

Heartland MLS Statistics - Kansas Total

Month of February 2015

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	2,524	568	504	201	137	11,658
New Listings This Month	969	153	142	64	30	3,456
Show for Backup This Month	243	44	12	8	5	792
Pending Contracts						
Current Month 2015	663	97	86	37	19	2,189
Current Month 2014	664	116	68	40	18	2,243
Difference	-1	-19	18	-3	1	-54
% Change	0%	-16%	26%	-8%	6%	-2%
Year To Date 2015	1,362	203	147	60	35	4,544
Year To Date 2014	1,309	223	134	66	43	4,465
Difference	53	-20	13	-6	-8	79
% Change	4%	-9%	10%	-9%	-19%	2%
Closed Sales						
Current Month 2015	514	99	52	26	14	1,909
Current Month 2014	487	98	52	28	18	1,803
Difference	27	1	0	-2	-4	106
% Change	6%	1%	0%	-7%	-22%	6%
Year To Date 2015	1,019	191	98	50	36	3,643
Year To Date 2014	996	196	95	55	34	3,531
Difference	23	-5	3	-5	2	112
% Change	2%	-3%	3%	-9%	6%	3%
Average Sale Price						
Current Month 2015	\$276,464	\$91,900	\$161,048	\$189,929	\$132,231	\$185,139
Current Month 2014	\$252,141	\$85,079	\$142,760	\$166,437	\$95,579	\$166,898
Difference	24,323	6,821	18,288	23,493	36,652	18,241
% Change	10%	8%	13%	14%	38%	11%
Year To Date 2015	\$273,471	\$92,869	\$161,652	\$179,630	\$110,575	\$185,632
Year To Date 2014	\$250,979	\$85,808	\$145,720	\$146,993	\$85,542	\$170,656
Difference	22,492	7,060	15,932	32,637	25,033	14,975
% Change	9%	8%	11%	22%	29%	9%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas New Homes
Month of February 2015

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	615	57	79	6	4	1,591
New Listings This Month	106	6	18	2	0	267
Show for Backup This Month	4	2	0	1	0	28
Pending Contracts						
Current Month 2015	108	4	18	1	0	246
Current Month 2014	90	4	10	0	0	199
Difference	18	0	8	0	0	47
% Change	20%	0%	80%	0%	0%	24%
Year To Date 2015	224	8	28	2	1	503
Year To Date 2014	171	8	21	0	1	405
Difference	53	0	7	0	0	98
% Change	31%	0%	33%	0%	0%	24%
Closed Sales						
Current Month 2015	71	6	6	1	0	169
Current Month 2014	60	3	5	1	0	148
Difference	11	3	1	0	0	21
% Change	18%	100%	20%	0%	0%	14%
Year To Date 2015	129	10	11	1	0	314
Year To Date 2014	125	8	10	1	0	307
Difference	4	2	1	0	0	7
% Change	3%	25%	10%	0%	0%	2%
Average Sale Price						
Current Month 2015	\$477,318	\$174,672	\$249,106	\$233,147		\$383,366
Current Month 2014	\$425,415	\$183,366	\$199,424	\$375,025		\$342,020
Difference	51,903	-8,695	49,682	-141,878		41,346
% Change	12%	-5%	25%	-38%		12%
Year To Date 2015	\$478,169	\$200,315	\$254,126	\$233,147		\$377,309
Year To Date 2014	\$417,567	\$221,267	\$226,204	\$375,025		\$347,814
Difference	60,602	-20,952	27,922	-141,878		29,494
% Change	15%	-9%	12%	-38%		8%

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Heartland MLS Statistics - Kansas Resale

Month of February 2015

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	1,909	511	425	195	133	10,065
New Listings This Month	863	147	124	62	30	3,189
Show for Backup This Month	239	42	12	7	5	764
Pending Contracts						
Current Month 2015	555	93	68	36	19	1,943
Current Month 2014	574	112	58	40	18	2,044
Difference	-19	-19	10	-4	1	-101
% Change	-3%	-17%	17%	-10%	6%	-5%
Year To Date 2015	1,138	195	119	58	34	4,040
Year To Date 2014	1,138	215	113	66	42	4,060
Difference	0	-20	6	-8	-8	-20
% Change	0%	-9%	5%	-12%	-19%	0%
Closed Sales						
Current Month 2015	443	93	46	25	14	1,739
Current Month 2014	427	95	47	27	18	1,655
Difference	16	-2	-1	-2	-4	84
% Change	4%	-2%	-2%	-7%	-22%	5%
Year To Date 2015	890	181	87	49	36	3,328
Year To Date 2014	871	188	85	54	34	3,224
Difference	19	-7	2	-5	2	104
% Change	2%	-4%	2%	-9%	6%	3%
Average Sale Price						
Current Month 2015	\$244,274	\$86,560	\$149,562	\$188,201	\$132,231	\$165,910
Current Month 2014	\$227,794	\$81,975	\$136,732	\$158,711	\$95,579	\$151,238
Difference	16,480	4,585	12,831	29,489	36,652	14,672
% Change	7%	6%	9%	19%	38%	10%
Year To Date 2015	\$243,801	\$86,932	\$149,960	\$178,538	\$110,575	\$167,565
Year To Date 2014	\$227,071	\$80,044	\$136,252	\$142,770	\$85,542	\$153,787
Difference	16,730	6,888	13,708	35,768	25,033	13,779
% Change	7%	9%	10%	25%	29%	9%

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Show for Backup Contracts = Show for Backup status and Contract date within time period specified