

## Heartland MLS Statistics - Kansas Total

Month of May 2015

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
<b>Current Inventory</b>	2,939	595	582	235	148	13,163
<b>New Listings This Month</b>	1,469	189	188	79	39	4,955
<b>Show for Backup This Month</b>	401	38	18	22	4	1,104
<b>Pending Contracts</b>						
Current Month 2015	839	123	90	37	27	2,760
Current Month 2014	1,145	159	89	31	32	3,515
Difference	-306	-36	1	6	-5	-755
% Change	-27%	-23%	1%	19%	-16%	-21%
Year To Date 2015	4,913	671	481	225	115	15,576
Year To Date 2014	4,625	683	416	167	144	14,612
Difference	288	-12	65	58	-29	964
% Change	6%	-2%	16%	35%	-20%	7%
<b>Closed Sales</b>						
Current Month 2015	1,256	167	116	64	26	3,787
Current Month 2014	1,092	172	91	38	28	3,430
Difference	164	-5	25	26	-2	357
% Change	15%	-3%	27%	68%	-7%	10%
Year To Date 2015	4,185	601	407	203	104	13,486
Year To Date 2014	3,596	611	321	160	116	12,006
Difference	589	-10	86	43	-12	1,480
% Change	16%	-2%	27%	27%	-10%	12%
<b>Average Sale Price</b>						
Current Month 2015	\$272,354	\$116,863	\$186,776	\$181,059	\$134,238	\$207,843
Current Month 2014	\$272,611	\$95,070	\$173,537	\$176,646	\$124,941	\$197,380
Difference	-257	21,793	13,239	4,413	9,297	10,463
% Change	0%	23%	8%	2%	7%	5%
Year To Date 2015	\$273,455	\$104,788	\$173,416	\$183,273	\$119,432	\$196,688
Year To Date 2014	\$263,774	\$88,160	\$160,592	\$153,242	\$106,583	\$183,331
Difference	9,681	16,628	12,824	30,032	12,848	13,357
% Change	4%	19%	8%	20%	12%	7%

**Pending Contracts = Pending or Sold status and Contract date within time period specified**

**Closed Sales = Sold status with Settlement Date within time period Specified**

**Show for Backup Contracts = Show for Backup status and Contract date within time period specified**

## Heartland MLS Statistics - Kansas New Homes

Month of May 2015

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
<b>Current Inventory</b>	553	54	78	6	4	1,471
<b>New Listings This Month</b>	121	1	19	0	0	328
<b>Show for Backup This Month</b>	6	1	3	0	0	26
<b>Pending Contracts</b>						
Current Month 2015	134	9	12	0	0	327
Current Month 2014	104	7	15	0	0	265
Difference	30	2	-3	0	0	62
% Change	29%	29%	-20%	0%	0%	23%
Year To Date 2015	665	41	75	5	1	1,636
Year To Date 2014	513	37	67	3	1	1,284
Difference	152	4	8	2	0	352
% Change	30%	11%	12%	67%	0%	27%
<b>Closed Sales</b>						
Current Month 2015	138	12	17	1	0	356
Current Month 2014	110	10	14	1	0	277
Difference	28	2	3	0	0	79
% Change	25%	20%	21%	0%	0%	29%
Year To Date 2015	510	36	63	4	1	1,247
Year To Date 2014	401	29	37	2	1	1,010
Difference	109	7	26	2	0	237
% Change	27%	24%	70%	100%	0%	23%
<b>Average Sale Price</b>						
Current Month 2015	\$409,568	\$260,420	\$267,011	\$223,433		\$338,120
Current Month 2014	\$429,086	\$220,225	\$266,842	\$244,500		\$363,915
Difference	-19,518	40,195	168	-21,067		-25,795
% Change	-5%	18%	0%	-9%		-7%
Year To Date 2015	\$445,207	\$226,064	\$252,184	\$255,545	\$110,000	\$356,337
Year To Date 2014	\$423,652	\$228,353	\$250,328	\$309,763	\$95,000	\$349,895
Difference	21,555	-2,289	1,856	-54,218	15,000	6,442
% Change	5%	-1%	1%	-18%	16%	2%

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**Closed Sales = Sold status with Settlement Date within time period Specified**

**Show for Backup Contracts = Show for Backup status and Contract date within time period specified**

## Heartland MLS Statistics - Kansas Resale

Month of May 2015

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
<b>Current Inventory</b>	2,386	541	504	229	144	11,689
<b>New Listings This Month</b>	1,348	188	169	79	39	4,627
<b>Show for Backup This Month</b>	395	37	15	22	4	1,077
<b>Pending Contracts</b>						
Current Month 2015	705	114	78	37	27	2,434
Current Month 2014	1,041	152	74	31	32	3,247
Difference	-336	-38	4	6	-5	-813
% Change	-32%	-25%	5%	19%	-16%	-25%
Year To Date 2015	4,248	630	406	220	114	13,940
Year To Date 2014	4,112	646	349	164	143	13,323
Difference	136	-16	57	56	-29	617
% Change	3%	-2%	16%	34%	-20%	5%
<b>Closed Sales</b>						
Current Month 2015	1,118	155	99	63	26	3,431
Current Month 2014	982	162	77	37	28	3,150
Difference	136	-7	22	26	-2	281
% Change	14%	-4%	29%	70%	-7%	9%
Year To Date 2015	3,675	565	344	199	103	12,238
Year To Date 2014	3,195	582	284	158	115	10,993
Difference	480	-17	60	41	-12	1,245
% Change	15%	-3%	21%	26%	-10%	11%
<b>Average Sale Price</b>						
Current Month 2015	\$255,417	\$105,749	\$172,999	\$180,386	\$134,238	\$194,326
Current Month 2014	\$255,084	\$87,345	\$156,573	\$174,812	\$124,941	\$182,768
Difference	333	18,404	16,426	5,575	9,297	11,558
% Change	0%	21%	10%	3%	7%	6%
Year To Date 2015	\$249,620	\$97,061	\$158,990	\$181,821	\$119,523	\$180,426
Year To Date 2014	\$243,708	\$81,175	\$148,901	\$151,260	\$106,684	\$168,033
Difference	5,912	15,886	10,090	30,560	12,839	12,394
% Change	2%	20%	7%	20%	12%	7%

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**Closed Sales = Sold status with Settlement Date within time period Specified**

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