

Heartland MLS Statistics - Kansas Total

Month of June 2014

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	3,136	722	525	263	150	14,644
New Listings This Month	1,407	179	121	77	35	4,520
Show for Backup This Month	361	45	16	11	2	1,017
Pending Contracts						
Current Month 2014	761	92	82	45	28	2,455
Current Month 2013	1,054	137	93	50	27	3,068
Difference	-293	-45	-11	-5	1	-613
% Change	-28%	-33%	-12%	-10%	4%	-20%
Year To Date 2014	5,324	763	499	211	172	16,902
Year To Date 2013	5,838	778	447	233	164	17,678
Difference	-514	-15	52	-22	8	-776
% Change	-9%	-2%	12%	-9%	5%	-4%
Closed Sales						
Current Month 2014	1,229	141	97	43	41	3,507
Current Month 2013	1,158	147	73	42	31	3,245
Difference	71	-6	24	1	10	262
% Change	6%	-4%	33%	2%	32%	8%
Year To Date 2014	4,821	747	416	202	157	15,479
Year To Date 2013	4,887	705	363	203	143	15,448
Difference	-66	42	53	-1	14	31
% Change	-1%	6%	15%	0%	10%	0%
Average Sale Price						
Current Month 2014	\$279,948	\$104,059	\$165,872	\$170,866	\$117,052	\$201,807
Current Month 2013	\$262,019	\$95,992	\$187,155	\$194,548	\$125,285	\$195,620
Difference	17,929	8,068	-21,284	-23,682	-8,232	6,187
% Change	7%	8%	-11%	-12%	-7%	3%
Year To Date 2014	\$267,943	\$91,298	\$161,609	\$157,693	\$109,317	\$187,628
Year To Date 2013	\$254,971	\$84,102	\$162,979	\$176,870	\$106,896	\$176,694
Difference	12,972	7,196	-1,371	-19,178	2,422	10,934
% Change	5%	9%	-1%	-11%	2%	6%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas New Homes
Month of June 2014

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	525	47	60	10	1	1,392
New Listings This Month	144	5	9	1	0	318
Show for Backup This Month	1	3	1	0	0	23
Pending Contracts						
Current Month 2014	106	4	12	1	0	264
Current Month 2013	113	4	10	3	0	255
Difference	-7	0	2	-2	0	9
% Change	-6%	0%	20%	-67%	0%	4%
Year To Date 2014	622	42	79	4	1	1,538
Year To Date 2013	726	34	59	6	1	1,623
Difference	-104	8	20	-2	0	-85
% Change	-14%	24%	34%	-33%	0%	-5%
Closed Sales						
Current Month 2014	125	13	12	1	0	275
Current Month 2013	100	6	9	1	0	243
Difference	25	7	3	0	0	32
% Change	25%	117%	33%	0%	0%	13%
Year To Date 2014	526	42	49	3	1	1,282
Year To Date 2013	548	31	38	6	1	1,272
Difference	-22	11	11	-3	0	10
% Change	-4%	35%	29%	-50%	0%	1%
Average Sale Price						
Current Month 2014	\$440,441	\$225,409	\$318,895	\$326,000		\$363,594
Current Month 2013	\$395,702	\$168,892	\$282,822	\$300,000		\$335,437
Difference	44,739	56,518	36,073	26,000		28,158
% Change	11%	33%	13%	9%		8%
Year To Date 2014	\$427,641	\$227,442	\$267,120	\$315,175	\$95,000	\$353,164
Year To Date 2013	\$399,011	\$209,517	\$243,998	\$279,094	\$292,500	\$337,619
Difference	28,631	17,925	23,122	36,081	-197,500	15,544
% Change	7%	9%	9%	13%	-68%	5%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas Resale

Month of June 2014

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	2,611	675	465	253	149	13,247
New Listings This Month	1,263	174	112	76	35	4,202
Show for Backup This Month	360	42	15	11	2	994
Pending Contracts						
Current Month 2014	655	88	70	44	28	2,191
Current Month 2013	941	133	83	47	27	2,813
Difference	-286	-45	-13	-3	1	-622
% Change	-30%	-34%	-16%	-6%	4%	-22%
Year To Date 2014	4,702	721	420	207	171	15,360
Year To Date 2013	5,112	744	388	227	163	16,055
Difference	-410	-23	32	-20	8	-695
% Change	-8%	-3%	8%	-9%	5%	-4%
Closed Sales						
Current Month 2014	1,104	128	85	42	41	3,231
Current Month 2013	1,058	141	64	41	31	3,002
Difference	46	-13	21	1	10	229
% Change	4%	-9%	33%	2%	32%	8%
Year To Date 2014	4,295	705	367	199	156	14,193
Year To Date 2013	4,339	674	325	197	142	14,176
Difference	-44	31	42	2	14	17
% Change	-1%	5%	13%	1%	10%	0%
Average Sale Price						
Current Month 2014	\$261,776	\$91,735	\$144,269	\$167,172	\$117,052	\$188,059
Current Month 2013	\$249,384	\$92,890	\$173,702	\$191,976	\$125,285	\$184,302
Difference	12,392	-1,155	-29,434	-24,804	-8,232	3,757
% Change	5%	-1%	-17%	-13%	-7%	2%
Year To Date 2014	\$248,385	\$83,188	\$147,521	\$155,319	\$109,409	\$172,685
Year To Date 2013	\$236,779	\$78,334	\$153,506	\$173,757	\$105,589	\$162,255
Difference	11,606	4,854	-5,985	-18,438	3,820	10,431
% Change	5%	6%	-4%	-11%	4%	6%

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Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified