

Heartland MLS Statistics - Kansas Total

Month of February 2019

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	2,018	264	261	89	68	7,244
New Listings This Month	922	136	92	36	22	2,929
Show for Backup This Month	89	21	6	3	3	367
Pending Contracts						
Current Month 2019	675	118	78	30	26	2,284
Current Month 2018	775	135	93	34	21	2,911
Difference	-100	-17	-15	-4	5	-627
% Change	-13%	-13%	-16%	-12%	24%	-22%
Year To Date 2019	1,332	245	158	57	47	4,651
Year To Date 2018	1,531	257	181	65	48	5,634
Difference	-199	-12	-23	-8	-1	-983
% Change	-13%	-5%	-13%	-12%	-2%	-17%
Closed Sales						
Current Month 2019	569	104	66	31	21	2,082
Current Month 2018	583	112	64	30	17	2,241
Difference	-14	-8	2	1	4	-159
% Change	-2%	-7%	3%	3%	24%	-7%
Year To Date 2019	1,091	214	117	61	36	4,021
Year To Date 2018	1,152	202	137	60	33	4,457
Difference	-61	12	-20	1	3	-436
% Change	-5%	6%	-15%	2%	9%	-10%
Average Sale Price						
Current Month 2019	\$313,946	\$142,852	\$197,263	\$244,312	\$106,849	\$229,912
Current Month 2018	\$308,078	\$132,541	\$200,834	\$164,774	\$114,321	\$216,746
Difference	5,868	10,311	-3,571	79,538	-7,472	13,166
% Change	2%	8%	-2%	48%	-7%	6%
Year To Date 2019	\$320,284	\$135,215	\$207,155	\$223,197	\$125,782	\$233,662
Year To Date 2018	\$322,751	\$133,609	\$205,039	\$194,034	\$139,308	\$223,668
Difference	-2,467	1,606	2,116	29,163	-13,526	9,994
% Change	-1%	1%	1%	15%	-10%	4%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas New Homes
Month of February 2019

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	855	55	86	11	5	2,077
New Listings This Month	104	5	7	3	1	263
Show for Backup This Month	5	0	0	0	0	14
Pending Contracts						
Current Month 2019	96	8	8	3	0	265
Current Month 2018	145	20	18	4	2	431
Difference	-49	-12	-10	-1	0	-166
% Change	-34%	-60%	-56%	-25%	0%	-39%
Year To Date 2019	190	13	23	4	0	532
Year To Date 2018	270	33	33	7	3	782
Difference	-80	-20	-10	-3	0	-250
% Change	-30%	-61%	-30%	-43%	0%	-32%
Closed Sales						
Current Month 2019	74	3	7	0	0	227
Current Month 2018	96	11	13	2	1	272
Difference	-22	-8	-6	0	0	-45
% Change	-23%	-73%	-46%	0%	0%	-17%
Year To Date 2019	141	8	16	9	1	445
Year To Date 2018	185	19	23	3	1	529
Difference	-44	-11	-7	6	0	-84
% Change	-24%	-58%	-30%	200%	0%	-16%
Average Sale Price						
Current Month 2019	\$498,426	\$244,808	\$347,178			\$393,603
Current Month 2018	\$422,556	\$302,155	\$295,988	\$201,414	\$157,500	\$352,543
Difference	75,869	-57,347	51,189			41,061
% Change	18%	-19%	17%			12%
Year To Date 2019	\$493,647	\$235,927	\$330,053	\$253,684	\$256,500	\$394,803
Year To Date 2018	\$458,463	\$291,011	\$298,798	\$236,609	\$157,500	\$373,333
Difference	35,185	-55,085	31,256	17,075	99,000	21,470
% Change	8%	-19%	10%	7%	63%	6%

Pending Contracts = Pending or Sold status and Contract date within time period specified

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Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas Resale

Month of February 2019

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	1,163	209	175	78	63	5,165
New Listings This Month	818	131	85	33	21	2,666
Show for Backup This Month	84	21	6	3	3	353
Pending Contracts						
Current Month 2019	579	110	70	27	26	2,019
Current Month 2018	630	115	75	30	19	2,480
Difference	-51	-5	-5	-3	7	-461
% Change	-8%	-4%	-7%	-10%	37%	-19%
Year To Date 2019	1,142	232	135	53	47	4,119
Year To Date 2018	1,261	224	148	58	45	4,852
Difference	-119	8	-13	-5	2	-733
% Change	-9%	4%	-9%	-9%	4%	-15%
Closed Sales						
Current Month 2019	495	101	59	31	21	1,855
Current Month 2018	487	101	51	28	16	1,969
Difference	8	0	8	3	5	-114
% Change	2%	0%	16%	11%	31%	-6%
Year To Date 2019	950	206	101	52	35	3,576
Year To Date 2018	967	183	114	57	32	3,928
Difference	-17	23	-13	-5	3	-352
% Change	-2%	13%	-11%	-9%	9%	-9%
Average Sale Price						
Current Month 2019	\$286,367	\$139,824	\$179,477	\$244,312	\$106,849	\$209,881
Current Month 2018	\$285,511	\$114,068	\$176,579	\$162,157	\$111,622	\$197,987
Difference	856	25,756	2,897	82,155	-4,773	11,894
% Change	0%	23%	2%	51%	-4%	6%
Year To Date 2019	\$294,553	\$131,304	\$187,686	\$217,921	\$122,047	\$213,609
Year To Date 2018	\$296,788	\$117,267	\$186,123	\$191,794	\$138,739	\$203,512
Difference	-2,234	14,037	1,563	26,127	-16,692	10,097
% Change	-1%	12%	1%	14%	-12%	5%

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Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified