Current Month 2013	\$219,608	\$62,315	\$132,968	\$156,309	\$116,279	\$144,620
Difference	7,705	19,862	4,072	2,402	-20,700	6,815
% Change	4%	32%	3%	2%	-18%	5%
Year To Date 2014	\$226,426	\$80,135	\$137,116	\$142,770	\$85,542	\$154,042
Year To Date 2013	\$217,957	\$65,655	\$121,216	\$144,056	\$112,242	\$140,001
Difference	8,469	14,481	15,901	-1,286	-26,700	14,041
% Change	4%	22%	13%	-1%	-24%	10%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified