

Heartland MLS Statistics - Kansas Total

Month of April 2019

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	2,373	287	320	105	64	8,069
New Listings This Month	1,596	250	182	79	34	5,319
Show for Backup This Month	152	26	16	10	5	596
Pending Contracts						
Current Month 2019	1,066	186	110	53	32	3,549
Current Month 2018	1,205	183	151	68	28	4,096
Difference	-139	3	-41	-15	4	-547
% Change	-12%	2%	-27%	-22%	14%	-13%
Year To Date 2019	3,612	618	399	161	111	12,205
Year To Date 2018	3,911	621	468	177	114	13,725
Difference	-299	-3	-69	-16	-3	-1,520
% Change	-8%	0%	-15%	-9%	-3%	-11%
Closed Sales						
Current Month 2019	904	160	95	40	27	3,150
Current Month 2018	948	154	118	33	35	3,356
Difference	-44	6	-23	7	-8	-206
% Change	-5%	4%	-19%	21%	-23%	-6%
Year To Date 2019	2,771	506	320	130	94	9,937
Year To Date 2018	2,930	500	346	128	94	10,952
Difference	-159	6	-26	2	0	-1,015
% Change	-5%	1%	-8%	2%	0%	-9%
Average Sale Price						
Current Month 2019	\$350,182	\$166,863	\$232,136	\$254,768	\$167,063	\$254,296
Current Month 2018	\$327,035	\$142,190	\$222,917	\$202,864	\$159,911	\$235,939
Difference	23,147	24,673	9,219	51,904	7,152	18,357
% Change	7%	17%	4%	26%	4%	8%
Year To Date 2019	\$333,331	\$146,614	\$218,206	\$230,255	\$148,381	\$242,512
Year To Date 2018	\$325,512	\$137,948	\$210,744	\$198,003	\$144,001	\$230,362
Difference	7,819	8,666	7,462	32,252	4,380	12,150
% Change	2%	6%	4%	16%	3%	5%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas New Homes

Month of April 2019

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	784	48	86	10	5	2,004
New Listings This Month	185	12	29	3	2	545
Show for Backup This Month	3	0	0	1	0	27
Pending Contracts						
Current Month 2019	137	13	12	3	1	366
Current Month 2018	143	6	23	7	0	434
Difference	-6	7	-11	-4	0	-68
% Change	-4%	117%	-48%	-57%	0%	-16%
Year To Date 2019	491	43	52	10	1	1,333
Year To Date 2018	577	48	79	17	4	1,665
Difference	-86	-5	-27	-7	-3	-332
% Change	-15%	-10%	-34%	-41%	-75%	-20%
Closed Sales						
Current Month 2019	126	18	12	3	0	356
Current Month 2018	130	5	15	3	0	355
Difference	-4	13	-3	0	0	1
% Change	-3%	260%	-20%	0%	0%	0%
Year To Date 2019	376	29	46	12	1	1,083
Year To Date 2018	447	40	53	10	2	1,284
Difference	-71	-11	-7	2	-1	-201
% Change	-16%	-28%	-13%	20%	-50%	-16%
Average Sale Price						
Current Month 2019	\$507,798	\$290,235	\$354,995	\$330,500		\$400,066
Current Month 2018	\$454,392	\$322,332	\$308,442	\$305,872		\$372,852
Difference	53,406	-32,097	46,553	24,628		27,215
% Change	12%	-10%	15%	8%		7%
Year To Date 2019	\$492,055	\$278,450	\$335,867	\$272,888	\$256,500	\$395,322
Year To Date 2018	\$459,384	\$283,619	\$295,171	\$232,443	\$176,250	\$372,833
Difference	32,671	-5,170	40,696	40,445	80,250	22,489
% Change	7%	-2%	14%	17%	46%	6%

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Heartland MLS Statistics - Kansas Resale

Month of April 2019

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	1,589	239	234	95	59	6,064
New Listings This Month	1,411	238	153	76	32	4,774
Show for Backup This Month	149	26	16	9	5	569
Pending Contracts						
Current Month 2019	929	173	98	50	31	3,183
Current Month 2018	1,062	177	128	61	28	3,662
Difference	-133	-4	-30	-11	3	-479
% Change	-13%	-2%	-23%	-18%	11%	-13%
Year To Date 2019	3,121	575	347	151	110	10,871
Year To Date 2018	3,334	573	389	160	110	12,060
Difference	-213	2	-42	-9	0	-1,189
% Change	-6%	0%	-11%	-6%	0%	-10%
Closed Sales						
Current Month 2019	778	142	83	37	27	2,794
Current Month 2018	818	149	103	30	35	3,001
Difference	-40	-7	-20	7	-8	-207
% Change	-5%	-5%	-19%	23%	-23%	-7%
Year To Date 2019	2,395	477	274	118	93	8,854
Year To Date 2018	2,483	460	293	118	92	9,668
Difference	-88	17	-19	0	1	-814
% Change	-4%	4%	-6%	0%	1%	-8%
Average Sale Price						
Current Month 2019	\$324,656	\$151,224	\$214,374	\$248,627	\$167,063	\$235,723
Current Month 2018	\$306,794	\$136,145	\$210,462	\$192,563	\$159,911	\$219,743
Difference	17,861	15,080	3,912	56,064	7,152	15,980
% Change	6%	11%	2%	29%	4%	7%
Year To Date 2019	\$308,412	\$138,599	\$198,452	\$225,919	\$147,219	\$223,820
Year To Date 2018	\$301,411	\$125,281	\$195,472	\$195,084	\$143,300	\$211,441
Difference	7,001	13,318	2,980	30,835	3,918	12,380
% Change	2%	11%	2%	16%	3%	6%

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Show for Backup Contracts = Show for Backup status and Contract date within time period specified