

Heartland MLS Statistics - Kansas Total

Month of April 2020

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	1,739	240	210	90	64	6,044
New Listings This Month	1,020	156	95	55	24	3,547
Show for Backup This Month	97	28	2	6	3	378
Pending Contracts						
Current Month 2020	785	118	87	43	26	2,819
Current Month 2019	1,224	192	126	63	37	4,088
Difference	-439	-74	-39	-20	-11	-1,269
% Change	-36%	-39%	-31%	-32%	-30%	-31%
Year To Date 2020	3,403	559	400	154	108	11,976
Year To Date 2019	3,799	623	418	169	117	12,849
Difference	-396	-64	-18	-15	-9	-873
% Change	-10%	-10%	-4%	-9%	-8%	-7%
Closed Sales						
Current Month 2020	880	141	107	54	21	3,042
Current Month 2019	921	163	96	40	28	3,216
Difference	-41	-22	11	14	-7	-174
% Change	-4%	-13%	11%	35%	-25%	-5%
Year To Date 2020	2,917	502	330	142	89	10,318
Year To Date 2019	2,793	512	321	130	95	10,060
Difference	124	-10	9	12	-6	258
% Change	4%	-2%	3%	9%	-6%	3%
Average Sale Price						
Current Month 2020	\$361,521	\$162,277	\$248,793	\$254,842	\$151,398	\$262,896
Current Month 2019	\$348,933	\$165,547	\$234,406	\$254,768	\$165,346	\$253,075
Difference	12,589	-3,269	14,388	74	-13,949	9,821
% Change	4%	-2%	6%	0%	-8%	4%
Year To Date 2020	\$358,355	\$156,497	\$237,060	\$234,709	\$170,559	\$254,446
Year To Date 2019	\$332,985	\$146,103	\$218,928	\$230,255	\$148,072	\$241,585
Difference	25,370	10,394	18,132	4,454	22,487	12,861
% Change	8%	7%	8%	2%	15%	5%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas New Homes
Month of April 2020

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	643	44	74	12	4	1,649
New Listings This Month	109	9	17	4	2	389
Show for Backup This Month	1	0	0	1	0	11
Pending Contracts						
Current Month 2020	79	3	12	2	3	302
Current Month 2019	147	13	14	4	1	417
Difference	-68	-10	-2	-2	2	-115
% Change	-46%	-77%	-14%	-50%	200%	-28%
Year To Date 2020	528	33	76	10	7	1,580
Year To Date 2019	506	43	53	11	1	1,407
Difference	22	-10	23	-1	6	173
% Change	4%	-23%	43%	-9%	600%	12%
Closed Sales						
Current Month 2020	142	9	24	1	2	379
Current Month 2019	127	18	12	3	0	358
Difference	15	-9	12	-2	0	21
% Change	12%	-50%	100%	-67%	0%	6%
Year To Date 2020	446	30	59	6	4	1,237
Year To Date 2019	378	30	46	12	1	1,088
Difference	68	0	13	-6	3	149
% Change	18%	0%	28%	-50%	300%	14%
Average Sale Price						
Current Month 2020	\$516,369	\$270,377	\$327,433	\$336,261	\$177,400	\$408,964
Current Month 2019	\$505,846	\$290,235	\$354,995	\$330,500		\$399,557
Difference	10,523	-19,858	-27,562	5,761		9,407
% Change	2%	-7%	-8%	2%		2%
Year To Date 2020	\$518,087	\$295,457	\$326,438	\$309,347	\$222,645	\$409,432
Year To Date 2019	\$491,157	\$275,135	\$335,867	\$272,888	\$256,500	\$394,977
Difference	26,930	20,322	-9,429	36,458	-33,855	14,455
% Change	5%	7%	-3%	13%	-13%	4%

Pending Contracts = Pending or Sold status and Contract date within time period specified

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Heartland MLS Statistics - Kansas Resale

Month of April 2020

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	1,096	196	136	78	60	4,376
New Listings This Month	911	147	78	51	22	3,158
Show for Backup This Month	96	28	2	5	3	367
Pending Contracts						
Current Month 2020	706	115	75	41	23	2,514
Current Month 2019	1,077	179	112	59	36	3,656
Difference	-371	-64	-37	-18	-13	-1,142
% Change	-34%	-36%	-33%	-31%	-36%	-31%
Year To Date 2020	2,875	526	324	144	101	10,372
Year To Date 2019	3,293	580	365	158	116	11,392
Difference	-418	-54	-41	-14	-15	-1,020
% Change	-13%	-9%	-11%	-9%	-13%	-9%
Closed Sales						
Current Month 2020	738	132	83	53	19	2,659
Current Month 2019	794	145	84	37	28	2,847
Difference	-56	-13	-1	16	-9	-188
% Change	-7%	-9%	-1%	43%	-32%	-7%
Year To Date 2020	2,471	472	271	136	85	9,056
Year To Date 2019	2,415	482	275	118	94	8,923
Difference	56	-10	-4	18	-9	133
% Change	2%	-2%	-1%	15%	-10%	1%
Average Sale Price						
Current Month 2020	\$331,726	\$154,907	\$226,054	\$253,306	\$148,661	\$242,300
Current Month 2019	\$323,834	\$150,068	\$217,179	\$248,627	\$165,346	\$235,259
Difference	7,892	4,839	8,875	4,678	-16,686	7,042
% Change	2%	3%	4%	2%	-10%	3%
Year To Date 2020	\$329,524	\$147,664	\$217,601	\$231,416	\$168,108	\$233,670
Year To Date 2019	\$308,228	\$138,072	\$199,367	\$225,919	\$146,919	\$223,706
Difference	21,297	9,593	18,234	5,497	21,190	9,964
% Change	7%	7%	9%	2%	14%	4%

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Show for Backup Contracts = Show for Backup status and Contract date within time period specified