

Heartland MLS Statistics - Kansas Total

Month of April 2018

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	2,354	333	303	166	78	8,838
New Listings This Month	1,522	222	166	79	32	5,113
Show for Backup This Month	279	65	27	18	5	986
Pending Contracts						
Current Month 2018	937	139	125	49	25	3,211
Current Month 2017	1,253	181	124	49	26	4,103
Difference	-316	-42	1	0	-1	-892
% Change	-25%	-23%	1%	0%	-4%	-22%
Year To Date 2018	3,616	572	437	156	110	12,696
Year To Date 2017	3,992	635	410	170	117	13,676
Difference	-376	-63	27	-14	-7	-980
% Change	-9%	-10%	7%	-8%	-6%	-7%
Closed Sales						
Current Month 2018	932	153	116	33	32	3,297
Current Month 2017	922	173	87	37	32	3,247
Difference	10	-20	29	-4	0	50
% Change	1%	-12%	33%	-11%	0%	2%
Year To Date 2018	2,903	498	344	128	91	10,864
Year To Date 2017	2,898	524	286	129	96	10,473
Difference	5	-26	58	-1	-5	391
% Change	0%	-5%	20%	-1%	-5%	4%
Average Sale Price						
Current Month 2018	\$327,786	\$141,652	\$222,903	\$202,379	\$160,730	\$236,462
Current Month 2017	\$306,803	\$124,974	\$186,765	\$214,331	\$142,386	\$219,731
Difference	20,983	16,677	36,138	-11,952	18,345	16,731
% Change	7%	13%	19%	-6%	13%	8%
Year To Date 2018	\$325,516	\$137,954	\$210,668	\$197,878	\$143,765	\$230,456
Year To Date 2017	\$309,976	\$124,414	\$184,061	\$184,092	\$136,728	\$215,488
Difference	15,541	13,540	26,607	13,786	7,037	14,968
% Change	5%	11%	14%	7%	5%	7%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas New Homes
Month of April 2018

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	730	47	72	23	7	1,974
New Listings This Month	167	6	26	6	1	483
Show for Backup This Month	13	1	2	0	0	57
Pending Contracts						
Current Month 2018	122	4	20	6	0	367
Current Month 2017	150	11	10	4	0	433
Difference	-28	-7	10	2	0	-66
% Change	-19%	-64%	100%	50%	0%	-15%
Year To Date 2018	555	46	75	17	4	1,570
Year To Date 2017	565	43	63	10	0	1,558
Difference	-10	3	12	7	0	12
% Change	-2%	7%	19%	70%	0%	1%
Closed Sales						
Current Month 2018	128	5	15	3	0	351
Current Month 2017	111	11	12	2	0	332
Difference	17	-6	3	1	0	19
% Change	15%	-55%	25%	50%	0%	6%
Year To Date 2018	444	40	53	10	2	1,277
Year To Date 2017	410	41	37	6	0	1,140
Difference	34	-1	16	4	0	137
% Change	8%	-2%	43%	67%	0%	12%
Average Sale Price						
Current Month 2018	\$456,476	\$322,332	\$308,442	\$305,872		\$373,140
Current Month 2017	\$455,691	\$250,490	\$277,338	\$316,975		\$360,875
Difference	785	71,842	31,104	-11,103		12,265
% Change	0%	29%	11%	-4%		3%
Year To Date 2018	\$459,307	\$283,619	\$295,171	\$232,443	\$176,250	\$372,687
Year To Date 2017	\$480,336	\$269,389	\$265,104	\$269,608		\$372,590
Difference	-21,029	14,230	30,067	-37,165		97
% Change	-4%	5%	11%	-14%		0%

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Heartland MLS Statistics - Kansas Resale

Month of April 2018

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	1,624	286	231	143	71	6,864
New Listings This Month	1,355	216	140	73	31	4,630
Show for Backup This Month	266	64	25	18	5	929
Pending Contracts						
Current Month 2018	815	135	105	43	25	2,844
Current Month 2017	1,103	170	114	45	26	3,670
Difference	-288	-35	-9	-2	-1	-826
% Change	-26%	-21%	-8%	-4%	-4%	-23%
Year To Date 2018	3,061	526	362	139	106	11,126
Year To Date 2017	3,427	592	347	160	117	12,118
Difference	-366	-66	15	-21	-11	-992
% Change	-11%	-11%	4%	-13%	-9%	-8%
Closed Sales						
Current Month 2018	804	148	101	30	32	2,946
Current Month 2017	811	162	75	35	32	2,915
Difference	-7	-14	26	-5	0	31
% Change	-1%	-9%	35%	-14%	0%	1%
Year To Date 2018	2,459	458	291	118	89	9,587
Year To Date 2017	2,488	483	249	123	96	9,333
Difference	-29	-25	42	-5	-7	254
% Change	-1%	-5%	17%	-4%	-7%	3%
Average Sale Price						
Current Month 2018	\$307,298	\$135,548	\$210,199	\$192,030	\$160,730	\$220,178
Current Month 2017	\$286,425	\$116,452	\$172,273	\$208,466	\$142,386	\$203,656
Difference	20,873	19,096	37,926	-16,436	18,345	16,522
% Change	7%	16%	22%	-8%	13%	8%
Year To Date 2018	\$301,359	\$125,232	\$195,278	\$194,949	\$143,035	\$211,511
Year To Date 2017	\$281,902	\$112,107	\$172,019	\$179,920	\$136,728	\$196,298
Difference	19,457	13,125	23,259	15,028	6,307	15,213
% Change	7%	12%	14%	8%	5%	8%

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Show for Backup Contracts = Show for Backup status and Contract date within time period specified