

Heartland MLS Statistics - Kansas Total

Month of May 2017

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	2,448	406	340	156	85	9,395
New Listings This Month	1,449	192	164	58	42	4,796
Show for Backup This Month	265	42	26	8	12	971
Pending Contracts						
Current Month 2017	921	136	95	42	27	3,097
Current Month 2016	1,219	149	114	49	36	3,921
Difference	-298	-13	-19	-7	-9	-824
% Change	-24%	-9%	-17%	-14%	-25%	-21%
Year To Date 2017	4,862	775	502	209	139	16,593
Year To Date 2016	5,382	794	562	240	162	17,896
Difference	-520	-19	-60	-31	-23	-1,303
% Change	-10%	-2%	-11%	-13%	-14%	-7%
Closed Sales						
Current Month 2017	1,220	168	138	54	35	4,080
Current Month 2016	1,201	157	113	60	33	3,984
Difference	19	11	25	-6	2	96
% Change	2%	7%	22%	-10%	6%	2%
Year To Date 2017	4,109	688	424	183	131	14,501
Year To Date 2016	4,142	693	417	226	126	14,459
Difference	-33	-5	7	-43	5	42
% Change	-1%	-1%	2%	-19%	4%	0%
Average Sale Price						
Current Month 2017	\$322,154	\$123,110	\$201,857	\$237,373	\$126,589	\$233,737
Current Month 2016	\$294,444	\$127,112	\$179,211	\$205,239	\$163,274	\$218,652
Difference	27,710	-4,001	22,646	32,134	-36,686	15,084
% Change	9%	-3%	13%	16%	-22%	7%
Year To Date 2017	\$313,619	\$123,699	\$189,854	\$199,814	\$134,019	\$220,827
Year To Date 2016	\$286,782	\$120,607	\$185,980	\$213,753	\$119,821	\$205,499
Difference	26,837	3,092	3,874	-13,938	14,199	15,327
% Change	9%	3%	2%	-7%	12%	7%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas New Homes

Month of May 2017

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	627	70	65	15	3	1,743
New Listings This Month	136	12	19	3	0	382
Show for Backup This Month	3	1	1	0	0	45
Pending Contracts						
Current Month 2017	142	16	12	5	0	362
Current Month 2016	137	18	18	1	0	360
Difference	5	-2	-6	4	0	2
% Change	4%	-11%	-33%	400%	0%	1%
Year To Date 2017	705	63	74	14	0	1,881
Year To Date 2016	693	73	91	11	1	1,899
Difference	12	-10	-17	3	0	-18
% Change	2%	-14%	-19%	27%	0%	-1%
Closed Sales						
Current Month 2017	141	7	18	3	0	409
Current Month 2016	129	9	12	2	0	352
Difference	12	-2	6	1	0	57
% Change	9%	-22%	50%	50%	0%	16%
Year To Date 2017	551	48	55	9	0	1,547
Year To Date 2016	485	47	62	9	0	1,375
Difference	66	1	-7	0	0	172
% Change	14%	2%	-11%	0%	0%	13%
Average Sale Price						
Current Month 2017	\$474,051	\$277,379	\$273,206	\$284,717		\$377,984
Current Month 2016	\$458,857	\$277,623	\$299,052	\$205,000		\$369,395
Difference	15,194	-243	-25,845	79,717		8,589
% Change	3%	0%	-9%	39%		2%
Year To Date 2017	\$478,520	\$270,554	\$267,756	\$274,644		\$374,106
Year To Date 2016	\$456,334	\$257,926	\$282,436	\$252,845		\$363,101
Difference	22,186	12,628	-14,681	21,799		11,005
% Change	5%	5%	-5%	9%		3%

Pending Contracts = Pending or Sold status and Contract date within time period specified

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Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas Resale

Month of May 2017

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	1,821	336	275	141	82	7,652
New Listings This Month	1,313	180	145	55	42	4,414
Show for Backup This Month	262	41	25	8	12	926
Pending Contracts						
Current Month 2017	779	120	83	37	27	2,735
Current Month 2016	1,082	131	96	48	36	3,561
Difference	-303	-11	-13	-11	-9	-826
% Change	-28%	-8%	-14%	-23%	-25%	-23%
Year To Date 2017	4,157	712	428	195	139	14,712
Year To Date 2016	4,689	721	471	229	161	15,997
Difference	-532	-9	-43	-34	-22	-1,285
% Change	-11%	-1%	-9%	-15%	-14%	-8%
Closed Sales						
Current Month 2017	1,079	161	120	51	35	3,671
Current Month 2016	1,072	148	101	58	33	3,632
Difference	7	13	19	-7	2	39
% Change	1%	9%	19%	-12%	6%	1%
Year To Date 2017	3,558	640	369	174	131	12,954
Year To Date 2016	3,657	646	355	217	126	13,084
Difference	-99	-6	14	-43	5	-130
% Change	-3%	-1%	4%	-20%	4%	-1%
Average Sale Price						
Current Month 2017	\$302,305	\$116,403	\$191,155	\$234,588	\$126,589	\$217,666
Current Month 2016	\$274,659	\$117,959	\$164,973	\$205,247	\$163,274	\$204,043
Difference	27,645	-1,556	26,182	29,341	-36,686	13,623
% Change	10%	-1%	16%	14%	-22%	7%
Year To Date 2017	\$288,082	\$112,685	\$178,242	\$195,944	\$134,019	\$202,522
Year To Date 2016	\$264,295	\$110,617	\$169,134	\$212,131	\$119,821	\$188,937
Difference	23,786	2,068	9,108	-16,188	14,199	13,585
% Change	9%	2%	5%	-8%	12%	7%

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Show for Backup Contracts = Show for Backup status and Contract date within time period specified