

## Heartland MLS Statistics - Kansas Total

Month of April 2015

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
<b>Current Inventory</b>	2,857	615	572	222	141	12,921
<b>New Listings This Month</b>	1,610	221	171	77	39	5,264
<b>Show for Backup This Month</b>	391	53	20	13	2	1,143
<b>Pending Contracts</b>						
Current Month 2015	957	146	107	42	32	3,094
Current Month 2014	1,140	141	109	36	29	3,450
Difference	-183	5	-2	6	3	-356
% Change	-16%	4%	-2%	17%	10%	-10%
Year To Date 2015	3,704	518	372	174	87	11,860
Year To Date 2014	3,480	525	327	136	112	11,098
Difference	224	-7	45	38	-25	762
% Change	6%	-1%	14%	28%	-22%	7%
<b>Closed Sales</b>						
Current Month 2015	1,012	126	113	48	23	3,156
Current Month 2014	880	116	64	30	36	2,732
Difference	132	10	49	18	-13	424
% Change	15%	9%	77%	60%	-36%	16%
Year To Date 2015	2,920	433	290	139	78	9,659
Year To Date 2014	2,504	439	230	122	88	8,576
Difference	416	-6	60	17	-10	1,083
% Change	17%	-1%	26%	14%	-11%	13%
<b>Average Sale Price</b>						
Current Month 2015	\$269,870	\$107,634	\$176,828	\$193,791	\$109,841	\$197,830
Current Month 2014	\$270,819	\$92,737	\$157,569	\$147,079	\$126,148	\$189,091
Difference	-949	14,898	19,259	46,711	-16,306	8,739
% Change	0%	16%	12%	32%	-13%	5%
Year To Date 2015	\$274,104	\$99,623	\$168,078	\$184,293	\$114,496	\$192,355
Year To Date 2014	\$259,920	\$85,453	\$155,470	\$145,952	\$100,742	\$177,711
Difference	14,184	14,170	12,608	38,341	13,754	14,644
% Change	5%	17%	8%	26%	14%	8%

**Pending Contracts = Pending or Sold status and Contract date within time period specified**

**Closed Sales = Sold status with Settlement Date within time period Specified**

**Show for Backup Contracts = Show for Backup status and Contract date within time period specified**

**Heartland MLS Statistics - Kansas New Homes**  
**Month of April 2015**

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
<b>Current Inventory</b>	564	62	86	6	4	1,518
<b>New Listings This Month</b>	149	15	16	2	0	440
<b>Show for Backup This Month</b>	11	3	2	0	0	48
<b>Pending Contracts</b>						
Current Month 2015	141	8	16	1	0	367
Current Month 2014	117	14	22	1	0	310
Difference	24	-6	-6	0	0	57
% Change	21%	-43%	-27%	0%	0%	18%
Year To Date 2015	520	28	61	5	1	1,263
Year To Date 2014	409	30	52	3	1	1,019
Difference	111	-2	9	2	0	244
% Change	27%	-7%	17%	67%	0%	24%
<b>Closed Sales</b>						
Current Month 2015	124	10	23	0	0	298
Current Month 2014	93	5	7	0	0	225
Difference	31	5	16	0	0	73
% Change	33%	100%	229%	0%	0%	32%
Year To Date 2015	372	24	46	3	1	891
Year To Date 2014	291	19	23	1	1	733
Difference	81	5	23	2	0	158
% Change	28%	26%	100%	200%	0%	22%
<b>Average Sale Price</b>						
Current Month 2015	\$429,245	\$223,778	\$243,770			\$346,156
Current Month 2014	\$418,630	\$232,520	\$282,516			\$344,882
Difference	10,614	-8,742	-38,745			1,273
% Change	3%	-4%	-14%			0%
Year To Date 2015	\$458,404	\$208,887	\$246,704	\$266,249	\$110,000	\$363,606
Year To Date 2014	\$421,597	\$232,632	\$240,276	\$375,025	\$95,000	\$344,597
Difference	36,806	-23,745	6,428	-108,776	15,000	19,009
% Change	9%	-10%	3%	-29%	16%	6%

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## Heartland MLS Statistics - Kansas Resale

Month of April 2015

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
<b>Current Inventory</b>	2,293	553	486	216	137	11,401
<b>New Listings This Month</b>	1,461	206	155	75	39	4,824
<b>Show for Backup This Month</b>	380	50	18	13	2	1,095
<b>Pending Contracts</b>						
Current Month 2015	816	138	91	41	32	2,727
Current Month 2014	1,023	127	87	35	29	3,139
Difference	-207	11	4	6	3	-412
% Change	-20%	9%	5%	17%	10%	-13%
Year To Date 2015	3,184	490	311	169	86	10,596
Year To Date 2014	3,071	495	275	133	111	10,077
Difference	113	-5	36	36	-25	519
% Change	4%	-1%	13%	27%	-23%	5%
<b>Closed Sales</b>						
Current Month 2015	888	116	90	48	23	2,858
Current Month 2014	787	111	57	30	36	2,507
Difference	101	5	33	18	-13	351
% Change	13%	5%	58%	60%	-36%	14%
Year To Date 2015	2,548	409	244	136	77	8,767
Year To Date 2014	2,213	420	207	121	87	7,843
Difference	335	-11	37	15	-10	924
% Change	15%	-3%	18%	12%	-11%	12%
<b>Average Sale Price</b>						
Current Month 2015	\$247,615	\$97,622	\$159,720	\$193,791	\$109,841	\$182,364
Current Month 2014	\$253,352	\$86,440	\$142,225	\$147,079	\$126,148	\$175,109
Difference	-5,737	11,182	17,496	46,711	-16,306	7,256
% Change	-2%	13%	12%	32%	-13%	4%
Year To Date 2015	\$247,196	\$93,211	\$153,255	\$182,485	\$114,554	\$174,958
Year To Date 2014	\$238,660	\$78,795	\$146,047	\$144,059	\$100,808	\$162,115
Difference	8,537	14,416	7,208	38,426	13,747	12,844
% Change	4%	18%	5%	27%	14%	8%

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