Heartland MLS Statistics - Kansas Total
Month of June 2010

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
Current Inventory	4,388	1,090	641	414	19,408
New Listings This Month	1,177	283	129	99	4,602
Pending Contracts					
Current Month 2010	402	99	48	25	1,608
Current Month 2009	886	143	84	28	2,951
Difference	-484	-44	-36	-3	-1,343
% Change	-55%	-31%	-43%	-11%	-46%
Year To Date 2010	4,229	770	390	178	14,688
Year To Date 2009	4,212	800	371	201	14,837
Difference	17	-30	19	-23	-149
% Change	0%	-4%	5%	-11%	-1%
Closed Sales					
Current Month 2010	878	132	82	40	2,806
Current Month 2009	902	134	82	44	2,935
Difference	-24	-2	0	-4	-129
% Change	-3%	-1%	0%	-9%	-4%
Year To Date 2010	4,110	749	358	171	14,099
Year To Date 2009	3,475	737	328	186	12,818
Difference	635	12	30	-15	1,281
% Change	18%	2%	9%	-8%	10%
Average Sale Price					
Current Month 2010	$261,352	$88,130	$178,787	$196,938	$181,861
Current Month 2009	$256,251	$85,256	$159,434	$184,257	$172,826
Difference	5,101	2,875	19,353	12,680	9,035
% Change	2%	3%	12%	7%	5%
Year To Date 2010	$240,511	$87,886	$163,346	$160,745	$163,470
Year To Date 2009	$241,321	$73,479	$157,534	$157,059	$156,755
Difference	-810	14,406	5,811	3,687	6,715
% Change	0%	20%	4%	2%	4%

Pending Contracts = Pending or Sold status and Contract date within time period specified
Closed Sales = Sold status with Settlement Date within time period Specified

Heartland MLS Statistics - Kansas New Homes
Month of June 2010

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
Current Inventory	583	84	67	24	1,660
New Listings This Month	76	16	13	7	237
Pending Contracts					
Current Month 2010	49	7	9	0	121
Current Month 2009	105	14	19	1	264
Difference	-56	-7	-10	0	-143
% Change	-53%	-50%	-53%	0%	-54%
Year To Date 2010	472	57	60	2	1,181
Year To Date 2009	456	69	75	14	1,376
Difference	16	-12	-15	-12	-195
% Change	4%	-17%	-20%	-86%	-14%
Closed Sales					
Current Month 2010	127	11	15	1	312
Current Month 2009	89	15	15	4	263
Difference	38	-4	0	-3	49
% Change	43%	-27%	0%	-75%	19%
Year To Date 2010	453	59	53	4	1,179
Year To Date 2009	405	52	63	16	1,211
Difference	48	7	-10	-12	-32
% Change	12%	13%	-16%	-75%	-3%
Average Sale Price					
Current Month 2010	$344,027	$183,859	$228,443	$205,000	$296,768
Current Month 2009	$410,817	$223,264	$262,123	$213,593	$302,461
Difference	-66,790	-39,405	-33,680	-8,593	-5,693
% Change	-16%	-18%	-13%	-4%	-2%
Year To Date 2010	$356,775	$200,029	$229,890	$232,534	$295,078
Year To Date 2009	$368,251	$219,083	$245,685	$209,833	$292,667
Difference	-11,475	-19,054	-15,795	22,701	2,411
% Change	-3%	-9%	-6%	11%	1%

Pending Contracts = Pending or Sold status and Contract date within time period specified
Closed Sales = Sold status with Settlement Date within time period Specified

Heartland MLS Statistics - Kansas Resale
Month of June 2010

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
Current Inventory	3,805	1,006	574	390	17,748
New Listings This Month	1,101	267	116	92	4,365
Pending Contracts					
Current Month 2010	353	92	39	25	1,487
Current Month 2009	781	129	65	27	2,687
Difference	-428	-37	-26	-2	-1,200
% Change	-55%	-29%	-40%	-7%	-45%
Year To Date 2010	3,757	713	330	176	13,506
Year To Date 2009	3,756	730	296	187	13,460
Difference	1	-17	34	-11	46
% Change	0%	-2%	11%	-6%	0%
Closed Sales					
Current Month 2010	751	121	67	39	2,494
Current Month 2009	813	119	67	40	2,672
Difference	-62	2	0	-1	-178
% Change	-8%	2%	0%	-3%	-7%
Year To Date 2010	3,657	690	305	167	12,919
Year To Date 2009	3,070	684	265	170	11,606
Difference	587	6	40	-3	1,313
% Change	19%	1%	15%	-2%	11%
Average Sale Price					
Current Month 2010	$247,371	$79,428	$167,670	$196,731	$167,487
Current Month 2009	$239,331	$67,860	$136,444	$181,324	$160,066
Difference	8,040	11,568	31,226	15,407	7,420
% Change	3%	17%	23%	8%	5%
Year To Date 2010	$226,109	$78,297	$151,782	$159,026	$150,930
Year To Date 2009	$224,576	$62,471	$136,578	$152,092	$142,584
Difference	1,533	15,825	15,205	6,934	8,345
% Change	1%	25%	11%	5%	6%

Pending Contracts = Pending or Sold status and Contract date within time period specified
Closed Sales = Sold status with Settlement Date within time period Specified