

Heartland MLS Statistics - Kansas Total

Month of June 2015

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	2,849	575	559	221	157	12,882
New Listings This Month	1,372	202	142	68	44	4,646
Show for Backup This Month	339	48	16	6	3	1,043
Pending Contracts						
Current Month 2015	793	137	80	50	18	2,679
Current Month 2014	1,095	123	88	55	29	3,282
Difference	-302	14	-8	-5	-11	-603
% Change	-28%	11%	-9%	-9%	-38%	-18%
Year To Date 2015	6,088	831	575	290	137	19,263
Year To Date 2014	5,718	805	504	222	173	17,886
Difference	370	26	71	68	-36	1,377
% Change	6%	3%	14%	31%	-21%	8%
Closed Sales						
Current Month 2015	1,288	163	119	52	32	3,953
Current Month 2014	1,238	144	98	43	41	3,553
Difference	50	19	21	9	-9	400
% Change	4%	13%	21%	21%	-22%	11%
Year To Date 2015	5,484	764	526	256	136	17,471
Year To Date 2014	4,834	755	419	203	157	15,559
Difference	650	9	107	53	-21	1,912
% Change	13%	1%	26%	26%	-13%	12%
Average Sale Price						
Current Month 2015	\$293,868	\$110,827	\$199,301	\$215,712	\$133,770	\$212,798
Current Month 2014	\$279,913	\$102,732	\$165,496	\$170,866	\$117,052	\$201,480
Difference	13,956	8,095	33,806	44,846	16,718	11,318
% Change	5%	8%	20%	26%	14%	6%
Year To Date 2015	\$278,113	\$106,208	\$179,272	\$190,045	\$122,805	\$200,346
Year To Date 2014	\$267,907	\$90,940	\$161,739	\$156,975	\$109,317	\$187,475
Difference	10,206	15,268	17,533	33,070	13,488	12,871
% Change	4%	17%	11%	21%	12%	7%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas New Homes
Month of June 2015

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	533	52	79	6	4	1,436
New Listings This Month	129	7	13	0	0	317
Show for Backup This Month	9	2	4	0	0	32
Pending Contracts						
Current Month 2015	118	5	11	1	0	269
Current Month 2014	106	6	11	3	0	283
Difference	12	-1	0	-2	0	-14
% Change	11%	-17%	0%	-67%	0%	-5%
Year To Date 2015	795	47	88	7	1	1,943
Year To Date 2014	618	42	78	6	1	1,563
Difference	177	5	10	1	0	380
% Change	29%	12%	13%	17%	0%	24%
Closed Sales						
Current Month 2015	134	8	14	1	0	327
Current Month 2014	125	13	12	1	0	276
Difference	9	-5	2	0	0	51
% Change	7%	-38%	17%	0%	0%	18%
Year To Date 2015	644	44	77	5	1	1,579
Year To Date 2014	526	42	49	3	1	1,286
Difference	118	2	28	2	0	293
% Change	22%	5%	57%	67%	0%	23%
Average Sale Price						
Current Month 2015	\$429,919	\$251,159	\$270,737	\$229,725		\$355,899
Current Month 2014	\$440,441	\$225,409	\$318,895	\$326,000		\$363,160
Difference	-10,522	25,749	-48,158	-96,275		-7,262
% Change	-2%	11%	-15%	-30%		-2%
Year To Date 2015	\$442,026	\$232,900	\$255,557	\$250,381	\$110,000	\$356,150
Year To Date 2014	\$427,641	\$227,442	\$267,120	\$315,175	\$95,000	\$352,742
Difference	14,384	5,458	-11,563	-64,794	15,000	3,408
% Change	3%	2%	-4%	-21%	16%	1%

Pending Contracts = Pending or Sold status and Contract date within time period specified

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Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas Resale

Month of June 2015

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	2,316	523	480	215	153	11,444
New Listings This Month	1,243	195	129	68	44	4,329
Show for Backup This Month	330	46	12	6	3	1,011
Pending Contracts						
Current Month 2015	675	132	69	49	18	2,410
Current Month 2014	989	117	77	52	29	2,999
Difference	-314	15	-8	-3	-11	-589
% Change	-32%	13%	-10%	-6%	-38%	-20%
Year To Date 2015	5,293	784	487	283	136	17,319
Year To Date 2014	5,100	763	426	216	172	16,318
Difference	193	21	61	67	-36	1,001
% Change	4%	3%	14%	31%	-21%	6%
Closed Sales						
Current Month 2015	1,154	155	105	51	32	3,626
Current Month 2014	1,113	131	86	42	41	3,276
Difference	41	24	19	9	-9	350
% Change	4%	18%	22%	21%	-22%	11%
Year To Date 2015	4,840	720	449	251	135	15,891
Year To Date 2014	4,308	713	370	200	156	14,269
Difference	532	7	79	51	-21	1,622
% Change	12%	1%	21%	26%	-13%	11%
Average Sale Price						
Current Month 2015	\$278,070	\$103,584	\$189,777	\$215,437	\$133,770	\$199,893
Current Month 2014	\$261,884	\$90,558	\$144,091	\$167,172	\$117,052	\$187,881
Difference	16,186	13,027	45,686	48,265	16,718	12,012
% Change	6%	14%	32%	29%	14%	6%
Year To Date 2015	\$256,304	\$98,465	\$166,190	\$188,843	\$122,900	\$184,870
Year To Date 2014	\$248,404	\$82,899	\$147,783	\$154,602	\$109,409	\$172,590
Difference	7,900	15,567	18,407	34,241	13,491	12,280
% Change	3%	19%	12%	22%	12%	7%

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Show for Backup Contracts = Show for Backup status and Contract date within time period specified