

Heartland MLS Statistics - Kansas Total

Month of April 2010

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
Current Inventory	4,016	1,050	615	380	18,313
New Listings This Month	1,694	361	160	85	6,141
Pending Contracts					
Current Month 2010	928	153	92	44	3,344
Current Month 2009	821	157	55	42	2,798
Difference	107	-4	37	2	546
% Change	13%	-3%	67%	5%	20%
Year To Date 2010	2,988	545	293	114	10,506
Year To Date 2009	2,466	541	215	138	9,143
Difference	522	4	78	-24	1,363
% Change	21%	1%	36%	-17%	15%
Closed Sales					
Current Month 2010	883	162	80	32	2,839
Current Month 2009	601	126	47	34	2,207
Difference	282	36	33	-2	632
% Change	47%	29%	70%	-6%	29%
Year To Date 2010	2,270	470	200	88	8,095
Year To Date 2009	1,805	476	189	108	7,347
Difference	465	-6	11	-20	748
% Change	26%	-1%	6%	-19%	10%
Average Sale Price					
Current Month 2010	\$234,732	\$94,651	\$155,159	\$164,114	\$160,683
Current Month 2009	\$241,219	\$72,815	\$147,024	\$148,962	\$155,583
Difference	-6,487	21,836	8,135	15,152	5,100
% Change	-3%	30%	6%	10%	3%
Year To Date 2010	\$237,912	\$87,019	\$153,221	\$144,902	\$155,537
Year To Date 2009	\$235,725	\$70,316	\$153,404	\$148,553	\$148,751
Difference	2,187	16,703	-183	-3,651	6,786
% Change	1%	24%	0%	-2%	5%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Heartland MLS Statistics - Kansas New Homes

Month of April 2010

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
Current Inventory	571	77	67	23	1,680
New Listings This Month	87	24	8	2	291
Pending Contracts					
Current Month 2010	125	9	15	0	310
Current Month 2009	92	10	16	2	259
Difference	33	-1	-1	0	51
% Change	36%	-10%	-6%	0%	20%
Year To Date 2010	344	40	43	1	865
Year To Date 2009	272	41	43	10	860
Difference	72	-1	0	-9	5
% Change	26%	-2%	0%	-90%	1%
Closed Sales					
Current Month 2010	83	15	10	0	203
Current Month 2009	69	10	9	2	202
Difference	14	5	1	0	1
% Change	20%	50%	11%	0%	0%
Year To Date 2010	238	39	29	2	610
Year To Date 2009	233	32	34	9	715
Difference	5	7	-5	-7	-105
% Change	2%	22%	-15%	-78%	-15%
Average Sale Price					
Current Month 2010	\$377,426	\$194,683	\$225,616		\$287,330
Current Month 2009	\$350,816	\$205,229	\$201,100	\$228,400	\$277,482
Difference	26,610	-10,546	24,516		9,848
% Change	8%	-5%	12%		4%
Year To Date 2010	\$387,029	\$204,096	\$223,863	\$202,593	\$299,339
Year To Date 2009	\$358,105	\$225,742	\$234,515	\$184,111	\$291,474
Difference	28,924	-21,646	-10,653	18,482	7,865
% Change	8%	-10%	-5%	10%	3%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Heartland MLS Statistics - Kansas Resale

Month of April 2010

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
Current Inventory	3,445	973	548	357	16,632
New Listings This Month	1,607	337	152	83	5,850
Pending Contracts					
Current Month 2010	803	144	77	44	3,034
Current Month 2009	729	147	39	40	2,539
Difference	74	-3	38	4	495
% Change	10%	-2%	97%	10%	19%
Year To Date 2010	2,644	505	250	113	9,640
Year To Date 2009	2,194	499	172	128	8,282
Difference	450	6	78	-15	1,358
% Change	21%	1%	45%	-12%	16%
Closed Sales					
Current Month 2010	800	147	70	32	2,636
Current Month 2009	532	116	38	32	2,005
Difference	268	31	32	0	631
% Change	50%	27%	84%	0%	31%
Year To Date 2010	2,032	431	171	86	7,484
Year To Date 2009	1,572	443	155	99	6,631
Difference	460	-12	16	-13	853
% Change	29%	-3%	10%	-13%	13%
Average Sale Price					
Current Month 2010	\$219,928	\$84,444	\$145,094	\$164,114	\$150,930
Current Month 2009	\$227,004	\$61,400	\$134,216	\$143,997	\$143,302
Difference	-7,077	23,044	10,878	20,117	7,628
% Change	-3%	38%	8%	14%	5%
Year To Date 2010	\$220,446	\$76,425	\$141,241	\$143,560	\$142,901
Year To Date 2009	\$217,586	\$59,176	\$135,612	\$145,320	\$133,379
Difference	2,860	17,248	5,629	-1,760	9,522
% Change	1%	29%	4%	-1%	7%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified