

Heartland MLS Statistics - Kansas Total

Month of March 2020

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	1,686	256	215	94	71	6,183
New Listings This Month	1,211	216	126	42	39	4,079
Show for Backup This Month	97	17	11	8	9	388
Pending Contracts						
Current Month 2020	891	149	108	43	24	3,138
Current Month 2019	1,146	169	127	46	31	3,690
Difference	-255	-20	-19	-3	-7	-552
% Change	-22%	-12%	-15%	-7%	-23%	-15%
Year To Date 2020	2,544	435	303	103	75	8,862
Year To Date 2019	2,576	431	292	106	80	8,762
Difference	-32	4	11	-3	-5	100
% Change	-1%	1%	4%	-3%	-6%	1%
Closed Sales						
Current Month 2020	868	152	92	32	32	2,948
Current Month 2019	770	131	108	27	30	2,761
Difference	98	21	-16	5	2	187
% Change	13%	16%	-15%	19%	7%	7%
Year To Date 2020	2,021	361	223	87	67	7,246
Year To Date 2019	1,872	349	225	90	67	6,844
Difference	149	12	-2	-3	0	402
% Change	8%	3%	-1%	-3%	0%	6%
Average Sale Price						
Current Month 2020	\$368,891	\$162,735	\$246,736	\$244,300	\$197,417	\$262,167
Current Month 2019	\$332,421	\$141,913	\$217,923	\$215,772	\$160,650	\$241,566
Difference	36,469	20,821	28,813	28,528	36,767	20,602
% Change	11%	15%	13%	13%	23%	9%
Year To Date 2020	\$357,248	\$154,239	\$231,430	\$222,888	\$178,327	\$251,006
Year To Date 2019	\$325,139	\$137,022	\$212,324	\$219,360	\$140,853	\$236,186
Difference	32,109	17,217	19,106	3,528	37,474	14,821
% Change	10%	13%	9%	2%	27%	6%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas New Homes
Month of March 2020

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	657	43	75	12	5	1,686
New Listings This Month	133	18	12	0	2	390
Show for Backup This Month	4	0	0	0	0	18
Pending Contracts						
Current Month 2020	124	10	25	3	2	381
Current Month 2019	168	17	17	3	0	429
Difference	-44	-7	8	0	0	-48
% Change	-26%	-41%	47%	0%	0%	-11%
Year To Date 2020	447	31	62	8	4	1,255
Year To Date 2019	360	30	39	7	0	991
Difference	87	1	23	1	0	264
% Change	24%	3%	59%	14%	0%	27%
Closed Sales						
Current Month 2020	140	10	15	2	1	377
Current Month 2019	109	4	18	0	0	283
Difference	31	6	-3	0	0	94
% Change	28%	150%	-17%	0%	0%	33%
Year To Date 2020	298	21	35	5	2	852
Year To Date 2019	251	12	34	9	1	730
Difference	47	9	1	-4	1	122
% Change	19%	75%	3%	-44%	100%	17%
Average Sale Price						
Current Month 2020	\$508,206	\$318,511	\$320,533	\$274,900	\$290,780	\$402,654
Current Month 2019	\$471,692	\$285,600	\$328,283			\$389,194
Difference	36,514	32,911	-7,750			13,460
% Change	8%	12%	-2%			3%
Year To Date 2020	\$521,193	\$306,205	\$325,756	\$303,964	\$267,890	\$409,675
Year To Date 2019	\$483,724	\$252,484	\$329,116	\$253,684	\$256,500	\$392,731
Difference	37,468	53,721	-3,360	50,279	11,390	16,944
% Change	8%	21%	-1%	20%	4%	4%

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Heartland MLS Statistics - Kansas Resale

Month of March 2020

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	1,029	213	140	82	66	4,472
New Listings This Month	1,078	198	114	42	37	3,689
Show for Backup This Month	93	17	11	8	9	370
Pending Contracts						
Current Month 2020	767	139	83	40	22	2,754
Current Month 2019	978	152	110	43	31	3,251
Difference	-211	-13	-27	-3	-9	-497
% Change	-22%	-9%	-25%	-7%	-29%	-15%
Year To Date 2020	2,097	404	241	95	71	7,586
Year To Date 2019	2,216	401	253	99	80	7,736
Difference	-119	3	-12	-4	-9	-150
% Change	-5%	1%	-5%	-4%	-11%	-2%
Closed Sales						
Current Month 2020	728	142	77	30	31	2,562
Current Month 2019	661	127	90	27	30	2,465
Difference	67	15	-13	3	1	97
% Change	10%	12%	-14%	11%	3%	4%
Year To Date 2020	1,723	340	188	82	65	6,373
Year To Date 2019	1,621	337	191	81	66	6,076
Difference	102	3	-3	1	-1	297
% Change	6%	1%	-2%	1%	-2%	5%
Average Sale Price						
Current Month 2020	\$342,099	\$151,764	\$232,360	\$242,260	\$194,405	\$241,922
Current Month 2019	\$309,455	\$137,388	\$195,851	\$215,772	\$160,650	\$225,415
Difference	32,644	14,376	36,509	26,488	33,755	16,507
% Change	11%	10%	19%	12%	21%	7%
Year To Date 2020	\$328,893	\$144,853	\$213,869	\$217,944	\$175,572	\$230,254
Year To Date 2019	\$300,583	\$132,910	\$191,533	\$215,546	\$139,101	\$218,292
Difference	28,310	11,942	22,335	2,398	36,471	11,962
% Change	9%	9%	12%	1%	26%	5%

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Show for Backup Contracts = Show for Backup status and Contract date within time period specified