

Heartland MLS Statistics - Kansas Total

Month of May 2020

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	1,719	203	203	90	65	5,845
New Listings This Month	1,254	171	139	49	46	4,304
Show for Backup This Month	131	41	26	6	9	503
Pending Contracts						
Current Month 2020	1,075	174	135	43	28	3,822
Current Month 2019	1,251	173	121	54	27	4,113
Difference	-176	1	14	-11	1	-291
% Change	-14%	1%	12%	-20%	4%	-7%
Year To Date 2020	4,583	759	530	205	142	16,161
Year To Date 2019	5,050	796	539	223	144	16,961
Difference	-467	-37	-9	-18	-2	-800
% Change	-9%	-5%	-2%	-8%	-1%	-5%
Closed Sales						
Current Month 2020	922	145	86	42	35	3,175
Current Month 2019	1,264	189	124	56	40	4,140
Difference	-342	-44	-38	-14	-5	-965
% Change	-27%	-23%	-31%	-25%	-13%	-23%
Year To Date 2020	3,847	647	417	185	124	13,526
Year To Date 2019	4,057	701	445	186	135	14,200
Difference	-210	-54	-28	-1	-11	-674
% Change	-5%	-8%	-6%	-1%	-8%	-5%
Average Sale Price						
Current Month 2020	\$354,568	\$167,801	\$274,621	\$226,962	\$171,560	\$263,249
Current Month 2019	\$351,726	\$163,142	\$222,777	\$245,149	\$172,343	\$259,111
Difference	2,842	4,659	51,844	-18,186	-783	4,139
% Change	1%	3%	23%	-7%	0%	2%
Year To Date 2020	\$357,246	\$159,030	\$244,506	\$232,222	\$170,842	\$256,354
Year To Date 2019	\$338,824	\$150,697	\$220,000	\$234,739	\$155,264	\$246,695
Difference	18,422	8,333	24,506	-2,517	15,578	9,659
% Change	5%	6%	11%	-1%	10%	4%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas New Homes

Month of May 2020

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	586	38	75	10	2	1,557
New Listings This Month	105	9	13	5	1	400
Show for Backup This Month	7	0	3	0	0	31
Pending Contracts						
Current Month 2020	151	18	18	3	0	454
Current Month 2019	137	7	15	3	3	382
Difference	14	11	3	0	0	72
% Change	10%	157%	20%	0%	0%	19%
Year To Date 2020	687	53	90	14	9	2,074
Year To Date 2019	643	50	68	14	4	1,789
Difference	44	3	22	0	5	285
% Change	7%	6%	32%	0%	125%	16%
Closed Sales						
Current Month 2020	119	7	20	4	4	364
Current Month 2019	151	12	16	4	2	415
Difference	-32	-5	4	0	2	-51
% Change	-21%	-42%	25%	0%	100%	-12%
Year To Date 2020	565	37	79	10	8	1,601
Year To Date 2019	529	42	62	16	3	1,503
Difference	36	-5	17	-6	5	98
% Change	7%	-12%	27%	-38%	167%	7%
Average Sale Price						
Current Month 2020	\$499,048	\$275,093	\$350,380	\$310,705	\$208,325	\$402,925
Current Month 2019	\$502,877	\$292,864	\$311,902	\$303,638	\$129,750	\$402,043
Difference	-3,829	-17,771	38,478	7,068	78,575	882
% Change	-1%	-6%	12%	2%	61%	0%
Year To Date 2020	\$514,077	\$291,604	\$332,500	\$309,890	\$215,485	\$407,953
Year To Date 2019	\$494,502	\$280,200	\$329,682	\$280,576	\$172,000	\$396,928
Difference	19,575	11,404	2,817	29,314	43,485	11,025
% Change	4%	4%	1%	10%	25%	3%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas Resale

Month of May 2020

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	1,133	165	128	80	63	4,273
New Listings This Month	1,149	162	126	44	45	3,904
Show for Backup This Month	124	41	23	6	9	472
Pending Contracts						
Current Month 2020	924	156	117	40	28	3,365
Current Month 2019	1,114	166	106	51	24	3,720
Difference	-190	-10	11	-11	4	-355
% Change	-17%	-6%	10%	-22%	17%	-10%
Year To Date 2020	3,896	706	440	191	133	14,059
Year To Date 2019	4,407	746	471	209	140	15,111
Difference	-511	-40	-31	-18	-7	-1,052
% Change	-12%	-5%	-7%	-9%	-5%	-7%
Closed Sales						
Current Month 2020	803	138	66	38	31	2,807
Current Month 2019	1,113	177	108	52	38	3,709
Difference	-310	-39	-42	-14	-7	-902
% Change	-28%	-22%	-39%	-27%	-18%	-24%
Year To Date 2020	3,282	610	338	175	116	11,896
Year To Date 2019	3,528	659	383	170	132	12,632
Difference	-246	-49	-45	5	-16	-736
% Change	-7%	-7%	-12%	3%	-12%	-6%
Average Sale Price						
Current Month 2020	\$333,157	\$162,359	\$251,664	\$218,147	\$166,816	\$245,371
Current Month 2019	\$331,220	\$154,347	\$209,573	\$240,650	\$174,585	\$243,868
Difference	1,938	8,011	42,091	-22,502	-7,769	1,503
% Change	1%	5%	20%	-9%	-4%	1%
Year To Date 2020	\$330,247	\$150,989	\$223,940	\$227,784	\$167,763	\$236,308
Year To Date 2019	\$315,481	\$142,443	\$202,245	\$230,425	\$154,883	\$229,626
Difference	14,766	8,545	21,695	-2,641	12,880	6,683
% Change	5%	6%	11%	-1%	8%	3%

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Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified