

Heartland MLS Statistics - Kansas Total

Month of June 2017

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	2,487	424	322	163	77	9,650
New Listings This Month	1,546	221	132	79	40	5,030
Show for Backup This Month	287	50	30	11	1	982
Pending Contracts						
Current Month 2017	971	135	89	49	31	3,009
Current Month 2016	1,139	163	85	50	28	3,666
Difference	-168	-28	4	-1	3	-657
% Change	-15%	-17%	5%	-2%	11%	-18%
Year To Date 2017	6,135	939	612	266	181	20,527
Year To Date 2016	6,519	958	647	290	190	21,560
Difference	-384	-19	-35	-24	-9	-1,033
% Change	-6%	-2%	-5%	-8%	-5%	-5%
Closed Sales						
Current Month 2017	1,356	166	127	49	34	4,410
Current Month 2016	1,388	161	156	48	42	4,384
Difference	-32	5	-29	1	-8	26
% Change	-2%	3%	-19%	2%	-19%	1%
Year To Date 2017	5,484	860	550	232	165	18,959
Year To Date 2016	5,530	854	573	274	168	18,843
Difference	-46	6	-23	-42	-3	116
% Change	-1%	1%	-4%	-15%	-2%	1%
Average Sale Price						
Current Month 2017	\$337,436	\$139,615	\$214,874	\$202,706	\$125,766	\$241,668
Current Month 2016	\$314,031	\$146,237	\$191,883	\$205,246	\$163,342	\$229,565
Difference	23,405	-6,621	22,991	-2,539	-37,575	12,103
% Change	7%	-5%	12%	-1%	-23%	5%
Year To Date 2017	\$319,394	\$127,477	\$195,794	\$200,425	\$132,319	\$225,655
Year To Date 2016	\$293,621	\$125,439	\$187,587	\$212,262	\$130,701	\$211,099
Difference	25,773	2,038	8,207	-11,837	1,618	14,556
% Change	9%	2%	4%	-6%	1%	7%

Pending Contracts = Pending or Sold status and Contract date within time period specified

Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas New Homes
Month of June 2017

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	603	80	62	15	2	1,727
New Listings This Month	152	14	16	5	0	427
Show for Backup This Month	7	0	1	0	0	32
Pending Contracts						
Current Month 2017	144	14	10	1	0	309
Current Month 2016	125	22	10	1	0	337
Difference	19	-8	0	0	0	-28
% Change	15%	-36%	0%	0%	0%	-8%
Year To Date 2017	867	75	83	15	0	2,248
Year To Date 2016	817	95	101	12	1	2,234
Difference	50	-20	-18	3	0	14
% Change	6%	-21%	-18%	25%	0%	1%
Closed Sales						
Current Month 2017	175	13	16	1	0	454
Current Month 2016	143	13	15	2	1	392
Difference	32	0	1	-1	0	62
% Change	22%	0%	7%	-50%	0%	16%
Year To Date 2017	726	61	71	10	0	2,003
Year To Date 2016	628	60	77	11	1	1,767
Difference	98	1	-6	-1	0	236
% Change	16%	2%	-8%	-9%	0%	13%
Average Sale Price						
Current Month 2017	\$482,055	\$262,717	\$288,474	\$305,000		\$388,746
Current Month 2016	\$484,119	\$253,444	\$274,246	\$236,093	\$115,000	\$382,845
Difference	-2,064	9,274	14,229	68,908		5,901
% Change	0%	4%	5%	29%		2%
Year To Date 2017	\$479,588	\$268,884	\$272,425	\$277,680		\$377,349
Year To Date 2016	\$462,661	\$256,955	\$280,841	\$249,799	\$115,000	\$367,481
Difference	16,927	11,929	-8,416	27,881		9,868
% Change	4%	5%	-3%	11%		3%

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Show for Backup Contracts = Show for Backup status and Contract date within time period specified

Heartland MLS Statistics - Kansas Resale

Month of June 2017

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Franklin Co.	Heartland
Current Inventory	1,884	344	260	148	75	7,923
New Listings This Month	1,394	207	116	74	40	4,603
Show for Backup This Month	280	50	29	11	1	950
Pending Contracts						
Current Month 2017	827	121	79	48	31	2,700
Current Month 2016	1,014	141	75	49	28	3,329
Difference	-187	-20	4	-1	3	-629
% Change	-18%	-14%	5%	-2%	11%	-19%
Year To Date 2017	5,268	864	529	251	181	18,279
Year To Date 2016	5,702	863	546	278	189	19,326
Difference	-434	1	-17	-27	-8	-1,047
% Change	-8%	0%	-3%	-10%	-4%	-5%
Closed Sales						
Current Month 2017	1,181	153	111	48	34	3,956
Current Month 2016	1,245	148	141	46	41	3,992
Difference	-64	5	-30	2	-7	-36
% Change	-5%	3%	-21%	4%	-17%	-1%
Year To Date 2017	4,758	799	479	222	165	16,956
Year To Date 2016	4,902	794	496	263	167	17,076
Difference	-144	5	-17	-41	-2	-120
% Change	-3%	1%	-3%	-16%	-1%	-1%
Average Sale Price						
Current Month 2017	\$316,006	\$129,156	\$204,264	\$200,575	\$125,766	\$224,789
Current Month 2016	\$294,494	\$136,820	\$183,121	\$203,904	\$164,521	\$214,514
Difference	21,512	-7,664	21,143	-3,329	-38,755	10,276
% Change	7%	-6%	12%	-2%	-24%	5%
Year To Date 2017	\$294,951	\$116,681	\$184,436	\$196,945	\$132,319	\$207,736
Year To Date 2016	\$271,965	\$115,501	\$173,110	\$210,692	\$130,795	\$194,916
Difference	22,985	1,180	11,326	-13,747	1,524	12,819
% Change	8%	1%	7%	-7%	1%	7%

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Closed Sales = Sold status with Settlement Date within time period Specified

Show for Backup Contracts = Show for Backup status and Contract date within time period specified