

Heartland MLS Statistics - Kansas Total

Month of May 2010

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
Current Inventory	4,260	1,076	635	394	18,876
New Listings This Month	1,060	246	121	62	4,125
Pending Contracts					
Current Month 2010	359	81	44	18	1,519
Current Month 2009	867	117	72	35	2,759
Difference	-508	-36	-28	-17	-1,240
% Change	-59%	-31%	-39%	-49%	-45%
Year To Date 2010	3,663	659	340	144	12,702
Year To Date 2009	3,330	658	287	173	11,896
Difference	333	1	53	-29	806
% Change	10%	0%	18%	-17%	7%
Closed Sales					
Current Month 2010	922	138	73	41	3,078
Current Month 2009	768	127	57	34	2,536
Difference	154	11	16	7	542
% Change	20%	9%	28%	21%	21%
Year To Date 2010	3,209	611	273	129	11,223
Year To Date 2009	2,573	603	246	142	9,883
Difference	636	8	27	-13	1,340
% Change	25%	1%	11%	-9%	14%
Average Sale Price					
Current Month 2010	\$227,891	\$87,873	\$175,043	\$160,649	\$167,528
Current Month 2009	\$236,937	\$72,911	\$168,497	\$148,878	\$161,344
Difference	-9,046	14,962	6,546	11,771	6,184
% Change	-4%	21%	4%	8%	4%
Year To Date 2010	\$234,940	\$87,549	\$159,056	\$149,907	\$158,900
Year To Date 2009	\$236,087	\$70,862	\$156,901	\$148,631	\$151,982
Difference	-1,147	16,687	2,155	1,276	6,918
% Change	0%	24%	1%	1%	5%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Heartland MLS Statistics - Kansas New Homes

Month of May 2010

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
Current Inventory	576	80	71	20	1,680
New Listings This Month	118	10	9	1	255
Pending Contracts					
Current Month 2010	64	6	6	0	139
Current Month 2009	85	14	13	3	260
Difference	-21	-8	-7	0	-121
% Change	-25%	-57%	-54%	0%	-47%
Year To Date 2010	418	49	50	2	1,038
Year To Date 2009	354	55	56	13	1,117
Difference	64	-6	-6	-11	-79
% Change	18%	-11%	-11%	-85%	-7%
Closed Sales					
Current Month 2010	81	7	8	1	242
Current Month 2009	83	5	14	3	233
Difference	-2	2	-6	-2	9
% Change	-2%	40%	-43%	-67%	4%
Year To Date 2010	322	47	37	3	858
Year To Date 2009	316	37	48	12	948
Difference	6	10	-11	-9	-90
% Change	2%	27%	-23%	-75%	-9%
Average Sale Price					
Current Month 2010	\$295,079	\$203,081	\$254,451	\$319,950	\$285,328
Current Month 2009	\$351,089	\$163,920	\$255,201	\$281,987	\$285,272
Difference	-56,010	39,161	-750	37,963	56
% Change	-16%	24%	0%	13%	0%
Year To Date 2010	\$363,082	\$204,632	\$230,476	\$241,712	\$295,262
Year To Date 2009	\$356,262	\$217,388	\$240,549	\$208,580	\$289,950
Difference	6,820	-12,756	-10,072	33,132	5,312
% Change	2%	-6%	-4%	16%	2%

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Closed Sales = Sold status with Settlement Date within time period Specified

Heartland MLS Statistics - Kansas Resale

Month of May 2010

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
Current Inventory	3,684	996	564	374	17,196
New Listings This Month	942	236	112	61	3,870
Pending Contracts					
Current Month 2010	295	75	38	18	1,380
Current Month 2009	782	103	59	32	2,499
Difference	-487	-28	-21	-14	-1,119
% Change	-62%	-27%	-36%	-44%	-45%
Year To Date 2010	3,245	610	290	142	11,663
Year To Date 2009	2,976	602	231	160	10,778
Difference	269	8	59	-18	885
% Change	9%	1%	26%	-11%	8%
Closed Sales					
Current Month 2010	841	131	65	40	2,836
Current Month 2009	685	122	43	31	2,303
Difference	156	9	22	9	533
% Change	23%	7%	51%	29%	23%
Year To Date 2010	2,887	564	236	126	10,364
Year To Date 2009	2,257	565	198	130	8,934
Difference	630	-1	38	-4	1,430
% Change	28%	0%	19%	-3%	16%
Average Sale Price					
Current Month 2010	\$221,420	\$81,717	\$165,269	\$156,666	\$157,476
Current Month 2009	\$223,106	\$69,181	\$140,267	\$135,997	\$148,806
Difference	-1,686	12,536	25,002	20,669	8,670
% Change	-1%	18%	18%	15%	6%
Year To Date 2010	\$220,648	\$77,792	\$147,859	\$147,721	\$146,951
Year To Date 2009	\$219,261	\$61,337	\$136,623	\$143,097	\$137,356
Difference	1,387	16,455	11,236	4,624	9,595
% Change	1%	27%	8%	3%	7%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified