

Heartland MLS Statistics - Kansas Total

Month of May 2018

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	2,412	366	318	168	87	9,300
New Listings This Month	1,538	224	149	82	49	5,287
Show for Backup This Month	233	42	19	19	7	923
Pending Contracts						
Current Month 2018	986	121	94	44	28	3,159
Current Month 2017	1,194	166	119	48	38	3,954
Difference	-208	-45	-25	-4	-10	-795
% Change	-17%	-27%	-21%	-8%	-26%	-20%
Year To Date 2018	4,869	738	560	219	140	16,787
Year To Date 2017	5,186	801	530	218	155	17,631
Difference	-317	-63	30	1	-15	-844
% Change	-6%	-8%	6%	0%	-10%	-5%
Closed Sales						
Current Month 2018	1,217	185	126	66	24	4,171
Current Month 2017	1,252	170	137	54	36	4,144
Difference	-35	15	-11	12	-12	27
% Change	-3%	9%	-8%	22%	-33%	1%
Year To Date 2018	4,132	685	472	194	116	15,093
Year To Date 2017	4,150	694	423	183	132	14,617
Difference	-18	-9	49	11	-16	476
% Change	0%	-1%	12%	6%	-12%	3%
Average Sale Price						
Current Month 2018	\$335,760	\$159,879	\$223,418	\$220,066	\$167,915	\$247,151
Current Month 2017	\$321,902	\$126,546	\$202,601	\$237,373	\$125,211	\$233,931
Difference	13,858	33,332	20,817	-17,308	42,703	13,219
% Change	4%	26%	10%	-7%	34%	6%
Year To Date 2018	\$328,302	\$143,921	\$213,854	\$205,509	\$148,708	\$234,871
Year To Date 2017	\$313,574	\$124,936	\$190,066	\$199,814	\$133,587	\$220,717
Difference	14,729	18,985	23,788	5,695	15,120	14,154
% Change	5%	15%	13%	3%	11%	6%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas New Homes

Month of May 2018

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	687	48	74	21	7	1,921
New Listings This Month	142	7	12	4	2	386
Show for Backup This Month	5	2	2	0	0	41
Pending Contracts						
Current Month 2018	116	5	9	3	1	293
Current Month 2017	151	15	11	4	0	401
Difference	-35	-10	-2	-1	0	-108
% Change	-23%	-67%	-18%	-25%	0%	-27%
Year To Date 2018	689	51	87	19	5	1,922
Year To Date 2017	716	58	74	14	0	1,959
Difference	-27	-7	13	5	0	-37
% Change	-4%	-12%	18%	36%	0%	-2%
Closed Sales						
Current Month 2018	163	15	13	7	0	448
Current Month 2017	144	7	18	3	0	413
Difference	19	8	-5	4	0	35
% Change	13%	114%	-28%	133%	0%	8%
Year To Date 2018	607	55	66	17	2	1,726
Year To Date 2017	554	48	55	9	0	1,553
Difference	53	7	11	8	0	173
% Change	10%	15%	20%	89%	0%	11%
Average Sale Price						
Current Month 2018	\$479,093	\$317,687	\$317,084	\$311,252		\$385,106
Current Month 2017	\$472,817	\$277,379	\$273,206	\$284,717		\$377,884
Difference	6,276	40,307	43,878	26,535		7,222
% Change	1%	15%	16%	9%		2%
Year To Date 2018	\$464,620	\$292,910	\$299,487	\$264,894	\$176,250	\$375,845
Year To Date 2017	\$478,381	\$270,554	\$267,756	\$274,644		\$373,998
Difference	-13,761	22,356	31,731	-9,751		1,847
% Change	-3%	8%	12%	-4%		0%

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Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas Resale

Month of May 2018

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	1,725	318	244	147	80	7,379
New Listings This Month	1,396	217	137	78	47	4,901
Show for Backup This Month	228	40	17	19	7	882
Pending Contracts						
Current Month 2018	870	116	85	41	27	2,866
Current Month 2017	1,043	151	108	44	38	3,553
Difference	-173	-35	-23	-3	-11	-687
% Change	-17%	-23%	-21%	-7%	-29%	-19%
Year To Date 2018	4,180	687	473	200	135	14,865
Year To Date 2017	4,470	743	456	204	155	15,672
Difference	-290	-56	17	-4	-20	-807
% Change	-6%	-8%	4%	-2%	-13%	-5%
Closed Sales						
Current Month 2018	1,054	170	113	59	24	3,723
Current Month 2017	1,108	163	119	51	36	3,731
Difference	-54	7	-6	8	-12	-8
% Change	-5%	4%	-5%	16%	-33%	0%
Year To Date 2018	3,525	630	406	177	114	13,367
Year To Date 2017	3,596	646	368	174	132	13,064
Difference	-71	-16	38	3	-18	303
% Change	-2%	-2%	10%	2%	-14%	2%
Average Sale Price						
Current Month 2018	\$313,594	\$145,954	\$212,642	\$209,247	\$167,915	\$230,550
Current Month 2017	\$302,289	\$120,069	\$191,921	\$234,588	\$125,211	\$217,997
Difference	11,305	25,886	20,721	-25,341	42,703	12,553
% Change	4%	22%	11%	-11%	34%	6%
Year To Date 2018	\$304,829	\$130,914	\$199,933	\$199,805	\$148,224	\$216,668
Year To Date 2017	\$288,184	\$114,116	\$178,455	\$195,944	\$133,587	\$202,495
Difference	16,645	16,798	21,479	3,861	14,637	14,172
% Change	6%	15%	12%	2%	11%	7%

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Show for Backup Contracts = Show for Backup status and Contract date within time period specified