

Heartland MLS Statistics - Kansas Total

Month of May 2019

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	2,488	304	329	109	72	8,455
New Listings This Month	1,543	237	141	63	47	5,117
Show for Backup This Month	121	23	10	7	1	489
Pending Contracts						
Current Month 2019	1,135	162	109	49	29	3,678
Current Month 2018	1,213	153	114	63	34	4,012
Difference	-78	9	-5	-14	-5	-334
% Change	-6%	6%	-4%	-22%	-15%	-8%
Year To Date 2019	4,921	794	524	219	146	16,413
Year To Date 2018	5,125	774	582	240	148	17,736
Difference	-204	20	-58	-21	-2	-1,323
% Change	-4%	3%	-10%	-9%	-1%	-7%
Closed Sales						
Current Month 2019	1,244	185	123	56	40	4,055
Current Month 2018	1,237	191	128	70	24	4,235
Difference	7	-6	-5	-14	16	-180
% Change	1%	-3%	-4%	-20%	67%	-4%
Year To Date 2019	4,029	695	444	186	134	14,031
Year To Date 2018	4,167	691	474	198	118	15,187
Difference	-138	4	-30	-12	16	-1,156
% Change	-3%	1%	-6%	-6%	14%	-8%
Average Sale Price						
Current Month 2019	\$352,485	\$164,625	\$223,084	\$245,149	\$172,343	\$259,985
Current Month 2018	\$335,944	\$159,663	\$221,630	\$217,719	\$167,915	\$247,083
Difference	16,541	4,962	1,454	27,430	4,429	12,902
% Change	5%	3%	1%	13%	3%	5%
Year To Date 2019	\$339,008	\$151,105	\$220,079	\$234,739	\$155,534	\$247,467
Year To Date 2018	\$328,609	\$143,950	\$213,684	\$204,973	\$148,865	\$235,025
Difference	10,399	7,155	6,395	29,766	6,669	12,443
% Change	3%	5%	3%	15%	4%	5%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas New Homes

Month of May 2019

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	756	41	90	8	5	1,922
New Listings This Month	125	1	14	1	3	388
Show for Backup This Month	4	0	1	1	0	24
Pending Contracts						
Current Month 2019	130	6	14	2	3	345
Current Month 2018	122	6	12	3	0	357
Difference	8	0	2	-1	0	-12
% Change	7%	0%	17%	-33%	0%	-3%
Year To Date 2019	634	50	67	13	4	1,732
Year To Date 2018	699	54	91	20	4	2,022
Difference	-65	-4	-24	-7	0	-290
% Change	-9%	-7%	-26%	-35%	0%	-14%
Closed Sales						
Current Month 2019	150	12	16	4	2	412
Current Month 2018	166	15	14	7	0	455
Difference	-16	-3	2	-3	0	-43
% Change	-10%	-20%	14%	-43%	0%	-9%
Year To Date 2019	527	41	62	16	3	1,498
Year To Date 2018	613	55	67	17	2	1,739
Difference	-86	-14	-5	-1	1	-241
% Change	-14%	-25%	-7%	-6%	50%	-14%
Average Sale Price						
Current Month 2019	\$503,838	\$292,864	\$311,902	\$303,638	\$129,750	\$403,009
Current Month 2018	\$480,494	\$317,687	\$307,150	\$311,252		\$385,799
Difference	23,344	-24,823	4,752	-7,614		17,210
% Change	5%	-8%	2%	-2%		4%
Year To Date 2019	\$494,968	\$282,668	\$329,682	\$280,576	\$172,000	\$397,337
Year To Date 2018	\$465,101	\$292,910	\$297,674	\$264,894	\$176,250	\$376,225
Difference	29,868	-10,242	32,008	15,682	-4,250	21,112
% Change	6%	-3%	11%	6%	-2%	6%

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Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas Resale

Month of May 2019

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	1,732	263	239	101	67	6,532
New Listings This Month	1,418	236	127	62	44	4,729
Show for Backup This Month	117	23	9	6	1	465
Pending Contracts						
Current Month 2019	1,005	156	95	47	26	3,332
Current Month 2018	1,091	147	102	60	34	3,654
Difference	-86	9	-7	-13	-8	-322
% Change	-8%	6%	-7%	-22%	-24%	-9%
Year To Date 2019	4,287	744	457	206	142	14,680
Year To Date 2018	4,426	720	491	220	144	15,713
Difference	-139	24	-34	-14	-2	-1,033
% Change	-3%	3%	-7%	-6%	-1%	-7%
Closed Sales						
Current Month 2019	1,094	173	107	52	38	3,643
Current Month 2018	1,071	176	114	63	24	3,780
Difference	23	-3	-7	-11	14	-137
% Change	2%	-2%	-6%	-17%	58%	-4%
Year To Date 2019	3,502	654	382	170	131	12,533
Year To Date 2018	3,554	636	407	181	116	13,448
Difference	-52	18	-25	-11	15	-915
% Change	-1%	3%	-6%	-6%	13%	-7%
Average Sale Price						
Current Month 2019	\$331,733	\$155,729	\$209,803	\$240,650	\$174,585	\$243,810
Current Month 2018	\$313,540	\$146,195	\$211,128	\$207,327	\$167,915	\$230,386
Difference	18,193	9,535	-1,325	33,323	6,670	13,424
% Change	6%	7%	-1%	16%	4%	6%
Year To Date 2019	\$315,538	\$142,857	\$202,290	\$230,425	\$155,157	\$229,554
Year To Date 2018	\$305,066	\$131,068	\$199,857	\$199,345	\$148,393	\$216,766
Difference	10,472	11,789	2,433	31,079	6,764	12,789
% Change	3%	9%	1%	16%	5%	6%

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Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified