

Heartland MLS Statistics - Kansas Total

Month of March 2015

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	2,681	607	556	206	144	12,381
New Listings This Month	1,317	216	196	82	41	4,758
Show for Backup This Month	348	56	12	16	0	1,044
Pending Contracts						
Current Month 2015	881	113	102	52	19	2,772
Current Month 2014	1,031	161	84	34	40	3,184
Difference	-150	-48	18	18	-21	-412
% Change	-15%	-30%	21%	53%	-53%	-13%
Year To Date 2015	2,470	342	255	120	56	7,961
Year To Date 2014	2,340	384	218	100	83	7,649
Difference	130	-42	37	20	-27	312
% Change	6%	-11%	17%	20%	-33%	4%
Closed Sales						
Current Month 2015	871	117	79	38	19	2,811
Current Month 2014	628	127	71	37	18	2,313
Difference	243	-10	8	1	1	498
% Change	39%	-8%	11%	3%	6%	22%
Year To Date 2015	1,901	308	177	91	55	6,478
Year To Date 2014	1,624	323	166	92	52	5,844
Difference	277	-15	11	-1	3	634
% Change	17%	-5%	7%	-1%	6%	11%
Average Sale Price						
Current Month 2015	\$280,117	\$101,238	\$163,534	\$185,912	\$127,561	\$195,010
Current Month 2014	\$258,827	\$78,252	\$166,622	\$143,490	\$78,642	\$175,041
Difference	21,290	22,986	-3,088	42,422	48,919	19,969
% Change	8%	29%	-2%	30%	62%	11%
Year To Date 2015	\$276,314	\$96,048	\$162,492	\$179,283	\$116,443	\$189,674
Year To Date 2014	\$254,014	\$82,837	\$154,660	\$145,584	\$83,153	\$172,392
Difference	22,301	13,211	7,832	33,699	33,289	17,283
% Change	9%	16%	5%	23%	40%	10%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas New Homes
Month of March 2015

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	594	63	84	7	4	1,573
New Listings This Month	125	14	33	1	4	360
Show for Backup This Month	9	6	0	0	0	35
Pending Contracts						
Current Month 2015	141	7	18	1	0	329
Current Month 2014	121	8	9	2	0	304
Difference	20	-1	9	-1	0	25
% Change	17%	-13%	100%	-50%	0%	8%
Year To Date 2015	373	16	46	4	1	862
Year To Date 2014	292	16	30	2	1	709
Difference	81	0	16	2	0	153
% Change	28%	0%	53%	100%	0%	22%
Closed Sales						
Current Month 2015	115	4	12	2	1	273
Current Month 2014	73	6	6	0	1	201
Difference	42	-2	6	0	0	72
% Change	58%	-33%	100%	0%	0%	36%
Year To Date 2015	246	14	23	3	1	590
Year To Date 2014	198	14	16	1	1	508
Difference	48	0	7	2	0	82
% Change	24%	0%	44%	200%	0%	16%
Average Sale Price						
Current Month 2015	\$468,612	\$193,088	\$245,524	\$282,800	\$110,000	\$366,418
Current Month 2014	\$432,279	\$247,878	\$214,450		\$95,000	\$339,363
Difference	36,333	-54,790	31,074		15,000	27,055
% Change	8%	-22%	14%		16%	8%
Year To Date 2015	\$474,335	\$198,250	\$249,638	\$266,249	\$110,000	\$372,805
Year To Date 2014	\$422,991	\$232,672	\$221,796	\$375,025	\$95,000	\$344,470
Difference	51,344	-34,422	27,842	-108,776	15,000	28,335
% Change	12%	-15%	13%	-29%	16%	8%

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Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas Resale

Month of March 2015

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	2,087	544	472	199	140	10,806
New Listings This Month	1,192	202	163	81	37	4,398
Show for Backup This Month	339	50	12	16	0	1,009
Pending Contracts						
Current Month 2015	740	106	84	51	19	2,443
Current Month 2014	910	153	75	32	40	2,879
Difference	-170	-47	9	19	-21	-436
% Change	-19%	-31%	12%	59%	-53%	-15%
Year To Date 2015	2,097	326	209	116	55	7,098
Year To Date 2014	2,048	368	188	98	82	6,939
Difference	49	-42	21	18	-27	159
% Change	2%	-11%	11%	18%	-33%	2%
Closed Sales						
Current Month 2015	756	113	67	36	18	2,538
Current Month 2014	555	121	65	37	17	2,112
Difference	201	-8	2	-1	1	426
% Change	36%	-7%	3%	-3%	6%	20%
Year To Date 2015	1,655	294	154	88	54	5,887
Year To Date 2014	1,426	309	150	91	51	5,336
Difference	229	-15	4	-3	3	551
% Change	16%	-5%	3%	-3%	6%	10%
Average Sale Price						
Current Month 2015	\$251,443	\$97,987	\$148,849	\$180,529	\$128,537	\$176,573
Current Month 2014	\$236,012	\$69,841	\$162,207	\$143,490	\$77,679	\$159,402
Difference	15,431	28,146	-13,358	37,039	50,857	17,170
% Change	7%	40%	-8%	26%	65%	11%
Year To Date 2015	\$246,880	\$91,181	\$149,477	\$176,318	\$116,562	\$171,332
Year To Date 2014	\$230,551	\$76,049	\$147,499	\$143,063	\$82,921	\$156,010
Difference	16,329	15,133	1,978	33,255	33,641	15,323
% Change	7%	20%	1%	23%	41%	10%

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Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified